



Texas Department of Housing and Community Affairs

Governing Board

Board Action Request

File #: 1200

Agenda Date: 11/6/2025

Agenda #:

Presentation, discussion, and possible action regarding a Material Amendment of the Housing Tax Credit (HTC) Application for Landmark on Cypress (HTC #25163)

RECOMMENDED ACTION

WHEREAS, Landmark on Cypress (Development) received an award of 9% Housing Tax Credits (HTCs) in 2025 for the adaptive reuse of a seven-story historic building to contain 49 multifamily units for the general population on a 0.9704 acre site in Abilene, Taylor County;

WHEREAS, OPG Cypress Partners, LLC (Applicant) requests approval to reduce the unit count from 49 units to 47 units, eliminating two market-rate units, change the unit mix from 12 efficiencies, 22 one-bedroom units and 15 two-bedroom units, to 12 efficiencies, 20 one-bedroom units and 15 two-bedroom units, and reduce the net rentable area by 3.85%, from 34,733 square feet to 33,396 square feet;

WHEREAS, Board approval is required for a modification of the number of units or bedroom mix of units, a reduction of three percent or more in the square footage of the units or common areas, and a significant modification of the architectural design of the Development as directed in Tex. Gov't Code §2306.6712(d)(2), (4), and (5), and 10 TAC §10.405(a)(4)(B), (D), and (E), and the Applicant has complied with the amendment requirements therein; and

WHEREAS, the requested change does not materially alter the Development in a negative manner, was not reasonably foreseeable or preventable at the time of Application, and would not have adversely affected the selection of the Application for an award of Housing Tax Credits;

NOW, therefore, it is hereby

RESOLVED, that the requested Material Amendment of the Application for Landmark on Cypress is approved as presented to this meeting, and the Executive Director and his designees are each authorized, directed, and empowered to take all necessary action to effectuate the foregoing.

BACKGROUND

Landmark on Cypress in Abilene, the only Application in Urban Region 2, received a 9% HTC award in 2025 for the adaptive reuse of a seven-story historic office building proposed to contain 40 HTC units and 9 market rate units. Two of the market rate units were proposed to occupy the space of an existing mechanical/electrical/plumbing (MEP) room that is the source of the building's domestic water and fire suppression systems. After submission of the Application, the Applicant learned that the plan to repurpose the MEP room was not workable. Therefore, in a letter of September 22, 2025, Bronte Bejarano, as representative of the Development Owner, requested approval to eliminate these two market rate units.

The amendment will change the number of units and bedroom mix of units, reduce the NRA by more than three percent, and significantly change the architectural design of the Development. Each of these changes constitutes a material amendment that must be considered by the Board.

Regarding HTC units, their number and bedroom mix, NRA, and architectural design will not change, nor will their rent levels or income levels. Residential density will increase by 4.1%, from 50.5 to 48.4 units per acre, a change of less than the 5% that constitutes a Material Deficiency.

The changes requested were not reasonably foreseeable or preventable. Inspections by the Applicant's MEP engineer and scope of work provider, and review of plans of the existing building were performed before the Application was submitted, but the full extent of the MEP facilities that required accommodation could not be discovered until historical plans of the building were tracked down and investigative demolition was permitted after Application submission. Although the site contained many MEP closets that were originally thought to be sufficient to contain all MEP facilities, information from the old plans and exploratory demolition revealed that the Development involved more extensive MEP facilities than the MEP closets could accommodate.

The Development was re-underwritten under the proposed amendment, using revised financial information. The analysis indicates that the Development remains financially feasible and supports no change in the funding amount. Staff reviewed the original Application scoring documentation against the amendment and found no change in the scoring or evidence of any effect on the selection of the Application for an award.

In staff's judgement, the changes that are requested were not reasonably foreseeable at the time the Application was presented, nor were they preventable. The change would not have affected the selection of the Application for an award.

Staff recommends approval of the amendment request as presented herein.

September 22, 2025

TDHCA Multifamily Finance
Ben Shepard
221 E. 11th St.
Austin, TX 78701

RE: HTC 25163 Landmark on Cypress Amendment Request

Dear Mr. Shepard,

This letter concerns an amendment request for 25163 Landmark on Cypress to reduce the total number of units by 2, from 49 units to 47 units (with associated architectural changes). This request is due to physical constraints imposed by preexisting mechanical equipment.

At the time of application, the developer was under the assumption that the existing mechanical equipment in the building could be moved. This room contains the domestic water and fire services and includes a water pump for the fire suppression systems. Upon further analysis it was determined that the equipment not only needs to remain but will need to increase in size due to the new building occupancy. Thus, because this equipment must remain accessible the space cannot be utilized for dwelling units. This was not foreseeable at application and is necessary for the functioning of the building. Please see the updated arch drawings for the new configuration.

The changes needed are just restricted to the one mechanical room and as such, everything outside of the mechanical equipment room has remained the same since application. The common area will remain unchanged at 11,018 SF.

At application 49 units were proposed with 12 efficiencies, 22 one bedrooms and 15 two bedrooms, for a total NRA of 34,733 SF. The number of efficiencies and two bedrooms will remain the same and the number of one bedrooms will decrease by two. The new unit breakdown will be 12 efficiencies, 20 one bedrooms and 15 two bedrooms. None of the unit sizes are changing and the new NRA will be 33,396 SF, a reduction of ~3.85%.

At application the number of units at 30%, 50%, 60% and market rate was 4, 8, 12 and 9 respectively. The number of LI units will not change but the number of market rate will decrease from 9 to 7 units. Since the number of total units has decreased, the percentage

of 30%, 50% and 60% LI units has increased from 8%, 16% and 57% to 9%,17% and 60% respectively.

Please note that the terms and equity pricing from application has remained the same but the total amount received has changed to be in line with the credit request approved by underwriting. The decrease in number of rental units did impact the revenue and thus impacted the financial tabs. Please see attached for the updated financial tabs.

Thank you for the attention and consideration of this amendment request. These changes will not impact the timeline of construction or closing.

Please contact me at 512-689-9409 with any questions.

Sincerely,

Bronte Bejarano

Monday, September 22, 2025 at 3:10:20 PM Central Daylight Time

Subject: Re: Landmark on Cypress - Unit Reduction Amendment
Date: Friday, September 19, 2025 at 5:46:18 PM Central Daylight Time
From: April Engstrom
To: Ryan Lies, Maggie Gillam
CC: Caroline Hurst

Awesome, thank you Ryan! Super helpful recap.

April Engstrom | Director of Development
Overland Property Group
5345 W. 151st Terrace, Leawood, Kansas 66224
C: 785.212.0810
aengstrom@overlandpg.com | www.overlandpg.com

From: Ryan Lies <ryan@lstengineers.com>
Date: Thursday, September 18, 2025 at 3:20 PM
To: April Engstrom <aengstrom@overlandpg.com>, Maggie Gillam <mgillam@jgrarchitects.com>
Cc: Caroline Hurst <churst@overlandpg.com>
Subject: RE: Landmark on Cypress - Unit Reduction Amendment

April,

The domestic water and fire services originate in that room. The building currently has a booster pump for the fire suppression system. This equipment not only needs to remain, but will likely increase in size due to the new building occupancy. These utilities must remain accessible and are therefore preventing that space from being utilized for dwelling units.

Thanks,

Ryan Lies, P.E.
LST Consulting Engineers, PA
125 S. Washington, Suite 150
Wichita, KS 67202
316.285.0696 (Ext. 6)

4809 Vue Du Lac Place, Suite 201
Manhattan, KS 66503
785.587.8042 (Ext. 6)

www.LSTengineers.com



PROJECT UNIT SUMMARY								TOTAL SF
BUILDING LABEL	FLOORS	UNITS #			NRA SF	COMMON SPACE SF	TOTAL SF	
		EFF	1BR	2BR				
APARTMENT BUILDING	7	12	20	15	33,396	21,655	1,515	56,476
TOTALS		12	20	15	33,396	21,655	1,515	56,476

LOT COVERAGE			
SITE ACRES	SITE SQUARE FOOT	BLDG COVERAGE (FOOT PRINT)	LOT COVERAGE
0.9704 ACRES	42,270	12,522 sf	29.6

PARKING SUMMARY		STANDARD	5	LOCAL PARKING REQUIREMENTS
ACCESSIBLE PARKING STALLS	1	1	1	CITY OF ABILENE - ZONING ORDINANCES CHART 24.2.
STANDARD PARKING STALLS	68	68	68	
UNCOVERED				
				MULTI-FAMILY - 3 STALLS REQUIRED PER UNIT/STALLS
				23.5 X 3 (70.5)
TOTAL PROVIDED PARKING STALLS	74	74	74	
PARKING RATIO (STALLS/UNITS)	1.51	1.51	1.51	71 PARKING STALLS REQUIRED.

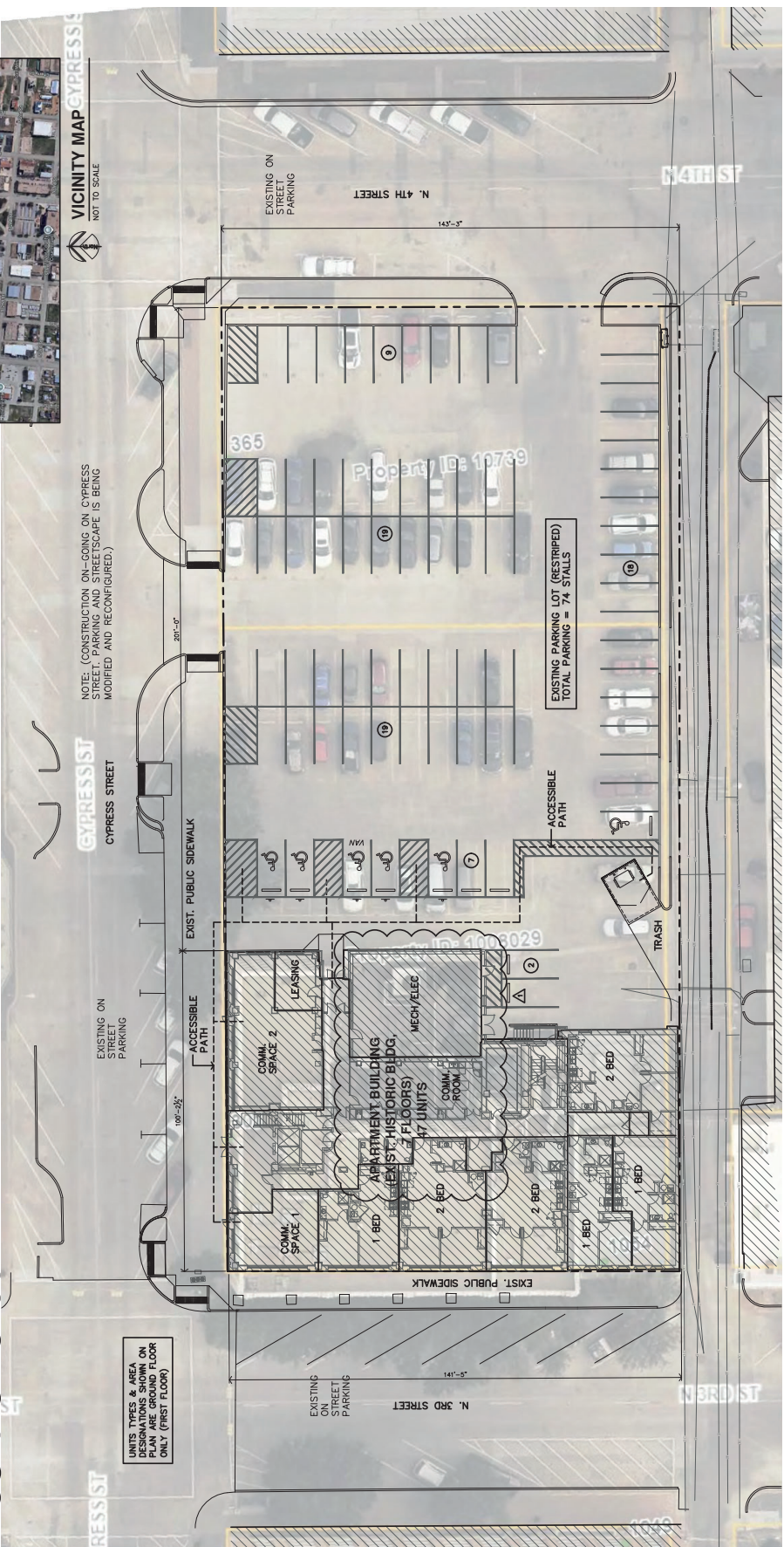
UNIT LABELS	TYPE		NRA SF	TOTAL SF
	ACC	H/V		
eA	1		543	543
1A	1		690	690
1B		1	673	673
2A	1		926	926
TOTALS	3	1	2,832	2,832
	4			

STORM WATER RETENTION

THIS IS AN EXISTING BUILDING -- ON SITE STORM WATER DETENTION IS NOT REQUIRED.

FLOOD PLAIN

LEGEND	ACCESSORIES





LANDMARK ON CYPRESS
HISTORIC REHABILITATION - APARTMENTS
ABILENE, TEXAS

HISTORIC REHABILITATION - APARTMENTS

ABILENE, TEXAS

JGR
730 N. Ninth
Salina, KS 67401
785.827.0386
jg@jgarthitects.com
1881 Main Street, Suite 301
Kansas City, MO 64108

730 N. Ninth
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jgr@jgrarchitects.com

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|gr@grarchitects.com

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|gr@grarchitects.com

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785.827.0386
jgr@jgrarchitects.com

**APARTMENT BUILDING
COMMON SPACE CONDITIONED SPACES**

**APARTMENT BUILDING
COMMON SPACE CONDITIONED SPACES**

AREA	TENANT	RESTRICTED	COMMERCIAL	TOTAL SF
FIRST FLOOR				
RESTRICTED USE				
STORAGE	336			
WALLS SHAFTS DEAD SPACE				
TOTALS	336			1,515
SECOND FLOOR				
RESTRICTED USE				
STORAGE	147			
WALLS SHAFTS DEAD SPACE	1,520			
TOTALS	2,664	3,219		9,233
THIRD FLOOR				
RESTRICTED USE				
STORAGE	179			
WALLS SHAFTS DEAD SPACE	43			
TOTALS	2,125	1,461		3,876
FOURTH FLOOR				
RESTRICTED USE				
STORAGE	706			
WALLS SHAFTS DEAD SPACE	318			
TOTALS	90			
FIFTH FLOOR				
RESTRICTED USE				
STORAGE	52			
WALLS SHAFTS DEAD SPACE	137			
TOTALS	1,178	1,143		2,339
SIXTH FLOOR				
RESTRICTED USE				
STORAGE	880			
WALLS SHAFTS DEAD SPACE	320			
TOTALS	90			2,346
SEVENTH FLOOR				
RESTRICTED USE				
STORAGE	783			
WALLS SHAFTS DEAD SPACE	317			
TOTALS	90			
EIGHTH FLOOR				
RESTRICTED USE				
STORAGE	56			
WALLS SHAFTS DEAD SPACE	134			
TOTALS	1,149	1,149		2,306
NINTH FLOOR				
RESTRICTED USE				
STORAGE	781			
WALLS SHAFTS DEAD SPACE	320			
TOTALS	90			
TENTH FLOOR				
RESTRICTED USE				
STORAGE	59			
WALLS SHAFTS DEAD SPACE	134			
TOTALS	1,149	1,149		2,306
ELEVENTH FLOOR				
RESTRICTED USE				
STORAGE	781			
WALLS SHAFTS DEAD SPACE	320			
TOTALS	90			
Twelfth Floor				
RESTRICTED USE				
STORAGE	62			
WALLS SHAFTS DEAD SPACE	130			
TOTALS	1,182	1,184		2,328

ACCESSIBLE/HEARING SUMMARY

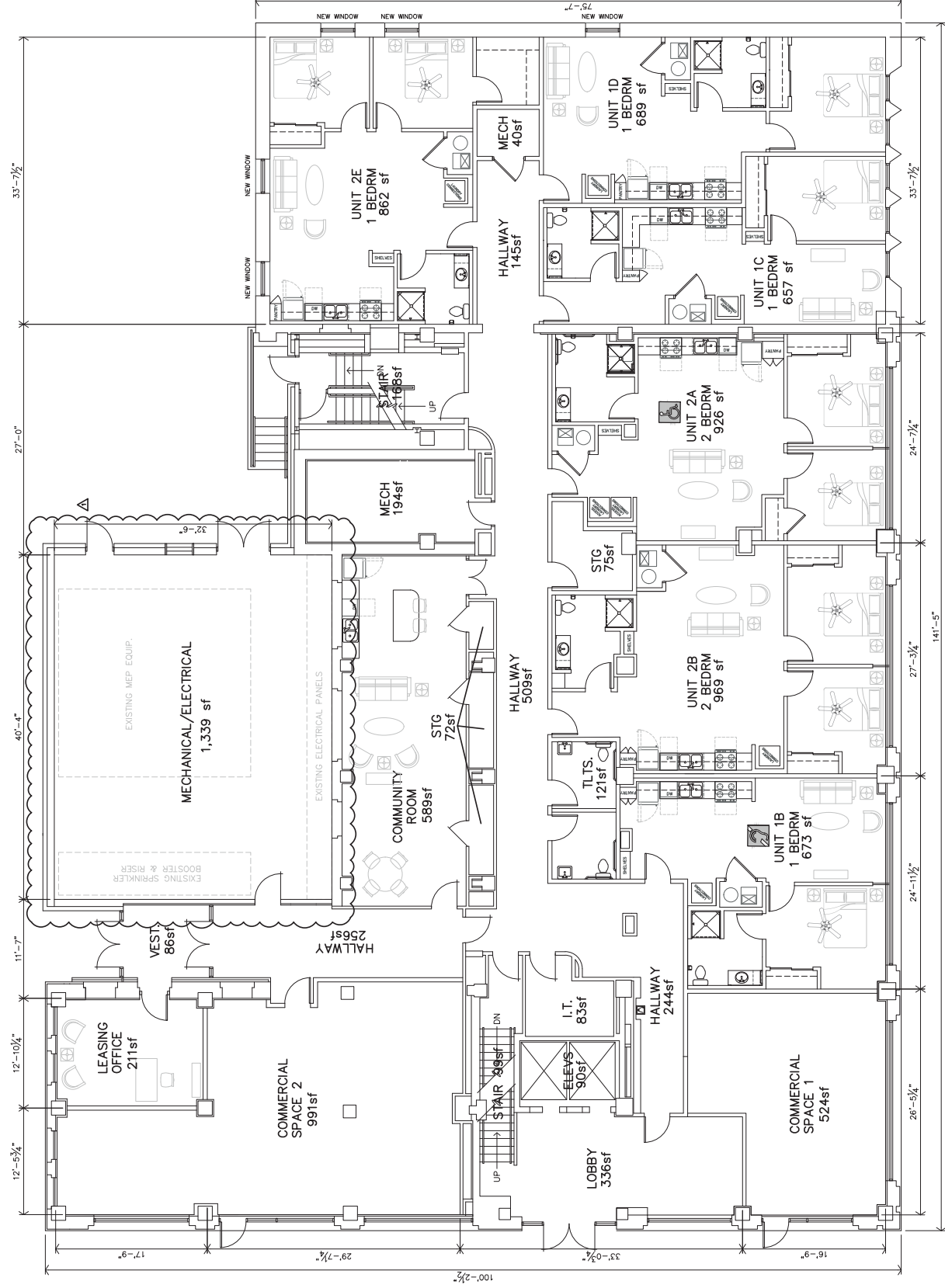
ACCESSIBLE/HEARING SUMMARY				
UNIT LABELS	TYPE		NRA SF	TOTAL SF
	ACC	H/V		
ea	1		543	543
1A			690	690
1B		1	673	673
2A	1		926	926
TOTALS	3	1	2,832	2,832
		4		

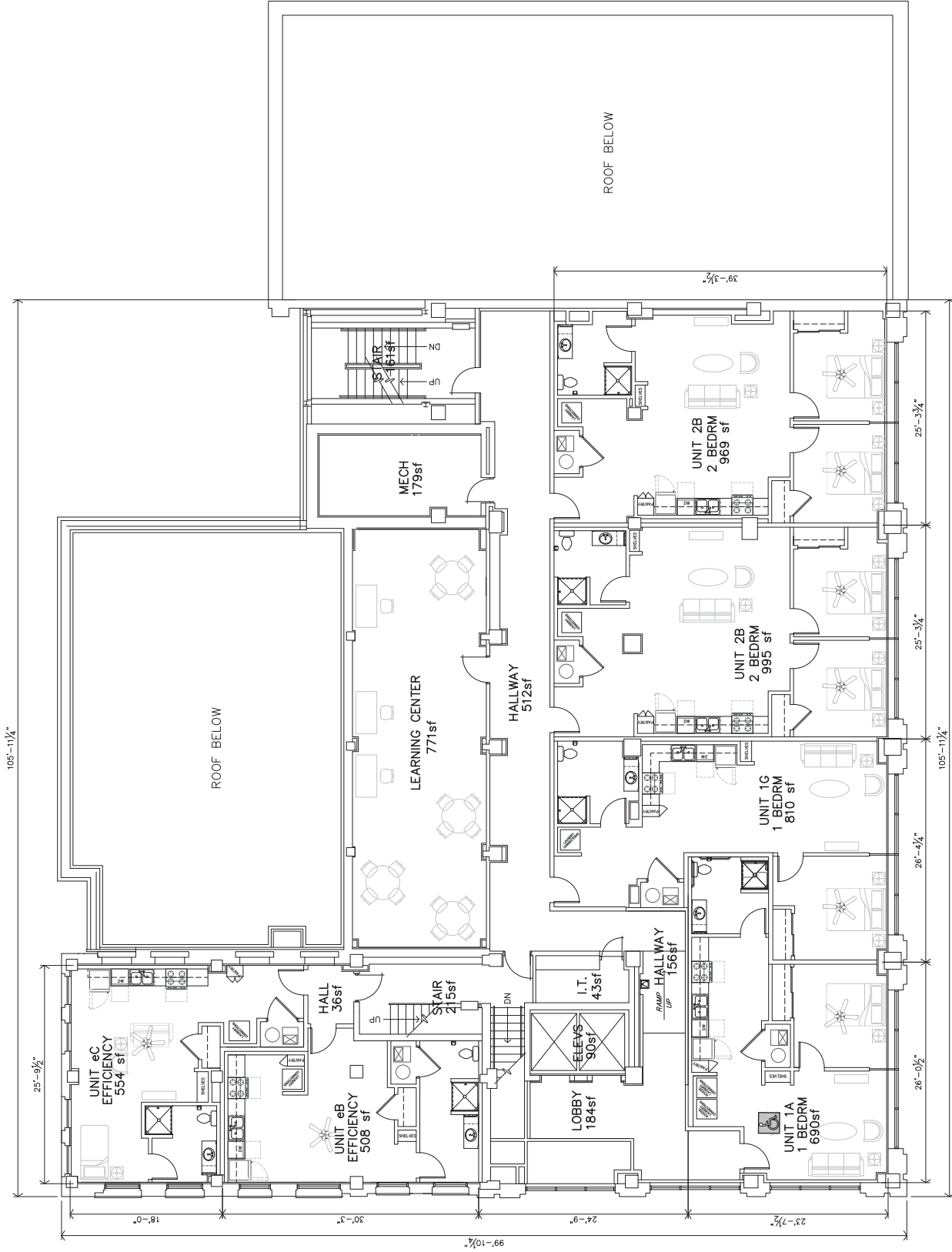
PROJECT UNIT SUMMARY	
DATE	DESCRIPTION
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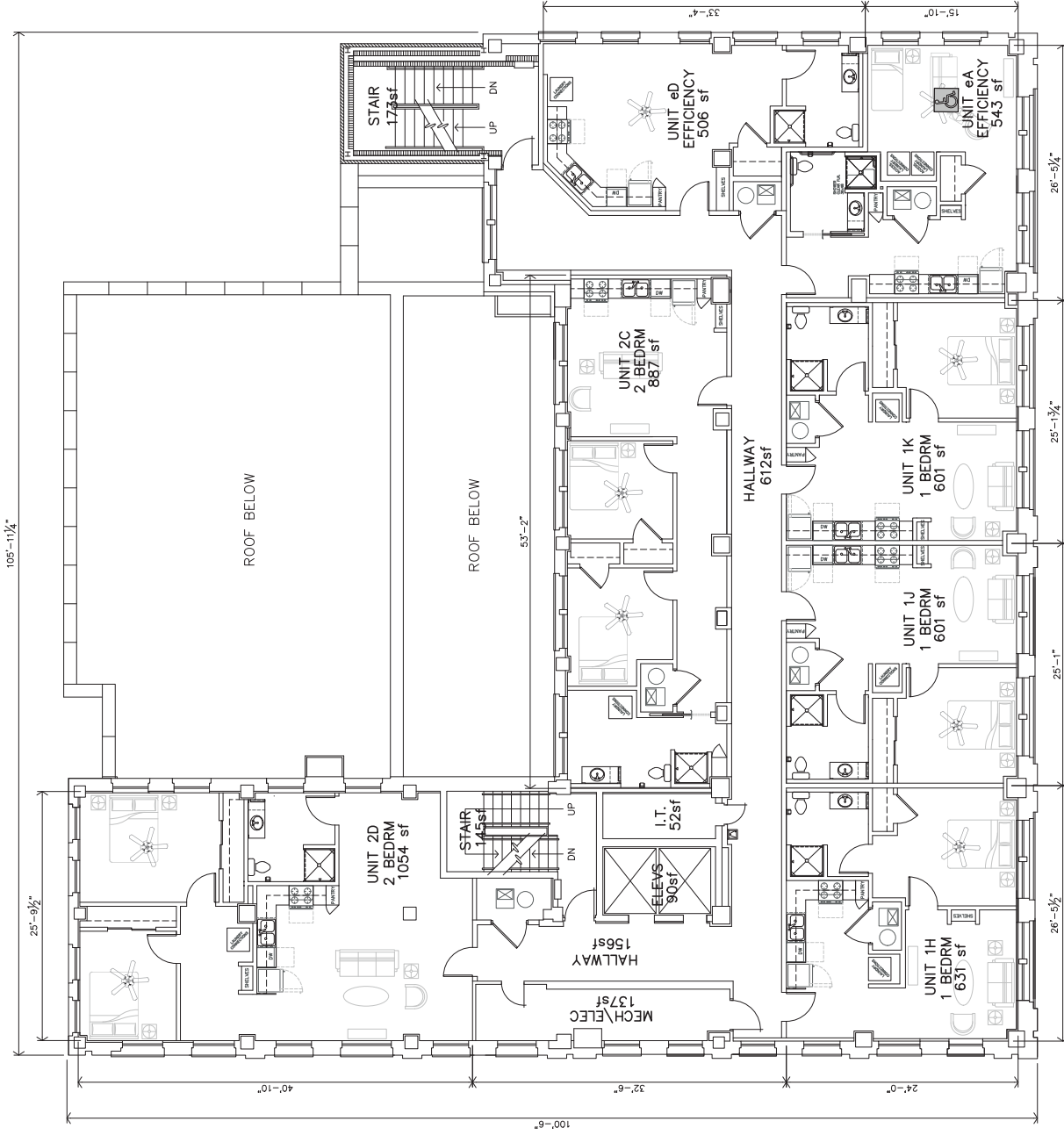
PROJECT UNIT SUMMARY							TOTAL SF	COMMON SPACE SF	TOTAL SF
BUILDING LABEL	FLOORS	UNITS #			NRA SF	COMMON SF			
		EFF	1BR	2BR					
APARTMENT BUILDING	7	12	20	15	33,396	21,565	1,515	55,476	
TOTALS		12	20	15	33,396	21,565	1,515	55,476	

APARTMENT BUILDING

[illegible]







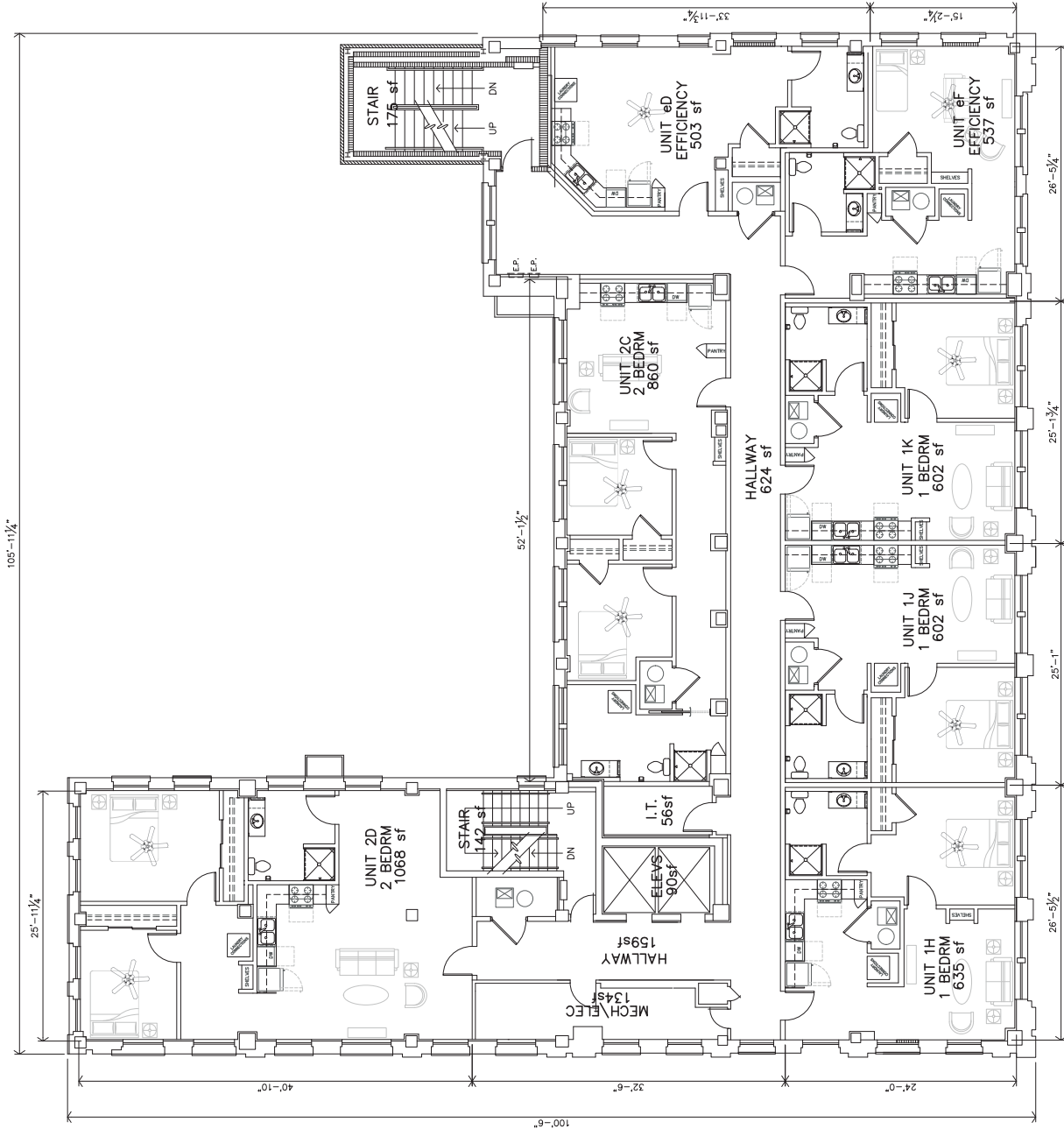
THIRD FLOOR PLAN
3/165'-1'-0" 7,162 SF TOTAL





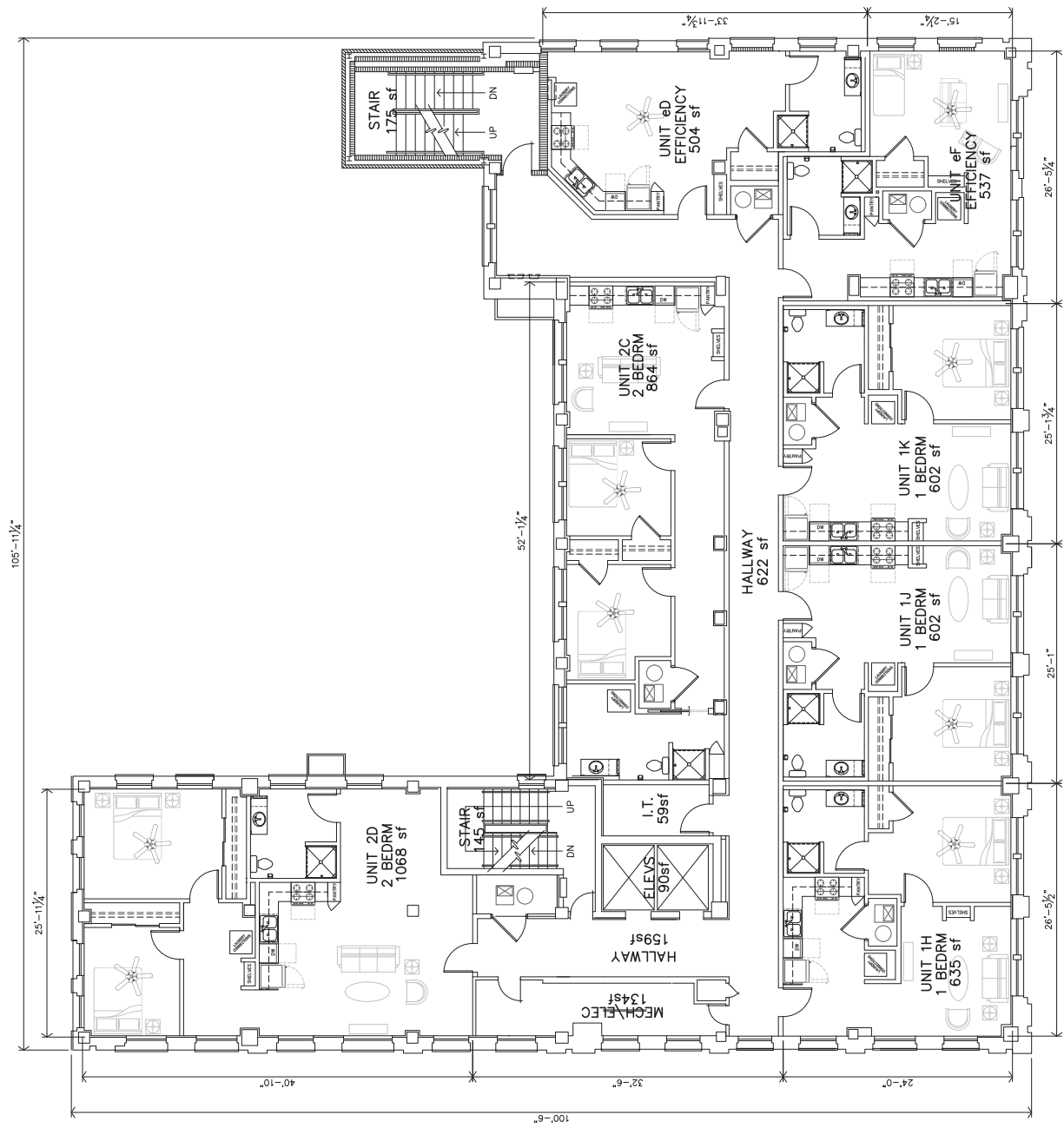
REVISION:

DATE: 2-27-2023
 JOB: 24-3483
 SHEET NO.:



FIFTH FLOOR PLAN
 3,765-sq-ft 7,162 SF TOTAL



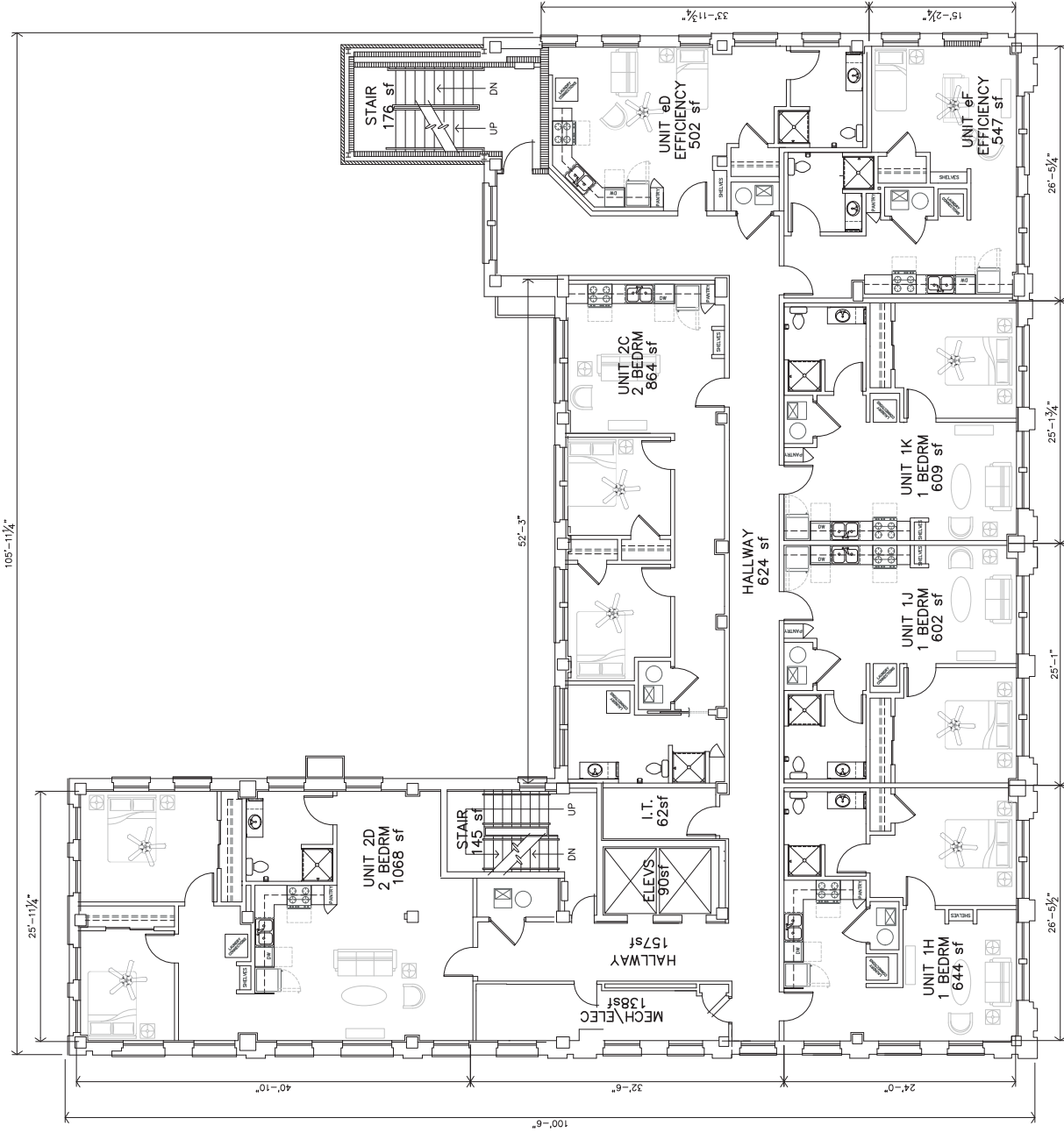




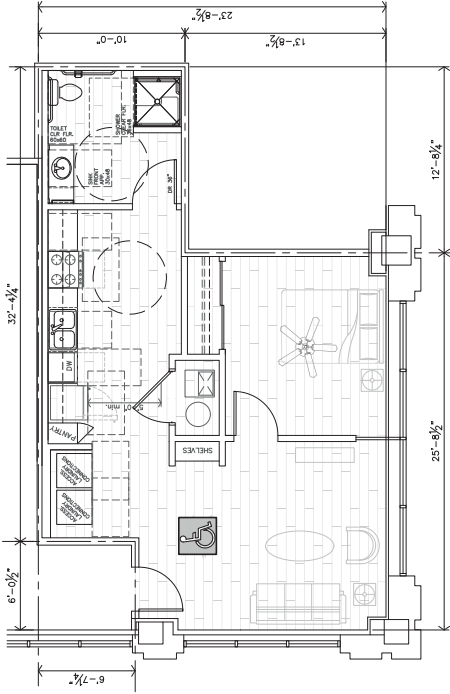
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JOB: 24-3483
SHEET NO.:

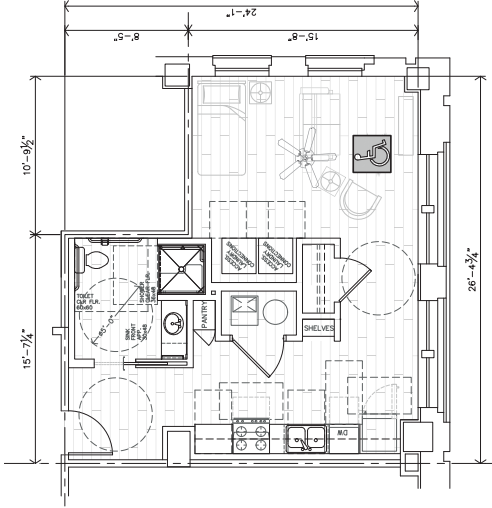
SEVENTH FLOOR PLAN
378'-11"-0" 7,162 SF TOTAL



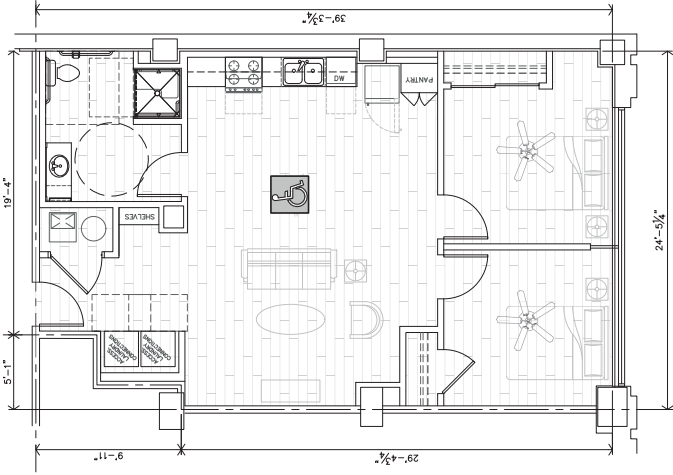
ACCESSIBLE UNITS



UNIT 1A (ACCESSIBLE)
1-BED FLR PLAN
1/4"=1'-0" 690 SF (NRA)



UNIT eA (ACCESSIBLE)
EFFICIENCY FLR PLAN
1/4"=1'-0" 543 SF (NRA)

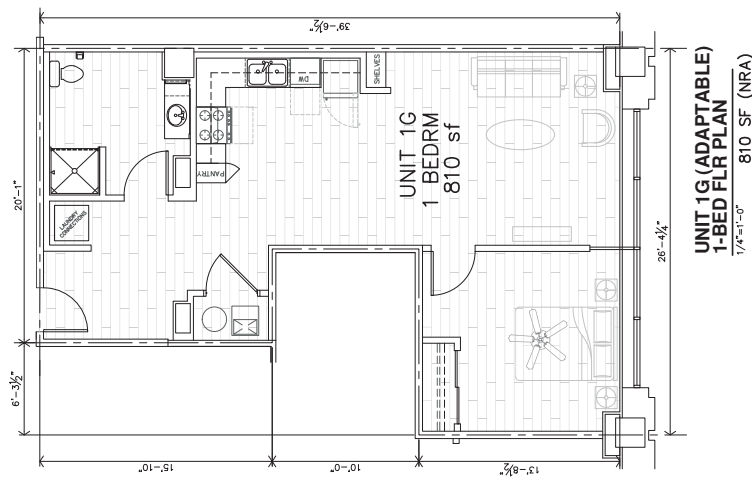
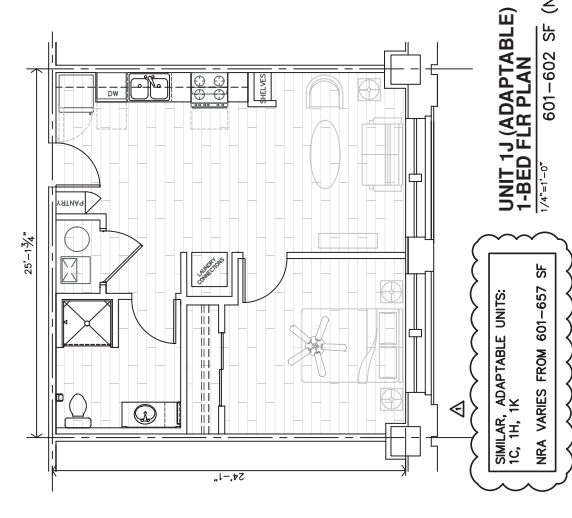
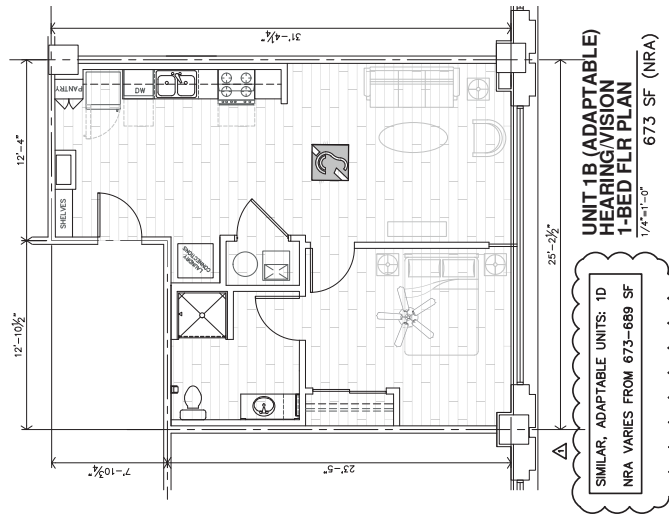
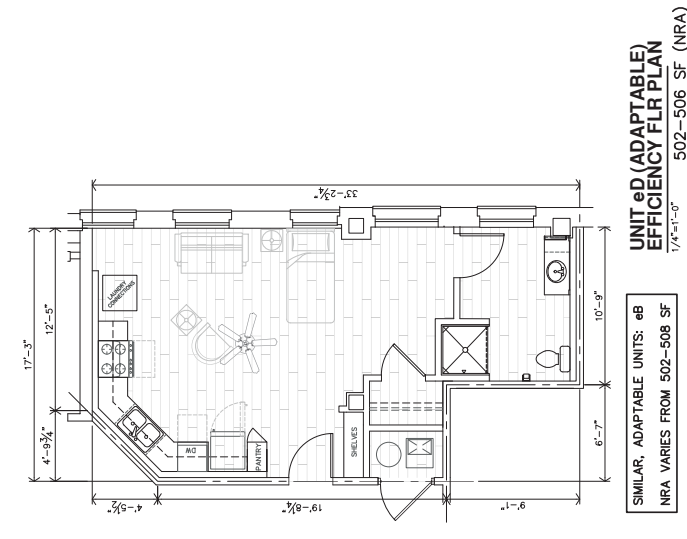
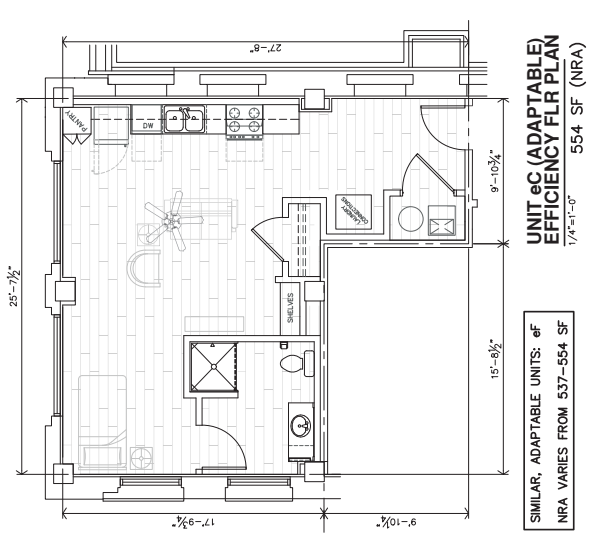


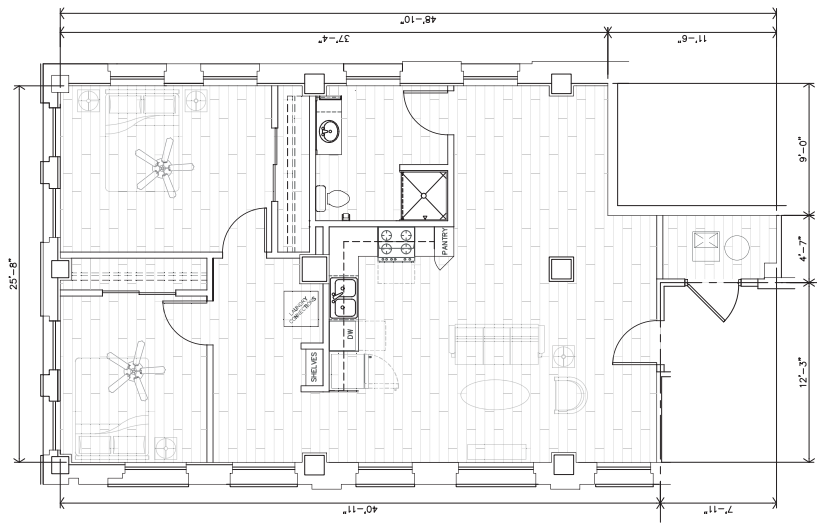
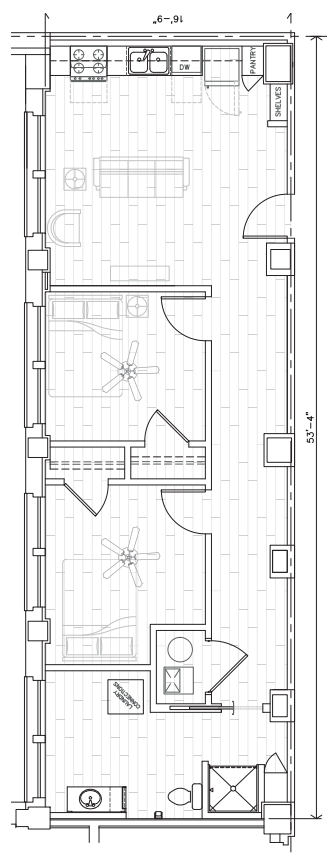
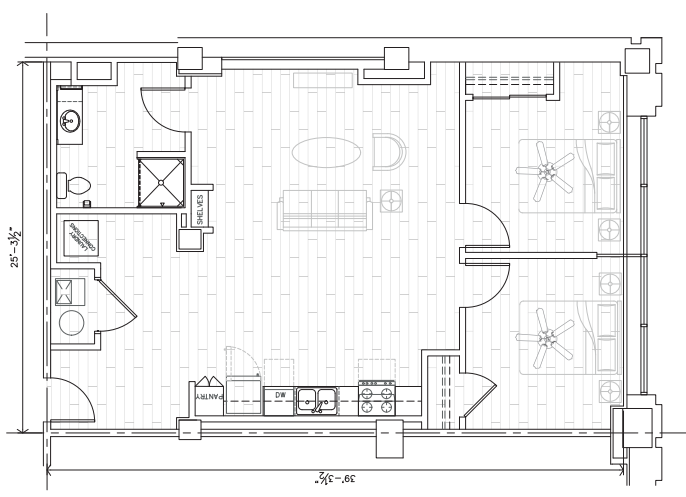
UNIT 2A (ACCESSIBLE)
2-BED FLR PLAN
1/4"=1'-0" 926 SF (NRA)

ACCESSIBLE HEARING SUMMARY			
UNIT LABELS	TYPE	NRA SF	TOTAL SF
a4	ACC	11.7	543
1A	1	1	690
2A	1	1	926
TOTALS	3	1	2,852

- UNIT NOTES:
- PER IDHCA GAP 2025 & LOCAL CODE, 5% OF THE TOTAL UNITS WILL BE PROVIDED AS AN ACCESSIBLE UNIT. A TOTAL OF 3 ACCESSIBLE UNITS ARE PROVIDED IN THIS PROJECT. THESE ARE LOCATED ON THE FIRST FLOOR OF THE BUILDING.
 - PER IDHCA GAP & LOCAL CODE, 2% OF THE TOTAL UNITS WILL BE PROVIDED AS A HEARING/VISION ACCESSIBLE UNIT. A TOTAL OF 1 UNITS ARE PROVIDED IN THIS PROJECT. THIS UNIT IS LOCATED ON THE FIRST FLOOR OF THE BUILDING.
 - ALL UNITS WILL COMPLY WITH THE VISIBILITY REQUIREMENTS AS SPECIFIED IN THE 2025 IDHCA GAP & LOCAL CODE.
 - THE FOLLOWING AMENITIES SHALL BE PROVIDED AT ALL UNITS:
 - ALL UNITS WILL HAVE CONNECTIONS AVAILABLE USING CURRENT STANDARD PRACTICES AND PHONE.
 - EXHAUST/VENT FANS (VENTED TO OUTSIDE) IN ALL BATHROOMS
 - SCREENS ON ALL OPERABLE WINDOWS
 - ENERGY-STAR OR EQUIVALENTLY RATED DISHWASHER
 - ENERGY-STAR OR EQUIVALENTLY RATED REFRIGERATOR WITH ICE OVER/RANGE
 - BLINDS OR WINDOW COVERINGS FOR ALL WINDOWS
 - ENERGY-STAR OR EQUIVALENTLY RATED CEILING FAN PER UNIT
 - ENERGY-STAR OR EQUIVALENTLY RATED LIGHTING
 - ENERGY-STAR OR EQUIVALENTLY RATED CONDITIONED COVERED ENTRIES
 - SELF-CLEANING OR CONTINUOUS CLEANING OVENS
 - 48" UPPER KITCHEN CABINETS.
 - SHOWER PAN (ACCESSIBLE SHOWER WALL) SHOWER UNIT
 - HARD FLOOR SURFACES IN OVER 50% OF UNIT NRA
 - AUG LED LIGHTING OR LED LIGHTING FIXTURES IN KITCHEN
 - ENERGY-STAR OR EQUIVALENTLY RATED CEILING FANS IN ALL BATHROOMS
 - EPA WATERSENSE OR EQUIVALENTLY QUALIFIED TOILETS IN ALL BATHROOMS.
 - EPA WATERSENSE OR EQUIVALENTLY QUALIFIED SHOWERHEADS AND FAUCETS IN ALL BATHROOMS.

ADAPTABLE (TYPE-B) UNITS







EXTERIOR MATERIALS	
DESCRIPTION	QUANTITY
APARTMENT BUILDING	100%
NOTES: EXISTING BUILDING HAS A FLAT ROOF WITH NO PITCH. NEW ROOFING WILL BE INSTALLED: TPO, 30-YEAR ROOF.	
MASONRY (STONE, PRECAST), BRICK	

SOUTH ELEVATION
3/16"=1'-0"

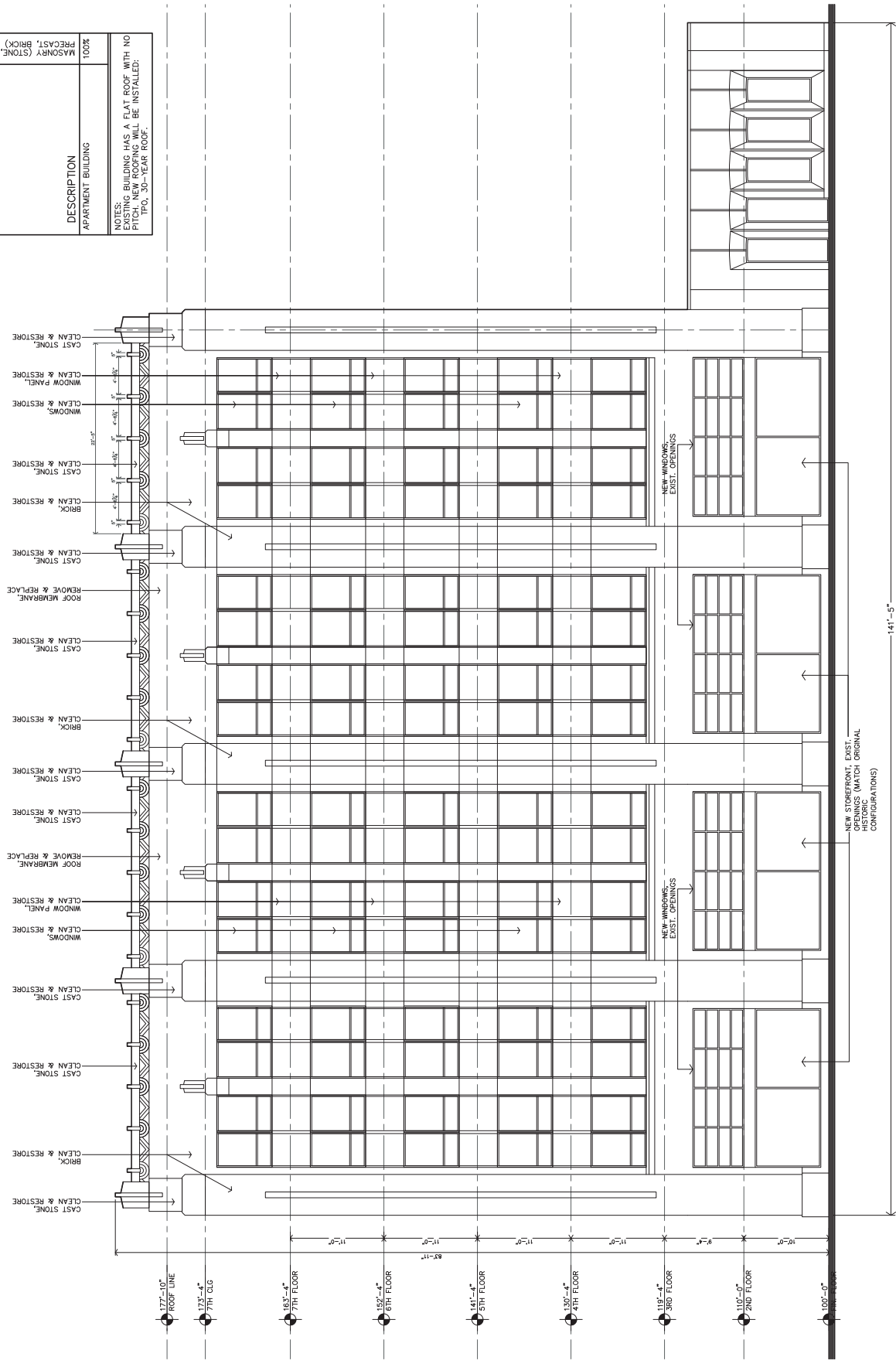
A3.2



LANDMARK ON CYPRESS
HISTORIC REHABILITATION - APARTMENTS
ABILENE, TEXAS

JonesGilliland
1881 Main Street, Suite 301
Kansas City, MO 64108
785.827.0386
jg@jgarchitects.com

EXTERIOR MATERIALS	
DESCRIPTION	2001
APARTMENT BUILDING	MASONRY (STONE, PRECAST, BRICK)
NOTES: 1. APARTMENT BUILDING HAS A FLAT ROOF WITH NO PITCH. NEW ROOFING WILL BE INSTALLED: TPO, 30-YEAR ROOF.	



EXTERIOR MATERIALS		
DESCRIPTION	MASONRY (STONE, PRECAST, BRICK)	100%
APARTMENT BUILDING		

NOTES: THE BUILDING HAS A FLAT ROOF WITH NO PITCH. NEW ROOFING WILL BE INSTALLED: TPO, 30-YEAR ROOF.

SPECIFICATIONS AND BUILDING/UNIT TYPE CONFIGURATION

Unit types should be entered from smallest to largest based on " # of Bedrooms " and " Sq. Ft. Per Unit ". " Unit Label " should correspond to the unit label or name used on the unit floor plan. " Building Label " should conform to the building label or name on the building floor plan. The total number of units per unit type and totals for " Total # of Units " and " Total Sq. Ft. for Unit Type " should match the rent schedule and site plan. If additional building types are needed, they are available by un-hiding columns T through AD.

Specifications and Amenities (check all that apply)

Building Configuration (Check all that apply):	☐	Single Family Construction	☐	SRO	☐	Transitional (per §42(i)(3)(B))	☐	Duplex
	☐	Scattered Site	☐	Fourplex	☒	> 4 Units Per Building	☐	Townhome

Development will have:	x	Fire Sprinklers	x	Elevators	2	# of Elevators	3500	Wt. Capacity
------------------------	---	-----------------	---	-----------	---	----------------	------	--------------

	Free	Paid		Free	Paid	
Number of Parking Spaces(consistent with Architectural Drawings):			Shed or Flat Roof Carport Spaces			Detached Garage Spaces
			Attached Garage Spaces	74		Uncovered Spaces
			Structured Parking Garage Spaces			

If a waiver or variance of local code parking requirements has been requested, then evidence to that effect is submitted behind this tab.

Floor Composition/Wall Height:	100	% Carpet/Vinyl/Resilient Flooring	9'	Ceiling Height
		% Ceramic Tile		Upper Floor(s) Ceiling Height (Townhome Only)
		% Other	Describe:	

DO NOT distinguish the HC or AV Units from other Units that are the same size/floor plan.

[illegible]

Net Rentable Square Footage from Rent Schedule: 33,396

Common Area Square Footage (MUST be consistent with Architectural Drawings. Include description of common area spaces in the box below for purposes of comparison at Cost Certification):

Common Area Includes: Tenant Common Space Areas including community rooms, learning center, and hallways.
Does Not Include: Tenant Restricted Areas which are mechanical equipment storage rooms and walls, shafts and dead space, or commercial
(21,565 sf total common area subtracting 10,547 sf of restricted use areas)

Note: 10 TAC §11.9(e)(2) allows 75 square feet of Common Area per unit to be added to NRA for scoring only if the Development is Supportive Housing and only if at least 50 square feet of each 75 square feet of the Common Area added is conditioned space.

The additional square footage allowed for Supportive Housing per 11.9(e)(2) is: -

Use this number to calculate points for **Supportive Housing** under 11.9(e)(2) only if the conditions are met for the number above: **33,396**

If a revised form is submitted, date of submission: 9/22/25

Rent Schedule		
Unit types must be entered from smallest to largest based on “# of Bedrooms” and “Unit Size”, then within the same “# of		Self Score Total: 141

Self Score Total: 141

Private Activity Bond Priority (For Tax-Exempt Bond Developments ONLY):

Rent Designations (select from Drop down menu)															
Federal HTC Units	MFDL HOME Units	MFDL NHTF Units	State HTC Units	Existing Restrictions	Other/ Subsidy Units	MFDL Match Units	# of Units	# of Bed-rooms	# of Baths	Unit Size (Net Rentable Sq. Ft.)	Total Net Rentable Sq. Ft.	Program Rent Limit	Tenant Paid Utility Allow.	Rent Collected /Unit	Total Monthly Rent
							(A)			(B)	(A) x (B)			(E)	(A) x (E)
TC 30%							1	0	1.0	524	524	459	63	396	396
TC 50%							3	0	1.0	524	1,571	765	63	702	2,106
TC 60%							7	0	1.0	524	3,665	918	63	855	5,985
MR							1	0	1.0	524	524			1,056	1,056
											0				-
TC 30%							1	1	1.0	616	616	491	73	418	418
TC 50%							2	1	1.0	616	1,233	819	73	746	1,492
TC 60%							12	1	1.0	616	7,397	983	73	910	10,920
MR							1	1	1.0	616	616			1,130	1,130
TC 30%							1	1	1.0	684	684	491	73	418	418
TC 50%							1	1	1.0	684	684	819	73	746	746
TC 60%							1	1	1.0	684	684	983	73	910	910
											0				-
MR							1	1	1.0	810	810			1,130	1,130
											0				-
TC 30%							1	2	1.0	876	876	589	98	491	491
TC 50%							1	2	1.0	876	876	982	98	884	884
TC 60%							3	2	1.0	876	2,627	1,179	98	1,081	3,243
MR							2	2	1.0	876	1,751			1,356	2,712
TC 50%							1	2	1.0	1033	1,033	982	98	884	884
TC 60%							5	2	1.0	1033	5,163	1,179	98	1,081	5,405
MR							2	2	1.0	1033	2,065			1,356	2,712
											0				-
											0				-
											0				-
											0				-
											0				-
											0				-
											0				-
											0				-
TOTAL					47						33,396				43,038
Non Rental Income							\$0.00	per unit/month							
Non Rental Income							0.00	per unit/month							
Non Rental Income							30.00	per unit/month	<i>late fees, app fees, retained deposits</i>						1,410
+ TOTAL NONRENTAL INCOME							\$30.00	per unit/month							1,410
= POTENTIAL GROSS MONTHLY INCOME															44,448
- Provision for Vacancy & Collection Loss															

9.19.25

Rent Schedule (Continued)

		% of LI	% of Total	
FEDERAL HOUSING TAX CREDITS	TC20%			0
	TC30%	10%	9%	4
	TC40%			0
	TC50%	20%	17%	8
	TC60%	70%	60%	28
	TC70%			0
	TC80%			0
	HTC LI Total			40
	EO			0
	MR	18%	15%	7
	MR Total		15%	7
	Total Units			47
DIRECT LOAN (NHTF)	HTF30%			0
	NHTF LI Total			0
	HTF Total			0

State Housing Tax Credits	TC20%			0
	TC30%			0
	TC40%			0
	TC50%			0
	TC60%			0
	TC70%			0
	TC80%			0
	Total SHTC			0

BEDROOMS	0		26%	12
	1		43%	20
	2		32%	15
	3		0%	0
	4		0%	0
	5		0%	0

EFFICIENCY AND ONE-BEDROOMS	
68.09%	Of Total Units

NOTE: If this percentage exceeds 35.00%, the application is ineligible. Refer to 11.101(b)(1)(A)(vii) for exceptions.

DIRECT LOAN (HOME, TCAP RF, and/or NSP1 PI)	30%			0
	40%			0
	LH/50%			0
	HH/60%			0
	HH/80%			0
	Direct Loan LI Total			0
				0
	Total			0
OTHER	Total OT Units			0

Match Units	0
-------------	---

ACQUISITION + HARD	DO NOT USE THIS CALCULATION
Cost Per Sq. Ft	##### TO SCORE POINTS UNDER
HARD	11.9(e)(2). At the end of the
Cost Per Sq. Ft	##### Development Cost Schedule, you
BUILDING	will have the ability to adjust your
Cost Per Sq. Ft	##### eligible costs to qualify. Points will

ANNUAL OPERATING EXPENSES				
General & Administrative Expenses				
Accounting	\$	7,833		
Advertising	\$	5,483		
Legal fees	\$	2,350		
Leased equipment	\$	1,175		
Postage & office supplies	\$	1,175		
Telephone	\$	1,958		
Other		describe		
Other		describe		
Total General & Administrative Expenses:			\$	19,975
Management Fee:	Percent of Effective Gross Income:	5.00%	\$	24,669
Payroll, Payroll Tax & Employee Benefits				
Management	\$	34,189		
Maintenance	\$	30,436		
Other	\$			
Other	\$			
Total Payroll, Payroll Tax & Employee Benefits:			\$	64,625
Repairs & Maintenance				
Elevator	\$	4,700		
Exterminating	\$	3,917		
Grounds	\$	10,183		
Make-ready	\$	7,833		
Repairs	\$	3,917		
Pool	\$			
Other	\$	contract		
Other	\$	services		
Total Repairs & Maintenance:			\$	30,550
Utilities (Enter Only Property Paid Expense)				
Electric	\$	11,270		
Natural gas	\$	0		
Trash	\$	13,160		
Water/Sewer	\$	15,040		
Other	\$			
Other	\$			
Total Utilities:			\$	39,470
Annual Property Insurance:	Rate per net rentable square foot:	\$ 1.27	\$	42,300
Property Taxes:				
Published Capitalization Rate:		9.00%	Source:	Taylor
Annual Property Taxes	\$	37,551		
Payments in Lieu of Taxes	\$			
Percentage of Property Tax Abatement Assumed	0.00%			
Reason for Property Tax Abatement	0%			Enter explanation here
Total Property Taxes:			\$	37,551
Reserve for Replacements:	Annual reserves per unit:	\$ 300	\$	14,100
Other Expenses				
Cable TV	\$			
Security	\$			
Supportive Services (Staffing/Contracted Services)	\$			
TDHCA Compliance fees (\$40/HTC unit)	\$	1,600		
TDHCA Direct Loan Compliance Fees (\$34/MDL unit)	\$			
TDHCA Bond Compliance Fees (TDHCA as Bond Issuer Only - \$25/unit)	\$			
Bond Trustee Fees (ALL Tax-Exempt Bond Developments; entry or explanation required)	\$			Enter explanation here
Local Issuer Ongoing Compliance Fees (entry or explanation required)	\$			Enter explanation here
Other	\$	11,250		Enter explanation here
Other	\$	describe		Enter explanation here
Total Other Expenses:			\$	12,850
TOTAL ANNUAL EXPENSES		Expense per unit: \$ 6087	\$	286,090
		Expense to Income Ratio: 57.99%		
NET OPERATING INCOME (before debt service)			\$	207,283
Annual Debt Service				
Legacy	\$	163,701		Enter explanation here
	\$			Enter explanation here
Direct loan proposed debt service	\$			Enter explanation here
Local Bond Issuer Admin Fee (entry or explanation required)	\$			Enter explanation here
TDHCA Bond-Issuer Admin Fee (0.10%)	\$			Enter explanation here
TOTAL ANNUAL DEBT SERVICE		Debt Coverage Ratio: 1.266	\$	163,701
NET CASH FLOW			\$	43,582

If a revised form is submitted, date of submission:

9.18.25

15 Year Rental Housing Operating Pro Forma (All Programs)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rental income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
INCOME	\$516,456	\$526,785	\$537,321	\$548,067	\$559,029	\$617,213	\$681,453
Secondary Income	\$ 16,920	\$ 17,258	\$ 17,604	\$ 17,956	\$ 18,315	\$ 20,221	\$ 22,326
POTENTIAL GROSS ANNUAL INCOME	\$533,376	\$544,044	\$554,924	\$566,023	\$577,343	\$637,434	\$703,778
Provision for Vacancy & Collection Loss	(\$40,003)	(\$40,803)	(\$41,619)	(\$42,452)	(\$43,301)	(\$47,808)	(\$52,783)
Rental Concessions	\$0						
HOME-ARP COCA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EFFECTIVE GROSS ANNUAL INCOME	\$493,373	\$503,240	\$513,305	\$523,571	\$534,043	\$589,626	\$650,995
EXPENSES							
General & Administrative Expenses	\$19,975	\$20,574	\$21,191	\$21,827	\$22,482	\$26,063	\$30,214
Management Fee	\$ 24,669	\$ 25,162	\$ 25,665	\$ 26,179	\$ 26,702	\$ 29,481	\$ 32,550
Payroll, Payroll Tax & Employee Benefits	\$ 64,625	\$ 66,564	\$ 68,561	\$ 70,617	\$ 72,736	\$ 84,321	\$ 97,751
Repairs & Maintenance	\$ 30,550	\$ 31,467	\$ 32,410	\$ 33,383	\$ 34,384	\$ 39,861	\$ 46,210
Electric & Gas Utilities	\$ 11,270	\$ 11,609	\$ 11,957	\$ 12,315	\$ 12,685	\$ 14,705	\$ 17,048
Water, Sewer & Trash Utilities	\$ 28,200	\$ 29,046	\$ 29,917	\$ 30,815	\$ 31,739	\$ 36,795	\$ 42,655
Annual Property Insurance Premiums	\$ 42,300	\$ 43,569	\$ 44,876	\$ 46,222	\$ 47,609	\$ 55,192	\$ 63,983
Property Tax	\$ 37,551	\$ 38,678	\$ 39,838	\$ 41,033	\$ 42,264	\$ 48,996	\$ 56,799
Reserve for Replacements	\$ 14,100	\$ 14,523	\$ 14,959	\$ 15,407	\$ 15,870	\$ 18,397	\$ 21,328
Other Expenses	\$ 12,850	\$ 13,236	\$ 13,633	\$ 14,042	\$ 14,463	\$ 16,766	\$ 19,437
TOTAL ANNUAL EXPENSES	\$286,090	\$294,426	\$303,007	\$311,841	\$320,934	\$370,577	\$427,973
NET OPERATING INCOME	\$207,283	\$208,814	\$210,298	\$211,730	\$213,108	\$219,049	\$223,022
DEBT SERVICE							
First Deed of Trust Annual Loan Payment	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701
Second Deed of Trust Annual Loan Payment							
Third Deed of Trust Annual Loan Payment							
Other Annual Required Payment							
Other Annual Required Payment							
ANNUAL NET CASH FLOW	\$43,582	\$45,113	\$46,597	\$48,030	\$49,408	\$55,348	\$59,321
CUMULATIVE NET CASH FLOW	\$43,582	\$88,695	\$135,292	\$183,322	\$232,730	\$494,620	\$781,293
Debt Coverage Ratio	1.2662	1.2756	1.2846	1.2934	1.3018	1.3381	1.3624
Other (Describe)							
Other (Describe)							

If a revised form is submitted, date of submission:

9.19.25

Special Construction	141,185		141,185	Describe for MFDL
Conveying Systems (Elevators)	280,000		280,000	
Mechanical (HVAC; Plumbing)	1,682,428		1,682,428	
Electrical	1,490,666		1,490,666	
Individually itemize costs below:				
Detached Community Facilities/Building				
Carports and/or Garages				
Lead-Based Paint Abatement				
Asbestos Abatement (Rehabilitation Only)				
Structured Parking				
Commercial Space Costs				
Other (specify) - see footnote 1				e.g. Community spaces not exclusively used by tenants/guests
Subtotal Building Costs	\$7,306,004	\$0	\$7,306,004	
Before 11.9(e)(2)				
Voluntary Eligible Building Costs (After 11.9(e)(2))*				
Enter amount to be used to achieve desired score.	\$160.79 psf		\$5,369,409	

If NOT seeking to score points under §11.9(e)(2), E77:E78 should remain BLANK. True eligible building cost should be entered in line items E33:E74. If requesting points under §11.9(e)(2) related to Cost of Development per Square Foot, enter the true or voluntarily limited costs in E77:E78 that produces the target cost per square foot in D77:D78. Enter Requested Score for §11.9(e)(2) at the bottom of the schedule in D202.

TOTAL BUILDING COSTS & SITE WORK		\$7,553,144	\$0	\$5,616,549	
(including site amenities)					
Contingency	10.00%	\$755,314		561,655	10.00%
TOTAL HARD COSTS		\$8,308,458	\$0	\$6,178,204	
OTHER CONSTRUCTION COSTS		%THC			%EHC
General requirements (<6%)	6.00%	498,508		370,692	6.00%
Field supervision (within GR limit)					
Contractor overhead (<2%)	2.00%	166,169		123,564	2.00%
G & A Field (within overhead limit)					
Contractor profit (<6%)	6.00%	498,508		370,692	6.00%
TOTAL CONTRACTOR FEES		\$1,163,184	\$0	\$864,949	
TOTAL CONSTRUCTION CONTRACT		\$9,471,643	\$0	\$7,043,152	
Before 11.9(e)(2)					
Voluntary Eligible "Hard Costs" (After 11.9(e)(2))*		\$0.00 psf			
Enter amount to be used to achieve desired score.					

If NOT seeking to score points under §11.9(e)(2), E96:E97 should remain BLANK. True eligible cost should be entered in line items E83 and E87:E91. If requesting points under §11.9(e)(2) related to Cost of Development per Square Foot, enter the true or voluntarily limited costs in E96:E97 that produces the target cost per square foot in D96:D97. Enter Requested Score for §11.9(e)(2) at the bottom of the schedule in D202.

SOFT COSTS³				
Architectural - Design fees		550,000		550,000
Architectural - Supervision fees				
Engineering fees				
Real estate attorney/other legal fees		85,000		85,000
Accounting fees		40,000		40,000
Impact Fees				
Building permits & related costs		45,638		45,638
Appraisal		8,000		8,000
Market analysis		8,000		8,000
Environmental assessment		15,000		15,000
Soils report				
Survey				
Marketing		25,000		
Hazard & liability insurance		42,300		42,300
General Contractor Insurance				
Builder's Risk Insurance				
Real property taxes		37,551		37,551
Personal property taxes				
Tenant Relocation				
FF&E (Furniture, Fixture, & Equipment)		35,250		35,250
historic consultant, non-profit gc		75,000		75,000
builder's risk, G&L,		166,283		166,283
Other (specify) - see footnote 1				
Subtotal Soft Cost		\$1,133,022	\$0	\$1,108,022

e.g. delinquent fees, taxes, charges

FINANCING:**CONSTRUCTION LOAN(S)³**

Interest	1,275,170		1,275,170
Loan origination fees	160,000		160,000
Title & recording fees	110,000		110,000
Closing costs & legal fees	55,000		55,000
Inspection fees	15,000		15,000
Credit Report			
Discount Points			
Other (specify) - see footnote 1			
Other (specify) - see footnote 1			

PERMANENT LOAN(S)

Loan origination fees	20,449		
Title & recording fees	7,500		
Closing costs & legal	2,500		
Bond premium			
Credit report			
Discount points			
Credit enhancement fees			
Prepaid MIP			
Other (specify) - see footnote 1			
Other (specify) - see footnote 1			

BRIDGE LOAN(S)

Interest			
Loan origination fees			
Title & recording fees			
Closing costs & legal fees			
Other (specify) - see footnote 1			
Other (specify) - see footnote 1			

OTHER FINANCING COSTS³

Tax credit fees	36,000		
Tax and/or bond counsel			
Payment bonds			
Performance bonds	239,617		239,617
Credit enhancement fees			
Mortgage insurance premiums			
Cost of underwriting & issuance			
Syndication organizational cost	35,000		
Tax opinion			
Refinance (existing loan payoff amt)			
Other (specify) - see footnote 1			
Other (specify) - see footnote 1			
Subtotal Financing Cost	\$1,956,236	\$0	\$1,854,787

DEVELOPER FEES³

Housing consultant fees ⁴	227,500		227,500
G&A: Travel, dining, courier fee, etc	40,000		40,000
Profit or fee	2,159,743		1,733,692
Subtotal Developer Fees	\$2,427,243	\$0	\$2,001,192

RESERVES

Rent-up - new funds			
Rent-up - existing reserves*			
Operating - new funds	224,895		
Operating - existing reserves*			
Replacement - new funds	224,895		
Replacement - existing reserves*			
Escrows - new funds			
Escrows - existing reserves*			
Subtotal Reserves	\$449,791	\$0	\$0

*Any existing reserve amounts should be listed on the Schedule of Sources.

TOTAL HOUSING DEVELOPMENT COSTS⁵

\$16,837,934	\$0	\$12,007,153
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BREAKDOWN MUST BE PROVIDED

[illegible]**Credit Request** (from 17.Development Narrative)

		592,388
	\$0	\$11,414,766
		130%
	\$0	\$14,839,195
	83%	83%
\$12,362,885	\$0	\$12,362,885
	4.00%	9.00%
\$1,112,660	\$0	\$1,112,660
\$ 1,109,841		

Requested Score for 11.9(e)(2)	11
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С
У
П
Р

50% Test for Bond Financing for 4% Tax Credits		* Enter Land Cost Explanation Here:
Tax-Exempt Bond Amount Utilized		
Land Cost (will pull from C13 or can be manually adjusted by applicant; any adjustment requires an explanation*)	\$ -	
Depreciable Bldg Cost **	\$ 16,261,694	
Aggregate Basis for 50% Test	\$ 16,261,694	
Percent Financed by Tax-Exempt Bonds	0.00%	

⁶ (HTC Only) Use the appropriate Applicable Percentages as defined in §11.1 of the QAP.

Describe any special, complex, or unique aspects of the financing plan for the Development, including any cash from operations, interest income, etc that is being used as a source and provide a description of how those amounts are calculated. Provide the status (dates and deadlines) for applications, approvals and closings, etc. For associated with the term sheets for soft or other government sources, including the funding source; and any refinancing or loan assumptions for USDA loans, etc. For Direct Loan or Tax-Exempt Bond Applications that contemplate an FHA-insured loan, this includes the anticipated date that FHA application will be submitted to HUD (if Please see above for the breakdown of sources and terms
Describe the replacement reserves. Are there any existing reserve accounts that will transfer with the property? If so, describe what will be done with these funds.
<i>There will be \$300/unit in annual reserves, \$224,895 in new operating reserves and \$224,895 in new replacement reserves</i>
Describe the operating items (rents, operating subsidies, project based assistance, etc., and specify the status (dates and deadlines) for applications, approvals and closings, etc., associated with the commitments.

If a revised form is submitted, date of submission: 9.18.25

**Real Estate Analysis Division**

October 21, 2025

Addendum to Underwriting ReportTDHCA Application #: **25163**Program(s): **9% HTC****Landmark on Cypress**Address/Location: 301 Cypress StCity: AbileneCounty: TaylorZip: 79601

	APPLICATION HISTORY
Report Date	PURPOSE
10/21/25	Amendment
07/09/25	Original Housing Tax Credit Award

ALLOCATION

	Previous Allocation				RECOMMENDATION						
TDHCA Program	Amount	Int. Rate	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm. Lien	Const. Term	Const. Lien
FHTC (9% Credit)	\$1,109,841				\$1,109,841						

CONDITIONS STATUS

- Receipt and acceptance by Cost Certification:
 - a: Certification of comprehensive testing for asbestos and lead-based paint; that any appropriate abatement procedures were implemented; and that any remaining asbestos-containing materials and lead-based paint are being managed in accordance with an acceptable Operations and Maintenance (O&M) program.
 - b: Certification that lead in the drinking water has been tested for, and any appropriate abatement procedures were implemented.
 - c: Certification that subsurface environmental investigation was performed as specified in the ESA, and if necessary, that any recommended mitigation measures were fully implemented.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

SET-ASIDES

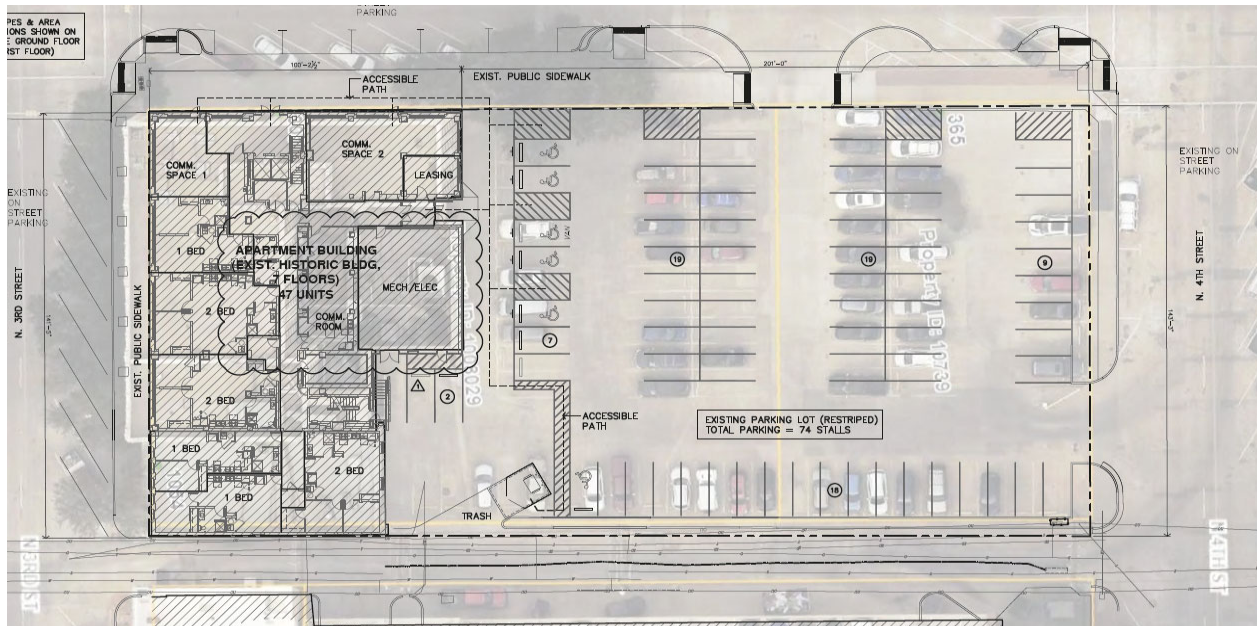
TDHCA SET-ASIDES for HTC LURA		
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	4
50% of AMI	50% of AMI	8
60% of AMI	60% of AMI	28

ANALYSIS

In July 2025, 25163 Landmark on Cypress was awarded a tax credit allocation of \$1,139,031. At the time of application, the developer was under the assumption that the existing mechanical equipment in the building could be moved. This room contains the domestic water and fire services and includes a water pump for the fire suppression systems. Upon further analysis, it was determined that the equipment not only needs to remain, but will need to increase in size due to the new building occupancy. Thus, because this equipment must remain accessible, the space cannot be utilized for dwelling units.

At application, 49 units were proposed, with 12 efficiencies, 22 one bedrooms and 15 two bedrooms, for a total NRA of 34,733 SF. The number of efficiencies and two bedrooms will remain the same and the number of one bedrooms will decrease by two. The new unit breakdown will be 12 efficiencies, 20 one bedrooms and 15 two bedrooms. Some of the 1 bedrooms have decreased in size by ~2-3 square feet and the new NRA will be 33,396 SF, a reduction of ~3.85%. The number of low income units will not change but the number of market rate units will decrease from 9 to 7 units.

New Site Plan



Operating Pro Forma

2025 rents are now being used.

Due to the increase in rents, even though there has been a decrease in units, total income has increased by \$16,394.

Applicant's total expenses have increased by \$2,578 and Net Operating Income has increased by \$13,816.

Development Cost

Building costs have decreased by \$271K, while contingency has increased by \$172K. This offset has led to a decrease of total development costs by \$129,716.

Sources of Funds

MHEG's equity contribution has decreased by \$242K, State Historic Credits have decreased by \$110K, while Federal Historic Credits have increased by \$39K and deferred developer fee has increased by \$183K. Total sources have decreased by \$129K.

Underwriter recommends an annual tax credit allocation of \$1,109,841 as previously awarded.

Underwriter:	<u>Jeffrey Price</u>
Manager of Real Estate Analysis:	<u>Diamond Unique Thompson</u>
Director of Real Estate Analysis:	<u>Jeanna Adams</u>

UNIT MIX/RENT SCHEDULE									
Landmark on Cypress, Abilene, 9% HTC #25163									

LOCATION DATA	
CITY:	Abilene
COUNTY:	Taylor
Area Median Income	\$87,300
PROGRAM REGION:	2
PROGRAM RENT YEAR:	2024

UNIT DISTRIBUTION						
# Beds	# Units	% Total	Assisted	MDL	SHTC	Match
Eff	12	25.5%	0	0	0	0
1	20	42.6%	0	0	0	0
2	15	31.9%	0	0	0	0
3	-	0.0%	0	0	0	0
4	-	0.0%	0	0	0	0
5	-	0.0%	0	0	0	0
TOTAL	47	100.0%	-	-	-	-

PRO FORMA ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	83.31%
APP % Acquisition	4.00%
APP % Construction	9.00%
Average Unit Size	711 sf

55%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average	# Units	-	4	-	8	28	-	-	7	47
Income	% Total	0.0%	8.5%	0.0%	17.0%	59.6%	0.0%	0.0%	14.9%	100.0%

UNIT MIX / MONTHLY RENT SCHEDULE																			
FEDERAL HTC		UNIT MIX				APPLICABLE PROGRAM RENT			APPLICANT'S PRO FORMA RENTS				TDHCA PRO FORMA RENTS				MARKET RENTS		
Type	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Underwritten	Mrkt Analyst	
TC 30%	\$459	1	0	1	524	\$459	\$63	\$396	\$0	\$0.76	\$396	\$396	\$396	\$396	\$0.76	\$0	\$1,000	\$1.91	\$1,000
TC 50%	\$765	3	0	1	524	\$765	\$63	\$702	\$0	\$1.34	\$702	\$2,106	\$2,106	\$702	\$1.34	\$0	\$1,000	\$1.91	\$1,000
TC 60%	\$918	7	0	1	524	\$918	\$63	\$855	\$0	\$1.63	\$855	\$5,985	\$5,985	\$855	\$1.63	\$0	\$1,000	\$1.91	\$1,000
MR		1	0	1	524	\$0	\$63		NA	\$2.02	\$1,056	\$1,056	\$1,056	\$1,056	\$2.02	NA	\$1,056	\$2.02	\$1,000
TC 30%	\$491	1	1	1	616	\$491	\$73	\$418	\$0	\$0.68	\$418	\$418	\$418	\$418	\$0.68	\$0	\$1,175	\$1.91	\$1,175
TC 50%	\$819	2	1	1	616	\$819	\$73	\$746	\$0	\$1.21	\$746	\$1,492	\$1,492	\$746	\$1.21	\$0	\$1,175	\$1.91	\$1,175
TC 60%	\$983	12	1	1	616	\$983	\$73	\$910	\$0	\$1.48	\$910	\$10,920	\$10,920	\$910	\$1.48	\$0	\$1,175	\$1.91	\$1,175
MR		1	1	1	616	\$0	\$73		NA	\$1.83	\$1,130	\$1,130	\$1,130	\$1,130	\$1.83	NA	\$1,130	\$1.83	\$1,175
TC 30%	\$491	1	1	1	684	\$491	\$73	\$418	\$0	\$0.61	\$418	\$418	\$418	\$418	\$0.61	\$0	\$1,210	\$1.77	\$1,210
TC 50%	\$819	1	1	1	684	\$819	\$73	\$746	\$0	\$1.09	\$746	\$746	\$746	\$746	\$1.09	\$0	\$1,210	\$1.77	\$1,210
TC 60%	\$983	1	1	1	684	\$983	\$73	\$910	\$0	\$1.33	\$910	\$910	\$910	\$910	\$1.33	\$0	\$1,210	\$1.77	\$1,210
MR		1	1	1	810	\$0	\$73		NA	\$1.40	\$1,130	\$1,130	\$1,130	\$1,130	\$1.40	NA	\$1,130	\$1.40	\$1,265
TC 30%	\$589	1	2	1	876	\$589	\$98	\$491	\$0	\$0.56	\$491	\$491	\$491	\$491	\$0.56	\$0	\$1,250	\$1.43	\$1,250
TC 50%	\$982	1	2	1	876	\$982	\$98	\$884	\$0	\$1.01	\$884	\$884	\$884	\$884	\$1.01	\$0	\$1,250	\$1.43	\$1,250
TC 60%	\$1,179	3	2	1	876	\$1,179	\$98	\$1,081	\$0	\$1.23	\$1,081	\$3,243	\$3,243	\$1,081	\$1.23	\$0	\$1,250	\$1.43	\$1,250
MR		2	2	1	876	\$0	\$98		NA	\$1.55	\$1,356	\$2,712	\$2,712	\$1,356	\$1.55	NA	\$1,356	\$1.55	\$1,250
TC 50%	\$982	1	2	1	1,033	\$982	\$98	\$884	\$0	\$0.86	\$884	\$884	\$884	\$884	\$0.86	\$0	\$1,305	\$1.26	\$1,305
TC 60%	\$1,179	5	2	1	1,033	\$1,179	\$98	\$1,081	\$0	\$1.05	\$1,081	\$5,405	\$5,405	\$1,081	\$1.05	\$0	\$1,305	\$1.26	\$1,305
MR		2	2	1	1,033	\$0	\$98		NA	\$1.31	\$1,356	\$2,712	\$2,712	\$1,356	\$1.31	NA	\$1,356	\$1.31	\$1,305
TOTALS/AVERAGES:		47			33,396				\$0	\$1.29	\$916	\$43,038	\$43,038	\$916	\$1.29	\$0	\$1,172	\$1.65	\$1,168

ANNUAL POTENTIAL GROSS RENT:

\$516,456

\$516,456

STABILIZED PRO FORMA
<i>Landmark on Cypress, Abilene, 9% HTC #25163</i>

	STABILIZED FIRST YEAR PRO FORMA															
	COMPARABLES			APPLICANT				PRIOR REPORT		TDHCA				VARIANCE		
	Database	County Comps		% EGI	Per SF	Per Unit	Amount	Applicant	TDHCA	Amount	Per Unit	Per SF	% EGI	%	\$	
POTENTIAL GROSS RENT					\$1.29	\$916	\$516,456	\$498,013	\$498,013	\$516,456	\$916	\$1.29		0.0%	\$0	
late fees, app fees, retained deposits							\$30.00	\$16,920	17,640							
Total Secondary Income							\$30.00			17,640	\$16,920	\$30.00			0.0%	\$0
POTENTIAL GROSS INCOME								\$533,376	\$515,653	\$515,653	\$533,376				0.0%	\$0
Vacancy & Collection Loss							7.5% PGI	(40,003)	(38,674)	(38,674)	(40,003)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME								\$493,373	\$476,979	\$476,979	\$493,373				0.0%	\$0

General & Administrative	\$24,456	\$520/Unit	\$22,477	\$478	4.05%	\$0.60	\$425	\$19,975	\$20,825	\$23,433	\$22,477	\$478	\$0.67	4.56%	-11.1%	(2,502)
Management	\$23,729	5.9% EGI	\$27,686	\$589	5.00%	\$0.74	\$525	\$24,669	\$23,849	\$23,849	\$24,669	\$525	\$0.74	5.00%	0.0%	0
Payroll & Payroll Tax	\$64,485	\$1,372/Unit	\$70,454	\$1,499	13.10%	\$1.94	\$1,375	\$64,625	\$67,375	\$67,375	\$64,625	\$1,375	\$1.94	13.10%	0.0%	-
Repairs & Maintenance	\$36,640	\$780/Unit	\$47,460	\$1,010	6.19%	\$0.91	\$650	\$30,550	\$31,850	\$31,850	\$30,550	\$650	\$0.91	6.19%	0.0%	-
Electric/Gas	\$10,730	\$228/Unit	\$6,520	\$139	2.28%	\$0.34	\$240	\$11,270	\$12,250	\$11,174	\$10,730	\$228	\$0.32	2.17%	5.0%	540
Water, Sewer, & Trash	\$32,841	\$699/Unit	\$40,446	\$861	5.72%	\$0.84	\$600	\$28,200	\$29,400	\$34,239	\$32,841	\$699	\$0.98	6.66%	-14.1%	(4,641)
Property Insurance	\$34,398	\$1.03 /sf	\$31,041	\$660	8.57%	\$1.27	\$900	\$42,300	\$44,100	\$32,361	\$31,041	\$660	\$0.93	6.29%	36.3%	11,259
Property Tax (@ 100%) 2.3017	\$22,051	\$469/Unit	\$36,228	\$771	7.61%	\$1.12	\$799	\$37,551	\$26,313	\$37,770	\$36,228	\$771	\$1.08	7.34%	3.7%	1,323
Reserve for Replacements					2.86%	\$0.42	\$300	\$14,100	\$14,700	\$14,700	\$14,100	\$300	\$0.42	2.86%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.32%	\$0.05	\$34	\$1,600	\$1,600	\$1,600	\$1,600	\$34	\$0.05	0.32%	0.0%	-
Learning center					2.28%	\$0.34	\$239	\$11,250	\$11,250	\$11,250	\$11,250	\$239	\$0.34	2.28%	0.0%	-
TOTAL EXPENSES					57.99%	\$8.57	\$6,087	\$286,090	\$283,512	\$289,602	\$280,111	\$5,960	\$8.39	56.77%	2.1%	\$ 5,979
NET OPERATING INCOME ("NOI")					42.01%	\$6.21	\$4,410	\$207,283	\$193,467	\$187,378	\$213,262	\$4,537	\$6.39	43.23%	-2.8%	\$ (5,979)

CONTROLLABLE EXPENSES		\$3,290/Unit		\$3,430/Unit
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CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Landmark on Cypress, Abilene, 9% HTC #25163

DEBT / GRANT SOURCES																	
APPLICANT'S PROPOSED DEBT/GRANT STRUCTURE									AS UNDERWRITTEN DEBT/GRANT STRUCTURE								
DEBT (Must Pay)	Fee	Cumulative DCR		Pmt	Rate	Amort	Term	Principal	Prior Underwriting		Principal	Term	Amort	Rate	Pmt	Cumulative	
		UW	App						Applicant	TDHCA						DCR	LTC
Legacy		1.30	1.27	163,701	7.40%	35	15.0	\$2,044,890	\$2,044,890	\$2,044,890	\$2,044,890	15.0	35.0	7.40%	\$163,701	1.27	12.0%
CASH FLOW DEBT / GRANTS																	
City of Abilene		1.30	1.27		0.00%	0	0.0	\$500	\$500	\$500	\$500	0.0	0.0	0.00%		1.27	0.0%
				\$163,701				TOTAL DEBT / GRANT SOURCES	\$2,045,390	\$2,045,390	\$2,045,390					1.27	12.0%
NET CASH FLOW		\$49,561	\$43,583	APPLICANT NET OPERATING INCOME \$207,283 \$43,583 NET CASH FLOW													

EQUITY / DEFERRED FEES	EQUITY SOURCES												
	APPLICANT'S PROPOSED EQUITY STRUCTURE							AS UNDERWRITTEN EQUITY STRUCTURE					
	DESCRIPTION	% Cost	Annual Credit	Credit Price	Amount	Prior Underwriting		Amount	Credit Price	Annual Credit	% Cost	Annual Credits per Unit	Allocation Method
						Applicant	TDHCA						
MHEG	LIHTC Equity	53.8%	\$1,109,841	\$0.83	\$9,210,759	\$9,453,012	\$9,210,759	\$9,210,759	\$0.8299	\$1,109,841	53.8%	\$23,614	Applicant Request
MHEG	Federal Historic Credits	12.3%		\$0.83	\$2,099,056	\$2,059,612	\$2,059,612	\$2,099,056	\$0.8299		12.3%		
Commerce Bank	State Historic Credits	18.1%		\$0.93	\$3,094,676	\$3,205,219	\$3,205,219	\$3,094,676	\$0.9300		18.1%		
Overland Property Group	Deferred Developer Fees	2.3%	(16% Deferred)		\$388,053	\$204,415	\$446,511	\$659,357	(27% Deferred)		3.9%	Total Developer Fee:	\$2,427,243
Additional (Excess) Funds Req'd		0.0%					\$0	\$0			0.0%		
TOTAL EQUITY SOURCES		86.5%			\$14,792,544	\$14,922,258	\$14,922,101	\$15,063,848			88.0%		

TOTAL CAPITALIZATION	\$16,837,934	\$16,967,649	\$16,967,492	\$17,109,238	15-Yr Cash Flow after Deferred Fee:	\$128,484
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		DEVELOPMENT COST / ITEMIZED BASIS																											
		APPLICANT COST / BASIS ITEMS								TDHCA COST / BASIS ITEMS					COST VARIANCE														
		Eligible Basis		Total Costs		Prior Underwriting		Total Costs		Eligible Basis																			
		Acquisition	New Const. Rehab			Applicant	TDHCA							New Const. Rehab	Acquisition	%	\$												
Land Acquisition				\$ / Unit		\$0		\$0		\$0		\$ / Unit				0.0%		\$0											
Building Acquisition		\$0		\$29,787 / Unit		\$1,400,000		\$1,400,000		\$1,400,000		\$29,787 / Unit		\$0		0.0%		\$0											
Off-Sites				\$ / Unit		\$0		\$0		\$0		\$ / Unit				0.0%		\$0											
Site Work				\$172,140		\$3,663 / Unit		\$172,140		\$172,140		\$3,663 / Unit		\$172,140		0.0%		\$0											
Site Amenities				\$75,000		\$1,596 / Unit		\$75,000		\$75,000		\$1,596 / Unit		\$75,000		0.0%		\$0											
Building Cost				\$5,369,409		\$218.77 /sf		\$155,447/Unit		\$7,306,004		\$7,577,309		\$7,577,309		\$161,219/Unit		\$226.89 /sf		\$5,369,409		-3.6%		(\$271,305)					
Contingency				\$561,655		10.00%		10.00%		\$755,314		\$583,156		\$583,156		\$755,314		9.65%		10.00%		\$561,655		0.0%		\$0			
Contractor Fees				\$864,948		14.00%		14.00%		\$1,163,185		\$1,177,065		\$1,177,065		\$1,163,185		13.56%		14.00%		\$864,948		0.0%		\$0			
Soft Costs		\$0		\$1,108,022		\$24,107 / Unit		\$1,133,022		\$1,126,903		\$1,126,903		\$1,133,022		\$24,107 / Unit		\$1,108,022		\$0		0.0%		\$0					
Financing		\$0		\$1,854,787		\$41,622 / Unit		\$1,956,235		\$1,956,235		\$1,956,235		\$1,956,235		\$41,622 / Unit		\$1,854,787		\$0		0.0%		\$0					
Developer Fee		\$0		\$2,001,192		20.00%		20.00%		\$2,427,243		\$2,452,471		\$2,452,471		\$2,427,243		19.56%		20.00%		\$2,001,192		\$0		0.0%		\$0	
Reserves						12 Months		\$449,790		\$447,370		\$447,213		\$449,790		12 Months						0.0%		\$0					
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASIS)		\$0		\$12,007,153		\$358,254 / Unit		\$16,837,933		\$16,967,649		\$16,967,492		\$17,109,238		\$364,026 / Unit		\$12,007,152		\$0		-1.6%		(\$271,305)					
Acquisition Cost		\$0						\$0		\$0																			
Contingency				(\$0)				\$0		\$0																			
Contractor's Fee				\$0				(\$1)		\$0																			
Financing Cost				\$0																									
Developer Fee		0.00%		\$0		\$0		20.00%		(\$0)										\$0									
Reserves								\$0		(\$157)																			
ADJUSTED BASIS / COST		\$0		\$12,007,152		\$358,254/unit		\$16,837,932		\$16,967,492		\$16,967,492		\$17,109,238		\$364,026/unit		\$12,007,152		\$0		-1.6%		(\$271,306)					
TOTAL HOUSING DEVELOPMENT COSTS BASED ON 3RD PARTY SCR/CNA								\$17,109,238																					

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS

Landmark on Cypress, Abilene, 9% HTC #25163

CREDIT CALCULATION ON QUALIFIED BASIS				
	Applicant		TDHCA	
	Acquisition	Construction Rehabilitation	Acquisition	Construction
ADJUSTED BASIS	\$0	\$12,007,152	\$0	\$12,007,152
Deduction of Historic Credits	\$0	(\$592,641)	\$0	(\$592,641)
TOTAL ELIGIBLE BASIS	\$0	\$11,414,511	\$0	\$11,414,511
High Cost Area Adjustment		130%		130%
TOTAL ADJUSTED BASIS	\$0	\$14,838,865	\$0	\$14,838,865
Applicable Fraction	83.31%	83.31%	83%	83%
TOTAL QUALIFIED BASIS	\$0	\$12,362,555	\$0	\$12,362,555
Applicable Percentage	4.00%	9.00%	4.00%	9.00%
ANNUAL CREDIT ON BASIS	\$0	\$1,112,630	\$0	\$1,112,630
CREDITS ON QUALIFIED BASIS	\$1,112,630		\$1,112,630	

	ANNUAL CREDIT CALCULATION BASED ON TDHCA BASIS		FINAL ANNUAL LIHTC ALLOCATION		
	Method	Annual Credits	Credit Price \$0.8299	Variance to Request	
				Credits	Proceeds
Eligible Basis		\$1,112,630		----	----
Needed to Fill Gap		\$1,562,179		----	----
Applicant Request		\$1,109,841		\$0	\$0

Long-Term Pro Forma

Landmark on Cypress, Abilene, 9% HTC #25163

	Growth Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$493,373	\$503,240	\$513,305	\$523,571	\$534,043	\$589,626	\$650,995	\$718,751	\$793,559	\$876,153	\$967,344
TOTAL EXPENSES	3.00%	\$286,090	\$294,425	\$303,007	\$311,840	\$320,934	\$370,576	\$427,972	\$494,341	\$571,093	\$659,863	\$762,544
NET OPERATING INCOME ("NOI")		\$207,283	\$208,815	\$210,298	\$211,731	\$213,109	\$219,050	\$223,023	\$224,411	\$222,467	\$216,291	\$204,800
EXPENSE/INCOME RATIO		58.0%	58.5%	59.0%	59.6%	60.1%	62.8%	65.7%	68.8%	72.0%	75.3%	78.8%
MUST -PAY DEBT SERVICE												
Legacy		\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701
TOTAL DEBT SERVICE		\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701
DEBT COVERAGE RATIO		1.27	1.28	1.28	1.29	1.30	1.34	1.36	1.37	1.36	1.32	1.25
ANNUAL CASH FLOW												
Deferred Developer Fee Balance		\$615,774	\$570,660	\$524,063	\$476,032	\$426,624	\$161,082	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOW		\$0	\$0	\$0	\$0	\$0	\$0	\$128,484	\$430,430	\$729,648	\$1,006,844	\$1,237,690

25163 Landmark on Cypress - Application Summary

REAL ESTATE ANALYSIS DIVISION

July 9, 2025

PROPERTY IDENTIFICATION	
Application #	25163
Development	Landmark on Cypress
City / County	Abilene / Taylor
Region/Area	2 / Urban
Population	General
Set-Aside	General
Activity	Adaptive Re-Use

RECOMMENDATION					
TDHCA Program		Request	Recommended		
FHTC (9% Credit)		\$1,139,031	\$1,109,841	\$22,650/Unit	\$0.83

KEY PRINCIPALS / SPONSOR		
Overland Property Group/April Engstrom Owner/Developer/Guarantor		
MCP Build, Inc./Pat Tolin General Contractor		
Consultant/Alyssa Carpenter		
Related Parties	Contractor - No	Seller - No

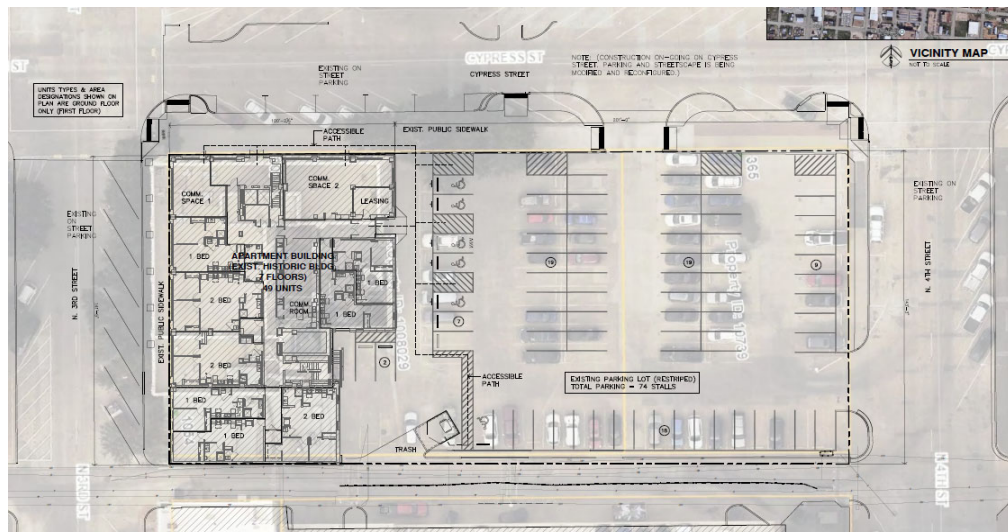
TYPICAL BUILDING ELEVATION/PHOTO



UNIT DISTRIBUTION			INCOME DISTRIBUTION		
# Beds	# Units	% Total	Income	# Units	% Total
Eff	12	24%	20%	-	0%
1	22	45%	30%	4	8%
2	15	31%	40%	-	0%
3	-	0%	50%	8	16%
4	-	0%	60%	28	57%
			70%	-	0%
			80%	-	0%
			MR	9	18%
TOTAL	49	100%	TOTAL	49	100%

PRO FORMA FEASIBILITY INDICATORS			
Pro Forma Underwritten		Applicant's Pro Forma	
Debt Coverage	1.18	Expense Ratio	59.4%
Breakeven Occ.	86.7%	Breakeven Rent	\$792
Average Rent	\$847	B/E Rent Margin	\$55
Property Taxes	\$537/unit	Exemption/PILOT	0%
Total Expense	\$5,786/unit	Controllable	\$3,300/unit

SITE PLAN



MARKET FEASIBILITY INDICATORS			
Gross Capture Rate (10% Maximum)	0.4%		
Highest Unit Capture Rate	1%	2 BR/50%	13
Dominant Unit Cap. Rate	1%	2 BR/50%	13
Premiums (↑80% Rents)	No		
Rent Assisted Units	N/A		

DEVELOPMENT COST SUMMARY			
Costs Underwritten		TDHCA's Costs - Based on SCR	
Avg. Unit Size	709 SF	Density	50.5/acre
Acquisition		\$29K/unit	\$1,400K
Building Cost	\$218.16/SF	\$155K/unit	\$7,577K
Hard Cost		\$172K/unit	\$8,408K
Total Cost		\$346K/unit	\$16,967K
Developer Fee	\$2,452K	(18% Deferred)	Paid Year: 13
Contractor Fee	\$1,177K	30% Boost	Yes

REHABILITATION COSTS / UNIT			
Site Work	\$4K	2%	Finishes/Fixture \$49K 29%
Building Shell	\$86K	50%	Amenities \$2K 1%
HVAC	\$17K	10%	Total Exterior \$91K 57%
Appliances	\$2K	1%	Total Interior \$68K 43%

DEBT (Must Pay)					CASH FLOW DEBT / GRANT FUNDS					EQUITY / DEFERRED FEES		
Source	Term	Rate	Amount	DCR	Source	Term	Rate	Amount	DCR	Source	Amount	
Legacy	15/35	7.40%	\$2,044,890	1.18	City of Abilene	0/0	0.00%	\$500	1.18	MHEG	\$9,210,759	
										0	\$0	
										MHEG	\$2,059,612	
										Overland Property Group	\$446,511	
										TOTAL EQUITY SOURCES	\$11,716,882	
										TOTAL DEBT SOURCES	\$2,045,390	
TOTAL DEBT (Must Pay)			\$2,044,890		CASH FLOW DEBT / GRANTS			\$500		TOTAL CAPITALIZATION		\$13,762,272

CONDITIONS

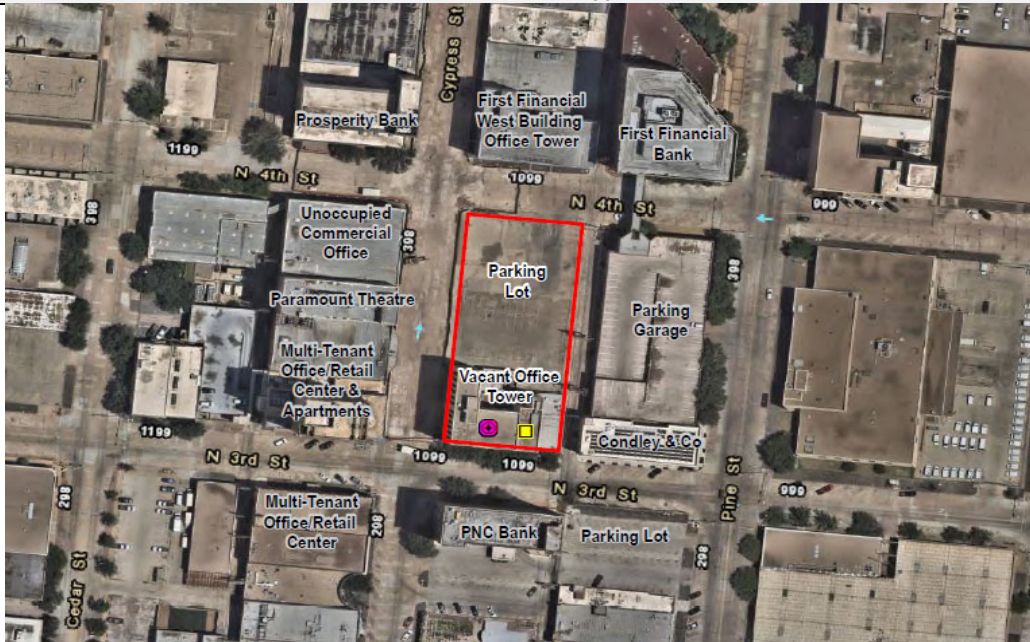
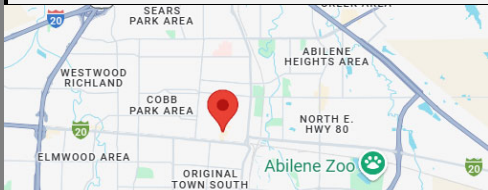
- Receipt and acceptance by Cost Certification:

a: Certification of comprehensive testing for asbestos and lead-based paint; that any appropriate abatement procedures were implemented; and that any remaining asbestos-containing materials and lead-based paint are being managed in accordance with an acceptable Operations and Maintenance (O&M) program.

b: Certification that lead in the drinking water has been tested for, and any appropriate abatement procedures were implemented.

c: Certification that subsurface environmental investigation was performed as specified in the ESA, and if necessary, that any recommended mitigation measures were fully implemented.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

RISK PROFILE		AERIAL PHOTOGRAPH(s)	
STRENGTHS/MITIGATING FACTORS			
Commercial Space Low gross capture rate			
WEAKNESSES/RISKS			
Abatement costs excluded			
AREA MAP			
			



DEVELOPMENT IDENTIFICATION

TDHCA Application #: **25163** Program(s): **9% HTC**

Landmark on Cypress

Address/Location: 301 Cypress St

City: Abilene County: Taylor Zip: 79601

Population: General Program Set-Aside: General Area: Urban

Activity: Adaptive Re-Use Building Type: Elevator Served Region: 2

Low-Income: 40% at 60%

Analysis Purpose: New Application - Initial Underwriting

ALLOCATION

TDHCA Program	REQUEST				RECOMMENDATION						
	Amount	Int. Rate	Amort	Term	Amount	Int. Rate	Amort	Perm. Term	Perm Lien	Const. Term	Const Lien
FHTC (9% Credit)	\$1,139,031				\$1,109,841						

CONDITIONS

- Receipt and acceptance by Cost Certification:
 - a: Certification of comprehensive testing for asbestos and lead-based paint; that any appropriate abatement procedures were implemented; and that any remaining asbestos-containing materials and lead-based paint are being managed in accordance with an acceptable Operations and Maintenance (O&M) program.
 - b: Certification that lead in the drinking water has been tested for, and any appropriate abatement procedures were implemented.
 - c: Certification that subsurface environmental investigation was performed as specified in the ESA, and if necessary, that any recommended mitigation measures were fully implemented.

Should any terms of the proposed capital structure change or if there are material changes to the overall development plan or costs, the analysis must be re-evaluated and adjustment to the credit allocation and/or terms of other TDHCA funds may be warranted.

SET-ASIDES

TDHCA SET-ASIDES for HTC LURA		
Income Limit	Rent Limit	Number of Units
30% of AMI	30% of AMI	4
50% of AMI	50% of AMI	8
60% of AMI	60% of AMI	28

DEVELOPMENT SUMMARY

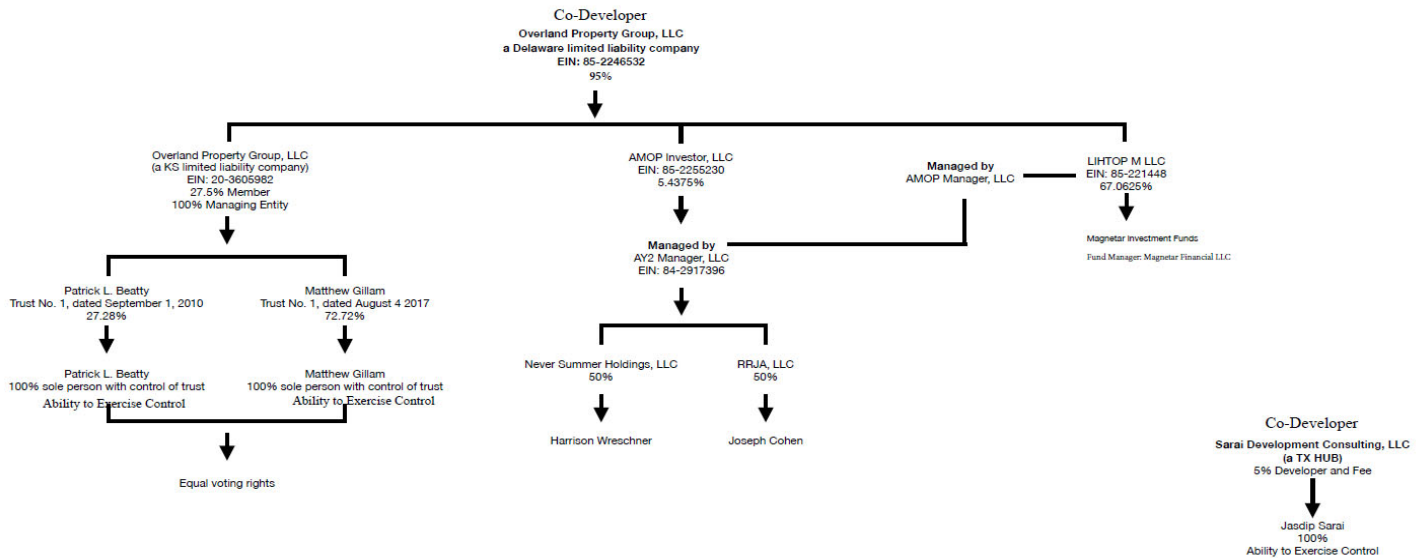
This application is for the development of 49 units of housing serving the general population. The development involves the adaptive reuse of a seven-story, elevator-served historic building. All units and common area are contained in the building and the development will also include commercial space. The development will also have an after-school learning center.

RISK PROFILE

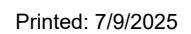
STRENGTHS/MITIGATING FACTORS		WEAKNESSES/RISKS	
▫	Commercial Space	▫	Abatement costs excluded
▫	Low gross capture rate	▫	

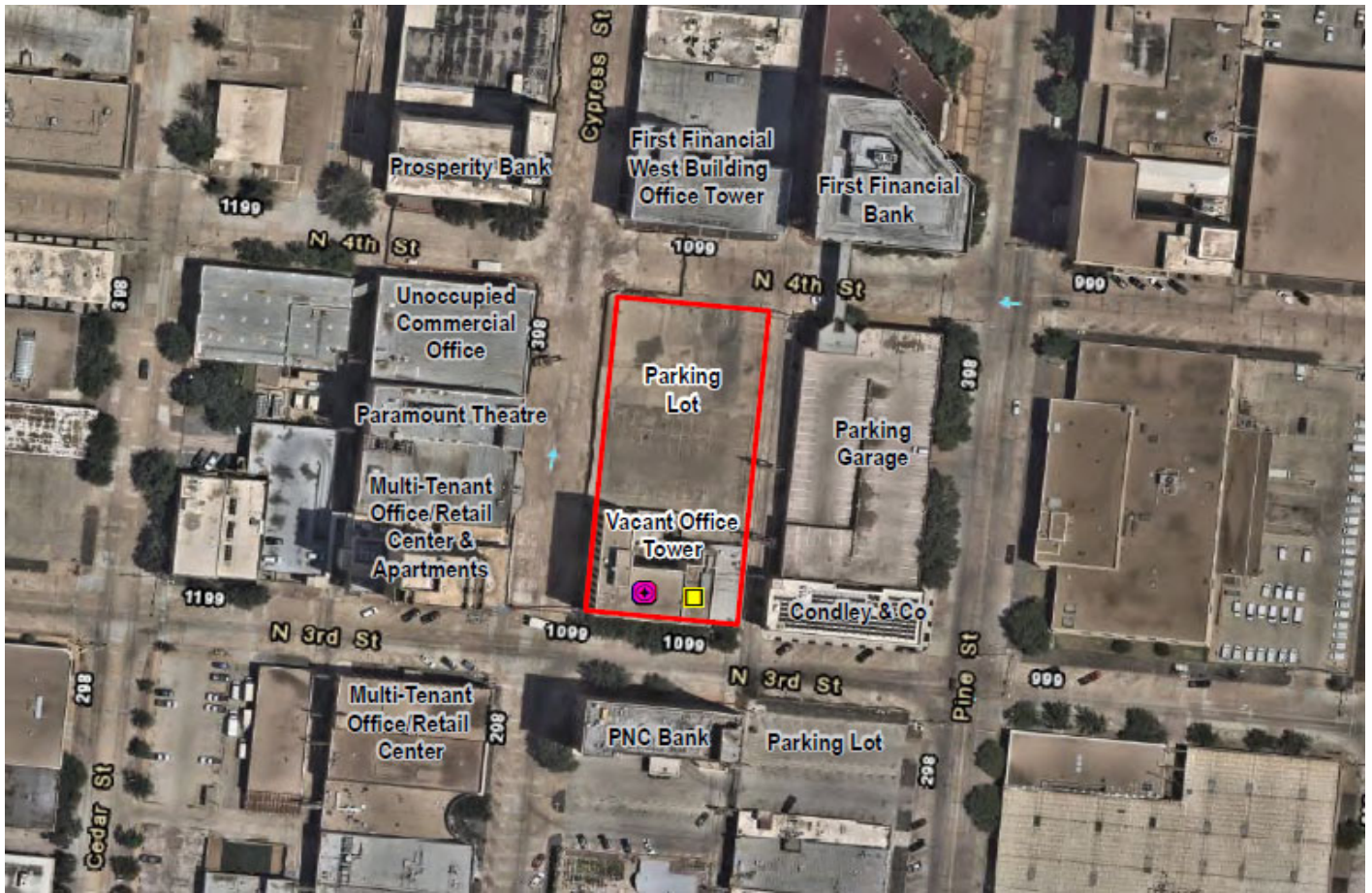
DEVELOPMENT TEAM

OWNERSHIP STRUCTURE



SITE PLAN





Comments:

Provided parking of 74 spaces is compliant with local requirements.

BUILDING CONFIGURATION	
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*Common Area Square Footage as specified on Architect Certification

SITE CONTROL INFO	
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Site Acreage:	Development Site:	0.97	acres	Density:	50.5	units/acre
	Site Control:	~0.95	Site Plan:	0.97	Appraisal:	NA
				ESA:	0.97	
	Feasibility Report Survey:	0.97	Feasibility Report Engineer's Plan:	0.97	Existing LURA:	NA

Control Type: Assignment and Assumption of Contract

Development Site:	0.97	acres	Cost:	\$1,400,000	\$28,571	per unit
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#25163 Landmark on Cypress Page 7 of 18 Printed: 7/9/2025

Seller: Hendrick Medical Center
Assignor: Overland Land Group, LLC
Assignee: OPG Cypress Partners, LLC
Related-Party Seller/Identity of Interest: No

SITE INFORMATION

Flood Zone:	<u>x</u>	Scattered Site?	<u>No</u>
Zoning:	<u>CB (Central Business)</u>	Within 100-yr floodplain?	<u>No</u>
Re-Zoning Required?	<u>No</u>	Utilities at Site?	<u>Yes</u>
Year Constructed:	<u>NA</u>	Title Issues?	<u>No</u>

Current Uses of Subject Site:

Unoccupied multi-story offices and unoccupied retail storefront

HIGHLIGHTS of ENVIRONMENTAL REPORTS

Provider: Phase Engineering, Inc. Date: 2/5/2025

Recognized Environmental Conditions (RECs) and Other Concerns:

- The subject property has likely been impacted as a result of automotive service and fueling operations conducted onsite based on the duration of operations and lack of information regarding any UST decommissioning investigation activities or the final status and condition of historical USTs, which prevents the environmental professional from verifying that investigation of the former UST systems was adequate to discover any releases.
- A Municipal Setting Designation (MSD) was established for an area including the subject property and adjoining properties. This site applied for an MSD certification in January 2012 in order to facilitate redevelopment of commercial areas in downtown Abilene which may have been affected by releases resulting from historical commercial activities. The MSD prohibits the use of groundwater from beneath the designated property as potable water and restricts other uses of and contact with that groundwater without express written permission.
- A significant data gap was identified which is indicative of potential impact to the subject property as a result of a past undocumented hazardous substance or petroleum product release from gasoline filling and service station operations historically conducted at the subject property.
- A Phase II Environmental Site Assessment is recommended to investigate the potential environmental impact due to the identified recognized environmental condition.

Comments:

The owner(s)/operator(s) of the subject property should continue to comply with the institutional control imposed by the MSD site established at the subject property and adjoining properties.

MARKET ANALYSIS

Provider: Novogradac

Date: 3/27/2025

Primary Market Area (PMA): 70 sq. miles 5 mile equivalent radius

AFFORDABLE HOUSING INVENTORY

Competitive Supply (Proposed, Under Construction, and Unstabilized)

File #	Development	In PMA?	Type	Target Population	Comp Units	Total Units
Stabilized Affordable Developments in PMA						Total Units 1,223
						Total Developments 13
						Average Occupancy 96%

OVERALL DEMAND ANALYSIS

		Market Analyst		
		HTC	Assisted	
Total Households in the Primary Market Area		36,955		
Potential Demand from the Primary Market Area		8,193		
10% External Demand		819		
Potential Demand from Other Sources		0		
GROSS DEMAND		9,012		
Subject Affordable Units		40		
Unstabilized Competitive Units		0		
RELEVANT SUPPLY		40		
Relevant Supply ÷ Gross Demand = GROSS CAPTURE RATE		0.4%		

Population:

General

Market Area:

Urban

Maximum Gross Capture Rate:

10%

UNDERWRITING ANALYSIS of PMA DEMAND by AMGI BAND

Market Analyst									
AMGI Band	Demand	10% Ext	Subject Units	Comp Units	AMGI Band Capture Rate				
30% AMGI	2,235	224	4	0	0%				
50% AMGI	2,293	229	8	0	0%				
60% AMGI	3,665	367	28	0	1%				

UNDERWRITING ANALYSIS of PMA DEMAND by UNIT TYPE

Unit Type	Market Analyst									
	Demand	10% Ext	Subject Units	Comp Units	Unit Capture Rate					
0 BR/30%	379	38	1	0	0%					
0 BR/50%	551	55	2	0	0%					
0 BR/60%	518	52	1	0	0%					
1 BR/30%	243	24	3	0	1%					
1 BR/50%	416	42	3	0	1%					
1 BR/60%	433	43	2	0	0%					
2 BR/30%	488	49	7	0	1%					
2 BR/50%	871	87	13	0	1%					
2 BR/60%	721	72	8	0	1%					

OPERATING PRO FORMA

SUMMARY- AS UNDERWRITTEN (Applicant's Pro Forma)

NOI:	\$193,467	Avg. Rent:	\$847	Expense Ratio:	59.4%
Debt Service:	\$163,701	B/E Rent:	\$792	Controllable Expenses:	\$3,300
Net Cash Flow:	\$29,766	UW Occupancy:	92.5%	Property Taxes/Unit:	\$537
Aggregate DCR:	1.18	B/E Occupancy:	86.7%	Program Rent Year:	2024

The applicant submitted their application with average unit square footages due to the number of different unit types. This resulted in an understated applicable fraction of 79.64%. Underwriter updated to use actual applicable fraction of 80.29% based on actual unit sizes.

DEVELOPMENT COST EVALUATION

SUMMARY- AS UNDERWRITTEN (TDHCA's Costs- Based on SCR)

Acquisition	\$/ac	\$28,571/unit	\$1,400,000	Contractor Fee	\$1,177,065
Off-site + Site Work		\$5,044/unit	\$247,140	Soft Cost + Financing	\$3,083,138
Building Cost	\$218.16/sf	\$154,639/unit	\$7,577,309	Developer Fee	\$2,452,471
Contingency	7.45%	\$11,901/unit	\$583,156	Reserves	\$447,213
Total Development Cost		\$346,275/unit	\$16,967,492	Rehabilitation Cost	\$159,683/unit

Qualified for 30% Basis Boost?

High Opportunity Index [9% only]

Building Cost:

Applicant has not included any costs for asbestos or lead-based paint abatement. The Applicant has indicated that they assume these line items will total \$150K. Including the \$150K of abatement costs does not make the deal infeasible, but reduces the 15-year cash flow from \$346K to \$196K. The Applicant can add approximately \$345K of abatement costs before the deal becomes infeasible due to negative cash flow.

REHABILITATION COSTS / UNIT / % HARD COST							
Site Work	\$172,140	\$3,513/unit	2%	Finishes/Fixtures	\$2,397,407	\$48,927/unit	29%
Building Shell	\$4,236,113	\$86,451/unit	50%	HVAC	\$833,389	\$17,008/unit	10%
Amenities	\$75,000	\$1,531/unit	1%	Appliances	\$110,400	\$2,253/unit	1%
Total Exterior	\$4,483,253	\$91,495/unit	57%	Total Interior	\$3,341,196	\$68,188/unit	43%

SCOPE & COST REVIEW

Provider: Phase Engineering

Date: 2/25/2025

Scope of Work:

- Roof repairs & replacement
- Sidewalk/concrete repairs
- Water heater repairs & replacement
- Asphalt seal and stripe
- HVAC repairs & replacements
- Plumbing repairs
- Replace furnishings and fixtures
- Elevator improvements
- Mail area improvements
- Unit flooring
- Appliance repairs and replacements
- Exterior walls masonry
- Trash enclosure improvements
- Sanitary sewer and water distribution repairs
- Unit cabinet and countertops

Historic Preservation items including brick reuse/replacement, mortar replacement/repair, exterior lights, and any other visible repairs need to be done in a way that they are compatible with the character of the original building. Some other historic items include removal of non-historic features and finishes such as dropped ceilings, furred walls, non-historic tile, and non-historic demising walls, demolition of non-historic 1980s buildings/additions, and utilizing the same types of materials, such as the type of brick, mortar, and cement, that the original building was constructed with. The Applicant has budgeted \$75,000 for a historic consultant.

Reserves:

Applicant overstated reserves by \$157.

Comments:

The Applicant assumed a reduction in development costs of \$87K due to Historic Credits. Underwriter utilized a different methodology and is reducing eligible costs by \$508K due to Historic Credits. This difference in methodology is leading to the cut in credits.

Credit Allocation Supported by Costs:

Total Development Cost	Adjusted Eligible Cost	Credit Allocation Supported by Eligible Basis
\$16,967,492	\$12,323,359	\$1,109,841

UNDERWRITTEN CAPITALIZATION

INTERIM SOURCES

Funding Source	Description	Amount	Rate	LTC
Legacy	Construction Loan	\$16,000,000	8.00%	94%
MHEG	FHTC	\$472,651	\$0.83	3%
MHEG	Fed Historic Credit	\$102,981	\$0.00	1%
Overland Property Group	Deferred Developer Fee	\$392,017	0.00%	2%
		\$16,967,648	Total Sources	

PERMANENT SOURCES

Debt Source	PROPOSED				UNDERWRITTEN				
	Amount	Interest Rate	Amort	Term	Amount	Interest Rate	Amort	Term	LTC
Legacy	\$2,044,890	7.40%	35	15.0	\$2,044,890	7.40%	35	15.0	12%
City of Abilene	\$500				\$500				0%
Total	\$2,045,390				\$2,045,390				

Equity & Deferred Fees	PROPOSED			UNDERWRITTEN			
	Amount	Rate	% Def	Amount	Rate	% TC	% Def
MHEG	\$9,453,012	\$0.83		\$9,210,759	\$0.83	54%	
MHEG	\$2,059,612			\$2,059,612		12%	
Overland Property Group	\$204,415		8%	\$446,511		3%	18%
Total	\$11,717,039			\$11,716,882			
				\$13,762,272	Total Sources		

Credit Price Sensitivity based on current capital structure

\$1.129	Maximum Credit Price before the Development is oversourced and allocation is limited
\$1.081	Minimum Credit Price below which the Development would be characterized as infeasible

CONCLUSIONS

Gap Analysis:

Total Development Cost	\$16,967,492
Permanent Sources (debt + non-HTC equity)	\$4,105,002
Gap in Permanent Financing	\$12,862,490

Possible Tax Credit Allocations:	Equity Proceeds	Annual Credits
Determined by Eligible Basis	\$9,210,759	\$1,109,841
Needed to Balance Sources & Uses	\$12,862,490	\$1,549,853
Requested by Applicant	\$9,453,012	\$1,139,031

	RECOMMENDATION	
	Equity Proceeds	Annual Credits
Tax Credit Allocation	\$9,210,759	\$1,109,841

Deferred Developer Fee	\$446,511	(18% deferred)
Repayable in	13 years	

Recommendation:

Underwriter recommends an annual tax credit allocation of \$1,109,841 per the eligible basis.

Underwriter:

Jeffrey Price

Manager of Real Estate Analysis:

Diamond Unique Thompson

Director of Real Estate Analysis:

Jeanna Adams

UNIT MIX/RENT SCHEDULE									
Landmark on Cypress, Abilene, 9% HTC #25163									

LOCATION DATA	
CITY:	Abilene
COUNTY:	Taylor
Area Median Income	\$85,600
PROGRAM REGION:	2
PROGRAM RENT YEAR:	2024

UNIT DISTRIBUTION						
# Beds	# Units	% Total	Assisted	MDL	SHTC	Match
Eff	12	24.5%	0	0	0	0
1	22	44.9%	0	0	0	0
2	15	30.6%	0	0	0	0
3	-	0.0%	0	0	0	0
4	-	0.0%	0	0	0	0
5	-	0.0%	0	0	0	0
TOTAL	49	100.0%	-	-	-	-

PRO FORMA ASSUMPTIONS	
Revenue Growth	2.00%
Expense Growth	3.00%
Basis Adjust	130%
Applicable Fraction	80.29%
APP % Acquisition	4.00%
APP % Construction	9.00%
Average Unit Size	709 sf

55%	Income	20%	30%	40%	50%	60%	70%	80%	EO / MR	TOTAL
Average Income	# Units	-	4	-	8	28	-	-	9	49
	% Total	0.0%	8.2%	0.0%	16.3%	57.1%	0.0%	0.0%	18.4%	100.0%

UNIT MIX / MONTHLY RENT SCHEDULE																			
FEDERAL HTC		UNIT MIX				APPLICABLE PROGRAM RENT			APPLICANT'S PRO FORMA RENTS				TDHCA PRO FORMA RENTS				MARKET RENTS		
Type	Gross Rent	# Units	# Beds	# Baths	NRA	Gross Rent	Utility Allow	Max Net Program Rent	Delta to Max	Rent psf	Net Rent per Unit	Total Monthly Rent	Total Monthly Rent	Rent per Unit	Rent psf	Delta to Max	Underwritten	Mrkt Analyst	
TC 30%	\$423	1	0	1	524	\$423	\$63	\$360	\$0	\$0.69	\$360	\$360	\$360	\$360	\$0.69	\$0	\$1,000	\$1.91	\$1,000
TC 50%	\$705	3	0	1	524	\$705	\$63	\$642	\$0	\$1.23	\$642	\$1,926	\$1,926	\$642	\$1.23	\$0	\$1,000	\$1.91	\$1,000
TC 60%	\$846	7	0	1	524	\$846	\$63	\$783	\$0	\$1.50	\$783	\$5,481	\$5,481	\$783	\$1.50	\$0	\$1,000	\$1.91	\$1,000
MR		1	0	1	524	\$0	\$63		NA	\$1.86	\$973	\$973	\$973	\$973	\$1.86	NA	\$973	\$1.86	\$1,000
TC 30%	\$453	1	1	1	618	\$453	\$73	\$380	\$0	\$0.61	\$380	\$380	\$380	\$380	\$0.61	\$0	\$1,175	\$1.90	\$1,175
TC 50%	\$755	2	1	1	618	\$755	\$73	\$682	\$0	\$1.10	\$682	\$1,364	\$1,364	\$682	\$1.10	\$0	\$1,175	\$1.90	\$1,175
TC 60%	\$906	12	1	1	618	\$906	\$73	\$833	\$0	\$1.35	\$833	\$9,996	\$9,996	\$833	\$1.35	\$0	\$1,175	\$1.90	\$1,175
MR		2	1	1	618	\$0	\$73		NA	\$1.69	\$1,042	\$2,084	\$2,084	\$1,042	\$1.69	NA	\$1,042	\$1.69	\$1,175
TC 30%	\$453	1	1	1	687	\$453	\$73	\$380	\$0	\$0.55	\$380	\$380	\$380	\$380	\$0.55	\$0	\$1,210	\$1.76	\$1,210
TC 50%	\$755	1	1	1	687	\$755	\$73	\$682	\$0	\$0.99	\$682	\$682	\$682	\$682	\$0.99	\$0	\$1,210	\$1.76	\$1,210
TC 60%	\$906	1	1	1	687	\$906	\$73	\$833	\$0	\$1.21	\$833	\$833	\$833	\$833	\$1.21	\$0	\$1,210	\$1.76	\$1,210
MR		1	1	1	687	\$0	\$73		NA	\$1.52	\$1,042	\$1,042	\$1,042	\$1,042	\$1.52	NA	\$1,042	\$1.52	\$1,210
MR		1	1	1	810	\$0	\$73		NA	\$1.29	\$1,042	\$1,042	\$1,042	\$1,042	\$1.29	NA	\$1,042	\$1.29	\$1,265
TC 30%	\$543	1	2	1	876	\$543	\$98	\$445	\$0	\$0.51	\$445	\$445	\$445	\$445	\$0.51	\$0	\$1,250	\$1.43	\$1,250
TC 50%	\$905	1	2	1	876	\$905	\$98	\$807	\$0	\$0.92	\$807	\$807	\$807	\$807	\$0.92	\$0	\$1,250	\$1.43	\$1,250
TC 60%	\$1,086	3	2	1	876	\$1,086	\$98	\$988	\$0	\$1.13	\$988	\$2,964	\$2,964	\$988	\$1.13	\$0	\$1,250	\$1.43	\$1,250
MR		2	2	1	876	\$0	\$98		NA	\$1.43	\$1,249	\$2,498	\$2,498	\$1,249	\$1.43	NA	\$1,249	\$1.43	\$1,250
TC 50%	\$905	1	2	1	1,033	\$905	\$98	\$807	\$0	\$0.78	\$807	\$807	\$807	\$807	\$0.78	\$0	\$1,305	\$1.26	\$1,305
TC 60%	\$1,086	5	2	1	1,033	\$1,086	\$98	\$988	\$0	\$0.96	\$988	\$4,940	\$4,940	\$988	\$0.96	\$0	\$1,305	\$1.26	\$1,305
MR		2	2	1	1,033	\$0	\$98		NA	\$1.21	\$1,249	\$2,498	\$2,498	\$1,249	\$1.21	NA	\$1,249	\$1.21	\$1,305
TOTALS/AVERAGES:		49			34,733				\$0	\$1.19	\$847	\$41,501	\$41,501	\$847	\$1.19	\$0	\$1,152	\$1.63	\$1,169

STABILIZED PRO FORMA
<i>Landmark on Cypress, Abilene, 9% HTC #25163</i>

STABILIZED FIRST YEAR PRO FORMA												
COMPARABLES			APPLICANT				TDHCA				VARIANCE	
Database	County Comps		% EGI	Per SF	Per Unit	Amount	Amount	Per Unit	Per SF	% EGI	%	\$
POTENTIAL GROSS RENT				\$1.19	\$847	\$498,013	\$498,013	\$847	\$1.19		0.0%	\$0
late fees, app fees, retained deposits					\$30.00	\$17,640						
Total Secondary Income					\$30.00		\$17,640	\$30.00			0.0%	\$0
POTENTIAL GROSS INCOME						\$515,653	\$515,653				0.0%	\$0
Vacancy & Collection Loss				7.5% PGI		(38,674)	(38,674)	7.5% PGI			0.0%	-
EFFECTIVE GROSS INCOME						\$476,979	\$476,979				0.0%	\$0

General & Administrative	\$25,468	\$520/Unit	\$23,433	\$478	4.37%	\$0.60	\$425	\$20,825	\$23,433	\$478	\$0.67	4.91%	-11.1%	(2,608)
Management	\$24,711	5.9% EGI	\$28,864	\$589	5.00%	\$0.69	\$487	\$23,849	\$23,849	\$487	\$0.69	5.00%	0.0%	-
Payroll & Payroll Tax	\$67,229	\$1,372/Unit	\$73,452	\$1,499	14.13%	\$1.94	\$1,375	\$67,375	\$67,375	\$1,375	\$1.94	14.13%	0.0%	-
Repairs & Maintenance	\$38,200	\$780/Unit	\$49,480	\$1,010	6.68%	\$0.92	\$650	\$31,850	\$31,850	\$650	\$0.92	6.68%	0.0%	-
Electric/Gas	\$11,174	\$228/Unit	\$6,798	\$139	2.57%	\$0.35	\$250	\$12,250	\$11,174	\$228	\$0.32	2.34%	9.6%	1,076
Water, Sewer, & Trash	\$34,239	\$699/Unit	\$42,167	\$861	6.16%	\$0.85	\$600	\$29,400	\$34,239	\$699	\$0.99	7.18%	-14.1%	(4,839)
Property Insurance	\$35,862	\$1.03 /sf	\$32,361	\$660	9.25%	\$1.27	\$900	\$44,100	\$32,361	\$660	\$0.93	6.78%	36.3%	11,739
Property Tax (@ 100%) 2.3017	\$22,964	\$469/Unit	\$37,770	\$771	5.52%	\$0.76	\$537	\$26,313	\$37,770	\$771	\$1.09	7.92%	-30.3%	(11,457)
Reserve for Replacements					3.08%	\$0.42	\$300	\$14,700	\$14,700	\$300	\$0.42	3.08%	0.0%	-
TDHCA Compliance fees (\$40/HTC unit)					0.34%	\$0.05	\$33	\$1,600	\$1,600	\$33	\$0.05	0.34%	0.0%	-
Learning center					2.36%	\$0.32	\$230	\$11,250	\$11,250	\$230	\$0.32	2.36%	0.0%	-
TOTAL EXPENSES					59.44%	\$8.16	\$5,786	\$283,512	\$289,602	\$5,910	\$8.34	60.72%	-2.1%	\$ (6,090)
NET OPERATING INCOME ("NOI")					40.56%	\$5.57	\$3,948	\$193,467	\$187,378	\$3,824	\$5.39	39.28%	3.2%	\$ 6,090

CONTROLLABLE EXPENSES							\$3,300/Unit				\$3,430/Unit			
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CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS
<i>Landmark on Cypress, Abilene, 9% HTC #25163</i>

		DEBT / GRANT SOURCES													
		APPLICANT'S PROPOSED DEBT/GRANT STRUCTURE							AS UNDERWRITTEN DEBT/GRANT STRUCTURE						
		Cumulative DCR		Pmt	Rate	Amort	Term	Principal	Principal	Term	Amort	Rate	Pmt	Cumulative	
DEBT (Must Pay)	Fee	UW	App											DCR	LTC
Legacy		1.14	1.18	163,701	7.40%	35	15.0	\$2,044,890	\$2,044,890	15.0	35.0	7.40%	\$163,701	1.18	12.1%
CASH FLOW DEBT / GRANTS															
City of Abilene		1.14	1.18		0.00%	0	0.0	\$500	\$500	0.0	0.0	0.00%		1.18	0.0%
				\$163,701	TOTAL DEBT / GRANT SOURCES			\$2,045,390	\$2,045,390	TOTAL DEBT SERVICE			\$163,701	1.18	12.1%
NET CASH FLOW		\$23,677	\$29,766	APPLICANT NET OPERATING INCOME \$193,467 \$29,766 NET CASH FLOW											

EQUITY SOURCES											
APPLICANT'S PROPOSED EQUITY STRUCTURE						AS UNDERWRITTEN EQUITY STRUCTURE					
EQUITY / DEFERRED FEES	DESCRIPTION	% Cost	Annual Credit	Credit Price	Amount	Amount	Credit Price	Annual Credit	% Cost	Annual Credits per Unit	Allocation Method
MHEG	LIHTC Equity	55.7%	\$1,139,031	\$0.83	\$9,453,012	\$9,210,759	\$0.8299	\$1,109,841	54.3%	\$22,650	Eligible Basis
MHEG	Federal Historic Credits	12.1%		\$0.83	\$2,059,612	\$2,059,612	\$0.8300		12.1%		
Commerce Bank	State Historic Credits	18.9%		\$0.93	\$3,205,219	\$3,205,219	\$0.9300		18.9%		
Overland Property Group	Deferred Developer Fees	1.2%	(8% Deferred)		\$204,415	\$446,511	(18% Deferred)		2.6%	Total Developer Fee: \$2,452,471	
Additional (Excess) Funds Req'd		0.0%				\$0			0.0%		
TOTAL EQUITY SOURCES		87.9%			\$14,922,258	\$14,922,101			87.9%		

TOTAL CAPITALIZATION						\$16,967,649	\$16,967,492		15-Yr Cash Flow after Deferred Fee:	\$104,698
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		DEVELOPMENT COST / ITEMIZED BASIS														
		APPLICANT COST / BASIS ITEMS						TDHCA COST / BASIS ITEMS						COST VARIANCE		
		Eligible Basis		Total Costs				Total Costs				Eligible Basis		%	\$	
Acquisition	New Const. Rehab	New Const. Rehab	Acquisition													
Land Acquisition				\$ / Unit		\$0		\$0		\$ / Unit				0.0%	\$0	
Building Acquisition		\$0		\$28,571 / Unit		\$1,400,000		\$1,400,000		\$28,571 / Unit				\$0	0.0%	\$0
Off-Sites				\$ / Unit		\$0		\$0		\$ / Unit					0.0%	\$0
Site Work			\$172,140	\$3,513 / Unit		\$172,140		\$172,140		\$3,513 / Unit			\$172,140		0.0%	\$0
Site Amenities			\$75,000	\$1,531 / Unit		\$75,000		\$75,000		\$1,531 / Unit			\$75,000		0.0%	\$0
Building Cost			\$5,584,420	\$218.16 /sf	\$154,639/Unit	\$7,577,309		\$7,577,309		\$154,639/Unit	\$218.16 /sf	\$5,584,420			0.0%	\$0
Contingency			\$583,156	10.00%	7.45%	\$583,156		\$583,156		7.45%	10.00%	\$583,156			0.0%	\$0
Contractor Fees			\$898,060	14.00%	14.00%	\$1,177,065		\$1,177,065		14.00%	14.00%	\$898,060			0.0%	\$0
Soft Costs		\$0	\$1,101,903	\$22,998 / Unit		\$1,126,903		\$1,126,903		\$22,998 / Unit			\$1,101,903	\$0	0.0%	\$0
Financing		\$0	\$1,854,787	\$39,923 / Unit		\$1,956,235		\$1,956,235		\$39,923 / Unit			\$1,854,787	\$0	0.0%	\$0
Developer Fee		\$0	\$2,053,893	20.00%	20.00%	\$2,452,471		\$2,452,471		20.00%	20.00%	\$2,053,893		\$0	0.0%	\$0
Reserves				12 Months		\$447,370		\$447,213		12 Months					0.0%	\$157
TOTAL HOUSING DEVELOPMENT COST (UNADJUSTED BASIS)		\$0	\$12,323,359	\$346,279 / Unit		\$16,967,649		\$16,967,492		\$346,275 / Unit			\$12,323,359	\$0	0.0%	\$157
Acquisition Cost		\$0				\$0										
Contingency			\$0			\$0										
Contractor's Fee			\$0			\$0										
Financing Cost			\$0													
Developer Fee		0.00%	\$0	\$0			\$0									
Reserves						(\$157)										
ADJUSTED BASIS / COST		\$0	\$12,323,359	\$346,275/unit		\$16,967,492		\$16,967,492		\$346,275/unit			\$12,323,359	\$0	0.0%	\$0
TOTAL HOUSING DEVELOPMENT COSTS BASED ON 3RD PARTY SCR/CNA						\$16,967,492										

CAPITALIZATION / TOTAL DEVELOPMENT BUDGET / ITEMIZED BASIS
<i>Landmark on Cypress, Abilene, 9% HTC #25163</i>

CREDIT CALCULATION ON QUALIFIED BASIS				
	Applicant		TDHCA	
	Acquisition	Construction Rehabilitation	Acquisition	Construction
ADJUSTED BASIS	\$0	\$12,323,359	\$0	\$12,323,359
Deduction of Historic Credits	\$0	(\$508,911)	\$0	(\$508,911)
TOTAL ELIGIBLE BASIS	\$0	\$11,814,448	\$0	\$11,814,448
High Cost Area Adjustment		130%		130%
TOTAL ADJUSTED BASIS	\$0	\$15,358,782	\$0	\$15,358,782
Applicable Fraction	80.29%	80.29%	80%	80%
TOTAL QUALIFIED BASIS	\$0	\$12,331,566	\$0	\$12,331,566
Applicable Percentage	4.00%	9.00%	4.00%	9.00%
ANNUAL CREDIT ON BASIS	\$0	\$1,109,841	\$0	\$1,109,841
CREDITS ON QUALIFIED BASIS	\$1,109,841		\$1,109,841	

	ANNUAL CREDIT CALCULATION BASED ON TDHCA BASIS		FINAL ANNUAL LIHTC ALLOCATION		
			Credit Price \$0.8299	Variance to Request	
Method	Annual Credits	Proceeds	Credit Allocation	Credits	Proceeds
Eligible Basis	\$1,109,841	\$9,210,759	\$1,109,841	(\$29,190)	(\$242,253)
Needed to Fill Gap	\$1,549,853	\$12,862,490	----	----	----
Applicant Request	\$1,139,031	\$9,453,012	----	----	----

Long-Term Pro Forma

Landmark on Cypress, Abilene, 9% HTC #25163

	Growth Rate	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 15	Year 20	Year 25	Year 30	Year 35
EFFECTIVE GROSS INCOME	2.00%	\$476,979	\$486,519	\$496,249	\$506,174	\$516,298	\$570,034	\$629,364	\$694,869	\$767,191	\$847,041	\$935,202
TOTAL EXPENSES	3.00%	\$283,512	\$291,779	\$300,289	\$309,049	\$318,068	\$367,303	\$424,232	\$490,064	\$566,201	\$654,265	\$756,135
NET OPERATING INCOME ("NOI")		\$193,467	\$194,740	\$195,960	\$197,125	\$198,230	\$202,731	\$205,132	\$204,805	\$200,990	\$192,776	\$179,067
EXPENSE/INCOME RATIO		59.4%	60.0%	60.5%	61.1%	61.6%	64.4%	67.4%	70.5%	73.8%	77.2%	80.9%
MUST -PAY DEBT SERVICE												
Legacy		\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701
TOTAL DEBT SERVICE		\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701	\$163,701
DEBT COVERAGE RATIO		1.18	1.19	1.20	1.20	1.21	1.24	1.25	1.25	1.23	1.18	1.09
ANNUAL CASH FLOW												
Deferred Developer Fee Balance		\$416,745	\$385,705	\$353,446	\$320,022	\$285,493	\$98,614	\$0	\$0	\$0	\$0	\$0
CUMULATIVE NET CASH FLOW		\$0	\$0	\$0	\$0	\$0	\$0	\$104,698	\$312,105	\$507,745	\$671,514	\$778,206