

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

HOUSING AND HEALTH SERVICES
COORDINATION COUNCIL MEETING

Chappell Meeting Room
Fort Worth Central Library
Fort Worth, Texas

February 10, 2010
10:00 a.m.

COUNCIL MEMBERS PRESENT:

PAULA MARGESON, Chair
SHERRI GOTHART-BARRON
JONAS SCHWARTZ
MARC GOLD
FELIX BRIONES
JIMMY CARMICHAEL
MIKE GOODWIN
AMY GRANBERRY
PAIGE MCGILLOWAY
JEAN LANGENDORF
DONI VAN RYSWYK

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P R O C E E D I N G S

MS. MARGESON: Welcome. We appreciate you coming out for the third in the series of four public forums held by the Housing and Health Services Coordination Council. That is a mouthful.

We are really excited that you made this effort. And we want to hear what you have to say about existing enriched services that you might be involved in and also about what you think needs to happen, so that will be input for our planning process. So thanks for coming on a cold Wednesday morning.

I think first, I would like to have the Council introduce themselves, just so you know who we are, and who we represent. And then when you come up, we will know who you are and who you represent. So start with Sherri on the end, here. Sure.

MS. GOTHART-BARRON: I am Sherri Gothart-Barron. I represent the Texas Department of Agriculture. And I run the Go Texan Certified Retirement Community Program.

MS. VAN RYSWYK: I am Doni Van Ryswyk. I am with the North Central Texas Council of Governments Area Agency on Aging.

MR. GOLD: I am Marc Gold with the Department of Aging and Disabilities Services. We are the designated

1 operating long term services support agency within Health
2 and Human Services system. We serve individuals, both
3 institutional and community based programs. We serve
4 individuals who are primarily at the Medicaid level, but
5 also individuals who are elderly or are receiving services
6 under the Older Americans Act, or Title 3.

7 MR. BRIONES: I am Feliz Briones. I am the
8 benefits case manager with the Mary Lee Foundation, in
9 Austin. And what actually do is help people apply for low
10 income housing and any kind of services.

11 MR. CARMICHAEL: My name is Jimmy Carmichael
12 and I am with Austin Bank Shares, in Austin, Texas. And I
13 am a Governor's appointee as a financial appointee to the
14 Commission.

15 MS. MARGESON: And I am Paula Margeson. And I
16 am with the Reach of Dallas. And I kind of represent the
17 independent living movement here in Texas. And am the
18 acting Vice-Chair or Vice whatever.

19 MS. SCHWEICKART: Vice-Chair. I am Ashley
20 Schweickart. I am the Council coordinator.

21 MR. GOODWIN: I am Mike Goodwin. I am a
22 private housing consultant, working with non-profits in
23 San Antonio developing affordable and workforce housing.
24 I am also a Governor appointee, representing the housing
25 development side.

1 MS. LANGENDORF: And I am Jean Langendorf. I
2 am with the Community and Housing Services Department of
3 Easter Seals Central Texas. And I am a Governor
4 appointee, and I am representing rural needs.

5 MS. MCGILLOWAY: Good morning. Thank you for
6 being here. My name is Paige McGilloway, and I with the
7 Texas State Affordable Housing Corporation. We are a --
8 we consider ourselves the Texas non-profit for affordable
9 housing in the state. And that being said, we finance
10 single family as well as multifamily developments.

11 MS. GRANBERRY: Good morning. I am Amy
12 Granberry, and I work for Coastal Bend Alcohol and Drug
13 Rehabilitation Center in Corpus Christi. I am a
14 Governor's appointee for a health services entity. And I
15 also serve on the Texas Homeless Network board of
16 directors.

17 MR. SCHWARTZ: Good morning. I am Jonas
18 Schwartz, and I am with the Texas Health and Human
19 Services Commission. We are the single state agency that
20 administers the Medicaid program. And I manage the long
21 term services and support policy unit within Medicaid.

22 MS. MARGESON: Now you know who we are. And if
23 you haven't heard a lot about the Housing and Health
24 Services Coordination Council, that is because we are
25 brand new. We barely know who we are.

1 So we thought it would be really advantageous
2 for you to have a little background about us, and how we
3 came to be a council. And so staff has a nice
4 presentation about that. And so I am going to turn it
5 over to Miss Ashley.

6 MS. SCHWEICKART: Right. So I apologize for
7 our somewhat makeshift presentation projector here. And
8 so I will try to say everything that I am presenting, so
9 that if you can't see it very well, you can still hear it.
10 So first, for the authorization of the -- for the Council,
11 that created the Council.

12 At the beginning of the 81st Legislative
13 session, the Legislative Budget Board came out with a
14 report looking at ways to increase service enriched
15 housing throughout the State of Texas. And from that
16 report, Senator Jane Nelson's office, and Representative
17 Norma Chavez' office both sponsored legislation that
18 created this council. So SB 1878 and HB 3219 created this
19 Council.

20 The purpose of the council is threefold. The
21 first, to increase state efforts to offer service-enriched
22 housing for seniors and persons with disabilities through
23 an increased coordination of housing and health services.
24 The second, to improve interagency understanding of
25 housing services, that we can experts at the state agency

1 level in both.

2 And finally, the third is to find a continuum
3 of home and community-based care that is affordable to
4 both the state and to the target population.

5 Basics, we have 16 members on the council. The
6 Executive Director of the Texas Department of Housing and
7 Community Affairs, serves as the Chair. Then we have
8 seven other members that are appointed by state agencies,
9 and eight members appointed by the Governor who serve in
10 staggered six-year terms.

11 The Council meets quarterly, and you can see we
12 have that February 8th meeting on Monday. And have -- I
13 should update this, because we actually have another
14 meeting March 2nd, which we just decided upon. And two
15 more for 2010.

16 The Texas Department of Housing and Community
17 Affairs serves as the clerical and advisory support to the
18 Council. And the Council is tasked with coming up with a
19 bi-annual report that this year is due on September 1st.

20 Now this is just a quick list of all of our
21 agency representatives; a few who couldn't be here.
22 Michael Gerber is the Chair and he regrets that he can't
23 be here today. But those are all of the state agencies
24 that are going to be represented on this Council.

25 And then you have heard from, I believe,

1 everyone but Kenneth could not be here today. All of our
2 Governor appointees, Kenneth Darden, I think he is the
3 only one who couldn't be here. He is the advocate for
4 minority issues. And so I think that was our eight
5 Governor's appointees there.

6 In terms of the duties of the Council, the
7 first is to develop and implement policies to increase
8 efforts for service-enriched housing.

9 The second is to identify barriers that are
10 preventing or slowing service-enriched housing. So those
11 could be financial barriers, regulatory barriers,
12 communication barriers, administrative barriers, things
13 like that.

14 Also, to develop a system to cross-educate
15 state housing and health services staff. Also to develop
16 opportunities for that state housing and health services
17 staff to provide technical assistance and training down to
18 the local community level.

19 Also to develop performance measures to track
20 the progress of these goals. And then like I said, to
21 develop that biennial plan that is received by the
22 Governor and the Legislature every two years.

23 So staff, myself, I am the Council coordinator,
24 Ashley. David is our data specialist, does all the
25 numbers for us. And then we have a third who is not here

1 with us today, Marshall, who is our program specialist.
2 So the three of us work together to help the Council out
3 in whatever they need.

4 And one of the first things that came about
5 during November meeting, the first meeting of the council
6 was to create committees that would act as the work groups
7 for the Council.

8 So the first committee that has been created is
9 the Policy and Barriers Committee. And they are
10 addressing two specific duties as written in the statute.
11 The first is to develop policies to coordinate and
12 increase service-enriched housing.

13 And the second is to identify those barriers
14 that are slowing service-enriched housing efforts. So
15 upcoming meetings of the Policy and Barriers Committee,
16 they are meeting on March 2nd, is the next one. And they
17 have two more meetings after that for this, for 2010.

18 The second committee is the Cross-Agency
19 Education and Training Committee. This Committee also has
20 two duties as defined by the statute. The first is to
21 develop the system to cross-educate housing and health
22 service agency staff, and then also to develop technical
23 assistance and training opportunities for local health and
24 housing service entities.

25 And those are their upcoming meetings. Their

1 next meeting is April.

2 Finally, we have a Coordinating Committee, and
3 that is composed of the Chair of the Council, the Vice-
4 Chair, Paula, and then the Chairs of the other two
5 Committees that will be able to set agendas, and set the
6 general direction of the Council.

7 So right now, as you can see, Dallas-Fort Worth
8 public forum is the third of four public forums that we
9 are hosting throughout the State of Texas. We have
10 another one in El Paso coming up on the 24th.

11 So if you have any recommendations for those
12 who you think would be relevant to invite in El Paso, we
13 would love to hear those recommendations. We would love
14 to invite them and bring them to speak and hear their
15 ideas.

16 And as we said before, the purpose is just to
17 gather information from stakeholders about how we can
18 increase efforts for service-enriched housing for persons
19 who are elderly, and persons with disabilities. The final
20 thing that I want to leave you with is, we have created a
21 draft definition of service-enriched housing. I know many
22 of you are thinking what exactly is service-enriched
23 housing.

24 And the Policy and Barriers Committee came up
25 with a draft definition, that we would love to hear your

1 opinion about. If you think there is something missing,
2 we would love to hear it. If you like it, tell us why you
3 like it.

4 But let me read it off for you real quick. The
5 definition for service-enriched housing is, integrated,
6 affordable, and accessible housing models that offer the
7 opportunity to link residents with on-site or off-site
8 services and supports that fosters independence for
9 individuals with disabilities and persons who are elderly.

10 So please give us your feedback on that. And
11 just real quickly, I am going to leave definition up. But
12 I wanted to just provide you some additional information
13 for learning more about this Council. We have a web page.
14 It is up there.

15 And then if you would like to, if you don't
16 want to speak today, but you would like to provide written
17 comment, we also would love for you to do that. The
18 deadline for that would be February 26th. But there is, I
19 have an email address.

20 I have my cards. I can give you my card. It
21 has all this information on it, if you would like to
22 provide written comment.

23 So I think that is everything for the
24 background. I will leave the definition up, so everyone
25 can see if they would like to comment.

1 MS. MARGESON: So that is pretty much
2 everything you needed to know about HHSCC. That is all we
3 know, so we can't tell you any more than that. About
4 ready to open up the floor for public comment. And I just
5 need to remind you that we are trying to stick with a five
6 minute limit, just so that everyone has an opportunity to
7 speak.

8 And we will start with the people who have
9 RSVP'd first. And then move to people who showed up today
10 and filled out one of those witness forms. Does that
11 sound good? Don't raise your hand, because I will never
12 know it.

13 Okay, so our first guest is Karis Durant, and
14 she is a Field Representative from Senator Nelson's
15 office, Senator Jane Nelson. Welcome.

16 MS. DURANT: Thank you. Do you want me to be
17 here.

18 MS. MARGESON: Yes.

19 MS. DURANT: All right. I have a letter from
20 Senator Nelson. And I am thrilled to be here on her
21 behalf. She wishes that she could be here. But she sent
22 this letter. And so I would like to read it to you.

23 It says, Dear friends, thank you so much for
24 taking the time to attend this important forum. The
25 Housing and Health Services Coordinating Council, created

1 by legislation I filed during the last session has an
2 invaluable opportunity to improve housing for many Texans.
3 I offered SB 1878 because it is critical that we have the
4 infrastructure in place to help Texans live happy
5 independent lives in their communities.

6 There is a real need for housing that bridges
7 the gap between independent living and institutional care
8 and that offers supportive services. This Council will
9 examine that need for Texans who could benefit from
10 service-enriched housing. There are valuable services
11 being offered at the state, federal and local levels.

12 As Chair of the Senate Committee on Health and
13 Human Services, I firmly believe that we must coordinate
14 those efforts to best serve our needs. The Council is
15 working to identify barriers in service-enriched housing,
16 train agency staff, examine opportunities we can build
17 upon and find ways to track our progress.

18 My sincere hope is the Council's work will lead
19 to greater flexibility for Texans who need some
20 assistance, but who do not wish to move into a long term
21 care facility. Your input in this process is of the
22 utmost importance. I want to extend my sincere gratitude
23 to you for your willingness to participate and share your
24 experiences.

25 This kind of involvement is exactly what we

1 envisioned in creating this Council. Together, we can
2 make a real difference in the lives of Texans who truly
3 need it. And it is signed very truly yours, Senator Jane
4 Nelson. Thank you.

5 MS. MARGESON: Thank you. That is great.
6 Thank you. What a nice welcome for all of us. All right.
7 Next is Constance Smith, Supervisor of the Office of
8 Senior Affairs within the Housing & Community Services
9 Department of the City of Dallas. That is a long one.

10 MS. SMITH: Good morning.

11 MS. MARGESON: Good morning.

12 MS. SMITH: Thank you so much for allowing me
13 to come and to speak on the issue of service-enriched
14 housing. The area I would to focus on is providing
15 affordable assisted living.

16 Prior to 2002, the Senior Affairs Commission of
17 the City of Dallas, which is the Mayor and City Council
18 appointed Commission worked on the issue of affordable
19 assisted living. During that time, they talked to
20 developers. We even met with University regarding a
21 possible space and teaching sites.

22 We have the concept that maybe Medicaid could
23 pay more than the amount that is already allocated that it
24 would be increased so that we could have more affordable
25 assisted living. And maybe Section 8 could even assist

1 with housing. But we saw very early, that this was going
2 to be a very involved topic, and the Commission could no
3 longer focus on this issue.

4 After 2002, we had the Friends of Senior
5 Affairs was established. It wasn't established
6 specifically to work on affordable housing, but it was
7 very convenient for it to be in existence, and they picked
8 up this issue.

9 Some of the things, we do have two, well three
10 Friends of Senior Affairs members here today. We have the
11 President of Senior Affairs Board, and that is Anita
12 Monden. And then we have Sue Pickens who is with
13 Parkland.

14 And then we have Beverly Tobian, who is with
15 the Health and Human Services Coalition, but she is on the
16 Friends Board. Anyway Friends looked at PACE. I am sure
17 you are familiar with the HMO type of Medicaid coverage
18 that could really help design this type of assisted living
19 project.

20 But I know it works in some areas. But in
21 Dallas, the local hospitals we have talked with thought it
22 would not be cost efficient to work that end on an
23 affordable assisted living model. We talked to
24 developers, many developers, and they were all interested
25 mainly in the housing portion.

1 But it was very difficult to try to get the
2 medical component in. We worked with the hospital, and we
3 had a very cooperative hospital staff. We even prepared a
4 feasibility study and solicited developers for a request
5 for information.

6 Several developers responded, but the project
7 was placed on hold. Friends had envisioned that this
8 project would serve as a teaching facility for possibly
9 medical staff.

10 While I was working with the Friends of Senior
11 Affairs, the President at that time, and I visited the
12 coming home project which was located in Bentonville,
13 Arkansas, and it was a model for the Robert Wood Johnson
14 Foundation. And the project was very successful in
15 Bentonville, Arkansas. We visited it.

16 It was just unbelievable, all of the amenities
17 and how it was set up. There were four projects at that
18 time, throughout the United States. But what Arkansas
19 did, was they had to pass laws regarding regulations
20 allowing Medicaid funding and offering financial
21 assistance to developers.

22 They had tax credits specifically for assisted
23 living. Some of the recommendations were that the
24 complexity of affordable assisted living development is
25 more than just what a not for profit and community

1 organization can take on without assistance.

2 I think that is one of the issues that the
3 Friends of Senior Affairs really met with. I mean, we had
4 very dedicated workers. But at that time, there was not a
5 collaboration with the state legislators. And I think
6 that that may be essentially.

7 That is what happened in Las Vegas. They have
8 affordable assisted living and they worked very closely
9 with the state departments, the state legislators and I
10 mean, so they had a lot of backing. It was more than just
11 this body working very hard.

12 But the connections weren't probably as deep as
13 they could have been. Assisted living facilities are
14 cheaper to operate than nursing homes. But a lot of
15 people don't necessarily see this.

16 But the project in Arkansas at that time was
17 like, headed by Herb Sanderson. He was the State Director
18 of the Office on Aging in Arkansas. And it allows the
19 person more flexibility.

20 You know, it is almost -- you viewed these
21 rooms, these individual rooms, private rooms, where they
22 could go could go to the cafeteria for meals, or the
23 dining room for meals. You know, there was just a lot of
24 independence still there. It was like small apartments
25 within a larger area.

1 There is definitely a need for both housing and
2 service delivery and substances that result in programs
3 that respond. You know, in some of the areas, they had
4 low income tax credits for assisted living. We know that
5 we have them in Texas for housing. I am not aware of
6 assisted living.

7 Some areas work with HOME funding, and just a
8 gamut of other types of funding to help make this work.
9 The Center for Excellency in Assisted Living recommend
10 that groups work to educate policymakers and that that the
11 states work to develop recommendations for supporting
12 assisted living. I see that this could be one of the
13 roles of this body.

14 Arkansas streamlined the Medicaid reimbursement
15 policies, the Medicaid funding. And so that made it at
16 least easier for developers to look at the fact that it is
17 not in the complicated process of how you know Medicaid
18 funded actually works. It took two legislative sessions
19 for some of this to be passed in some of the states.

20 And I think that it would be -- it is essential
21 that Texas looks at this. And there are models in like,
22 Nevada, Connecticut. I mention Arkansas, Vermont,
23 Michigan and other states. If this body decides to put
24 forth a group to look at this more in depth, I would be
25 glad to work with this and provide some of the information

1 that I have collected over the last almost ten years.

2 Thank you.

3 MR. GOLD: Constance.

4 MS. SMITH: Yes.

5 MR. GOLD: I am just making the comment. I am
6 here representing the Department of Aging and Disability
7 Services. We license assisted living facilities.

8 And we also hold the contracts for Medicaid
9 waivers where individuals either from the community or
10 relocating from an institutional setting are a lot of
11 other choices in living and medicaid will support and pay
12 for the services. Now Medicaid does not pay for room and
13 board, as you probably know that.

14 We have a lot of assisted living facilities in
15 the State of Texas. And we do allow for assisted living
16 facilities to contract with the state.

17 But as you rightly said, the issue that we
18 continue to hear and my providers are voluntarily
19 withdrawing from the program is because of the
20 reimbursement rates. And the ability to provide the
21 services and financial and economical manner. So I every
22 much appreciate your comments.

23 MS. SMITH: And what we found, and I am glad to
24 meet you and talk with you several years ago, you probably
25 don't even remember. But I remember Marc Gold.

1 Anyway, is that that is so limited. Some of
2 the assisted living facilities can't accept Medicaid, or
3 do accept Medicaid, but at the restriction.

4 I mean, they only have -- I mean, in the North
5 Central area, it seems like there were only a very limited
6 number of slots. I want to say 17 or 20. I may be in
7 error on that. But very limited.

8 MS. VAN RYSWYK: It is a little higher, but
9 yes. It is very limited.

10 MR. GOLD: And it is definitely part of the
11 conversation that is provided, for those who choose. It
12 is a choice. That as a service. And we do have that as I
13 say, in our community based waivers, as an option.

14 But we are finding many providers now are
15 withdrawing their contracts voluntarily, because the
16 reimbursement rates and affordability is just not there
17 for them to proceed. This is what we hear very often. So
18 again, I certainly appreciate your clients.

19 MS. LANGENDORF: I would like to ask a little
20 bit more about the Arkansas. Because this is really
21 intriguing. We have heard a lot. Or we have heard people
22 mentioned the coming home project, and the Robert Wood
23 Johnson. How you are saying, they used tax credits for
24 the sticks and bricks for the actual development of it, of
25 the housing?

1 MS. SMITH: Yes.

2 MS. LANGENDORF: And then the Medicaid waivers
3 basically came in with the individuals so everybody in
4 there, had a Medicaid --

5 MS. SMITH: Well, not everyone. They had a few
6 private pays But there was a special, there are Medicaid
7 waivers and there are Medicaid waivers, they did special
8 legislation to develop a special waiver for assisted
9 living.

10 MS. LANGENDORF: Okay. And in Arkansas, were
11 they then licensed for that, or was it considered, the
12 waiver came to the apartment, like we have waivers in
13 Texas that can -- the class waiver where an individual can
14 live anywhere, and the service come to them but that their
15 house isn't licensed. But in this, do you know was the
16 entire development licensed, or was it considered housing
17 where services were brought in?

18 MS. SMITH: The entire development. And in
19 fact, I think I even heard somewhere that that was one of
20 the changes that they made. You know, with the
21 legislators.

22 MS. LANGENDORF: Okay.

23 MS. SMITH: Was to allow for this. And they
24 are developing it in some other areas. The thing that
25 really made it possible and I did talk to Robert Jenkins

1 who was with the coming home program out of Washington,
2 you know, they did allow them some startup money.

3 But it can be done without the \$300,000 startup
4 money they have. If they don't have any more money, they
5 only have so many projects designated throughout the
6 United States. But other areas, like Connecticut, and I
7 don't have a full understanding of exactly how they do it.
8 But they are doing it, and they don't have that Robert
9 Wood Johnson money.

10 MR. GOLD: I would say, when we do have a
11 Medicaid contract with an assisted living, we have very
12 strict requirements on what that apartment looks like,
13 what the housing situation looks like. We mandate so many
14 square feet of footage, that has to have a bed and some
15 kitchen.

16 So it looks like a standalone little apartment
17 for that individual. Now there is other assisted living
18 where they do sometimes have roommates and all that. But
19 for the community based alternatives program or the Start
20 Plus waiver program, we have different requirements for
21 that.

22 MS. LANGENDORF: Marc, let me ask you about
23 that.

24 MR. GOLD: Sure.

25 MS. LANGENDORF: Who pays for the housing

1 piece?

2 MR. GOLD: It is the SSI chart.

3 MS. LANGENDORF: Oh, okay.

4 MR. GOLD: So Medicaid can't pay for rent.

5 MS. LANGENDORF: So the other side pays for
6 rent.

7 MR. GOLD: That is right.

8 MS. LANGENDORF: And then the services are paid
9 through the waiver.

10 MR. GOLD: That is correct. That is right.
11 And the argument for affordable assisted living facilities
12 is that reimbursement isn't really enough to meet all the
13 needs. As some of you may or may not know, medicaid does
14 not pay for room and board, in an institutional setting.

15 And so for our definition, assisted living is
16 not an institutional setting although that is obviously a
17 controversial discussion. But we do require, it almost
18 looks like an SRO model for the apartment when we do do
19 that.

20 I just wanted to offer to you, and [inaudible],
21 if you ever want a discussion about the Coming Home
22 program, [inaudible] works for me -- that's your man,
23 Coming Home program about the State of Alaska. So he has
24 some very clear knowledge of how that all functions.

25 But it is a complicated issue. It is a lot of

1 discussion one way or the other regarding assisted living,
2 we all know that.

3 MS. LANGENDORF: Do people have to sign their
4 entire check over for rent.

5 MR. GOLD: Yes. That is right.

6 MS. SMITH: And then they get a personal needs
7 allowance.

8 (Simultaneous discussion.)

9 MR. GOLD: Right. It is around \$85 I think.

10 MS. SMITH: Well, unless some homes set up --
11 they have Section 8 units. With a Section 8 unit, the
12 person would then have more money available.

13 MS. LANGENDORF: Sure.

14 MS. SMITH: So there are different models that
15 can be examined.

16 MR. GOLD: Yes. And that would be, actually a
17 better situation.

18 (Simultaneous discussion.)

19 MS. LANGENDORF: But Section 8 units, there are
20 definitely requirements. They are saying no, we can't do
21 that.

22 VOICE: I run a Section 8 elderly housing
23 property, and I have an assisted living CDA program. And
24 that is in spite of it.

25 MS. LANGENDORF: Okay.

1 VOICE: And they only get \$85 for their
2 personal needs allowance.

3 MR. GOLD: Because first the money goes then,
4 what we call, and this would be a whole other conversation
5 as Jonas knows, about eligibility. But the rest of the
6 check then goes to what is known as implied income.

7 And that goes back to the state to help pay for
8 the services, and reduces the amount that the state
9 actually has to pay for Medicaid. It is very complicated.
10 But they do get to keep the \$85 for personal needs.

11 MR. SCHWARTZ: When you were speaking of the
12 waiver spots in Arkansas and someone else said something
13 similar about a program in North Carolina, during our
14 hearing on Monday, the waiver plot associated with the
15 individual or is it associated with the actual residential
16 apartment.

17 MS. SMITH: It is my understanding that it is
18 the residential apartment unit.

19 MR. SCHWARTZ: Okay.

20 MS. VAN RYSWYK: Yes. The facilities will
21 designate a certain number of beds. And even if a
22 facility has a CDA contract, it may or may not have a CDA
23 bed available when someone applies.

24 MR. GOLD: And I think Joan, that is very
25 similar to the way we run things. You have so many

1 certified beds within the assisted living itself. So that
2 is the amount of individuals that have been designated
3 that can be served in that community. But the waiver
4 itself belongs to the person. So they can choose to go to
5 this assisted living, or that assisted living or stay at
6 home or live with family members or a variety of different
7 activities. So I think the waiver belongs to the
8 individual. But the assisted living facility has
9 designated slots they are willing to take to serve that
10 person.

11 MR. SCHWARTZ: Okay. Because what I was
12 hearing was the opposite of that, which was the waiver
13 slot belongs to the residential unit and not the
14 individual. Okay.

15 MR. GOLD: No.

16 MR. SCHWARTZ: That is not how we do it here.

17 MR. GOLD: No. It is definitely not how we do
18 there, and I can't believe that would happen anywhere.

19 (Simultaneous discussion.)

20 MR. SCHWARTZ: I can't see that being something
21 that CMS would allow.

22 MR. GOLD: Yes. And I think North Carolina
23 too, they were talking about a self limitation program
24 along with their tax credit, which makes that more viable
25 system. It is an important conversation.

1 (Simultaneous discussion.)

2 MS. MARGESON: It is. It is a great
3 conversation, and I hate to cut it short. But I want to
4 make sure that everyone has a chance to speak. So thank
5 you so much, Constance, for your input. Next is Mike
6 Doyle, who is the CEO of Cornerstone Assistance Network.
7 Good evening, Mike.

8 MR. GOLD: Hey Mike. So good to see you.

9 MR. DOYLE: Good to see you, too. I guess I
10 will see you in the first week of March.

11 MR. GOLD: I guess you will. Yes.

12 MR. DOYLE: Well, thank you for coming to Fort
13 Worth. I hope you found the accommodations welcoming, as
14 our community always is. I am here to advocate our
15 particular areas.

16 Number one, the housing for folks with
17 disabilities, definitely being in a community setting and
18 not institutionally. And I have got some data from the
19 programs that we run at Cornerstone that hopefully will
20 bear that out in fact.

21 And then secondly, that faith-based
22 organizations be included the array of services actually
23 invited to the array of services, certainly not being made
24 mandatory, but they be included in the delivery of that.
25 And I have also got some data to tell you about on that.

1 When I think about services being provided to
2 folks in housing, I can't help but think to go back to
3 1997 when we tried to work with MHMR on placing folks with
4 disabilities in housing. At that time, I was Chairman of
5 the Tarrant County Homeless Coalition. And we thought it
6 was a great idea.

7 We didn't provide enough wraparound services
8 because the faith-based organizations weren't in the
9 service array program. And everybody else was pretty much
10 pulling their case load. So it was a matter of when we
11 can get out there, we will help them.

12 And we kept seeing these folks we were putting
13 in housing coming back to the shelters. And when we began
14 to question them about why are you coming back, their
15 words haunted me and still do to this day, that the
16 homelessness is preferred to the loneliness.

17 And so when they would get in the housing and
18 not have constant contact with somebody, they got so
19 lonely, they went back to the shelter on purpose, to be
20 able to be around other people. So if nothing else the
21 congregations can do, they can certainly come by and say
22 how are you doing. And so including them in that array
23 fits their mission and fits our mission, and everybody's
24 mission of trying to get them comfortable in a community
25 setting.

1 One of the programs that Cornerstone does run
2 is a single room occupancy dwelling in a community here in
3 Fort Worth. And we have been there since 1995.

4 We have a great relationship with the
5 neighborhood community. Our men, which it houses 18
6 chronically homeless men with disabilities who have come
7 from drug and alcohol rehab programs, in trying to get
8 their life back in order.

9 And we have a great relationship with that
10 neighborhood association built over the years that we have
11 been there, going on 15 years that we have been there.
12 And the men serve on the TENS committee, and they try to
13 be Yard of the Month, and do the kind of things we hope
14 they will do once they exit the program.

15 To give you an example, when we first opened
16 that program, we had 18 slots, and we saw 40 men cycle
17 through the program in the first few years that we were
18 there. Annually, there would be 40 men, which means there
19 was 22 turnovers. And one of the things that we found was
20 a caseworker and a resident manager wasn't enough to move
21 them along the continuum to independent living again.

22 When we decided that we would offer them the
23 opportunity to go back to college, which we have, we found
24 a whole different set of circumstances. Not only did they
25 leave the setting itself to go to a setting where there

1 were other people in college who were just like them,
2 going to school, trying to get along with their lives.
3 Their histories had been left back and the building, and
4 they were just another college student.

5 But we surrounded them with support teams that
6 we trained, made up of business owners and individuals and
7 people that are attached into public private networks of
8 employers and friends that they could take them to the
9 ball game and take them out for coffee and have dinner
10 with them. The inclusion of that array of services made a
11 huge difference in the way that program operated.

12 Last year we only had five vacancies all year
13 long, because everybody was staying in there and working
14 on their work plan. As a matter of fact, of the six
15 residents that actually exited, five moved into permanent
16 unsubsidized housing with full employment with benefits.
17 And of those exiting, five of the six had achieved 80
18 percent of their service plan goals and objectives.

19 So again, these guys, because of the inclusion
20 of the wraparound services in the community, working in
21 the community, being a part of the community, found it
22 easier to stay in housing once they lived there, because
23 they were in a community setting. So that is number one.

24 And then the instances of the great successes
25 we have of our women with children who are coming out of

1 domestic violence and alcoholism and homelessness is about
2 the same, because we surround them with support teams in a
3 community setting. So I guess my advocacy would be, the
4 smaller group of people the better.

5 Housing people in bulk, where they are always
6 around the same kind of people that they are working with
7 and never being diversified in their thinking and their
8 appearance and their goals to us has stifled their growth.
9 But done in a setting where they are expected to move out
10 if at all possible, and get on with their lives and meet
11 and do things that we do as a community by second nature
12 is really helpful for them.

13 So my advocacy would be in those two areas; the
14 housing with the services is critical. And we know that
15 the housing without services doesn't work, services
16 without housing doesn't work.

17 Doing nothing doesn't work. But a combination
18 of these array of services with the faith-based
19 organizations being welcomed in that service array has
20 made a huge difference to the lives of the men and women
21 at the Cornerstone Housing programs. So thank you.

22 MS. MARGESON: So Mike, you used local churches
23 to basically form support teams?

24 MR. DOYLE: Churches, fraternal organizations,
25 anybody that was interested. Yes. And we would for

1 example, we had a gentleman in our New Life center who had
2 tremendous criminal histories, addictions, all of those
3 kind of things, co-occurring mental disorder, bipolar
4 disorder. And through the support of these three business
5 people is now head of security at one of their firms, is
6 living independently, debt-free, caught up on his child
7 support, and is just thriving in his new life.

8 But it was only because those guys would go by
9 every week, and pick him up and say, hey, how are you
10 doing on your case plan. How are you doing on your
11 school. They need that encouragement.

12 And typically, congregations, synagogues, are
13 good at that kind of encouragement. They are not good at
14 the social work part, but they are good at the
15 encouragement. We provide the social work part. They
16 provide the encouragement.

17 MS. MARGESON: And is that all on a voluntary
18 basis?

19 MR. DOYLE: A voluntary basis.

20 MS. MARGESON: Awesome.

21 MS. VAN RYSWYK: So how did you engage those
22 teams. Did you go to churches and temples and recruit
23 people or was it a more personalized matching where you
24 talk with the consumer, you find out that he or she has
25 been involved with the community, and then go to that

1 community and recruit. We always ask about that, because
2 we think that could be a tremendous source of informal
3 support.

4 But a lot of times there has been no
5 affiliation for many years. Sometimes consumers who are
6 reluctant of having somebody proselytize them.

7 MR. DOYLE: Right.

8 MS. VAN RYSWYK: So how do you make that
9 happen, and work through you know, forming an adequate
10 network as well as obtaining the consumers' consent.

11 MR. DOYLE: We talk to the residents, the
12 consumer. We talk to them and ask them, would you like a
13 group of friends that we could surround you with, to help
14 you work through this case plan, to help you get through
15 school, to help you understand, things that are going on,
16 just be your friend.

17 And they typically say yes, but sometimes they
18 say no, I think I can do it by myself. And then we ask
19 them, do you mind if there are people from churches there,
20 or had you rather shy away from that, and whatever their
21 choices are, we honor that.

22 And so when find out that somebody is ready to
23 have a support team which is made up of three people, then
24 we have a list of people who have been trained by
25 Cornerstone to be mentors, to be support team members.

1 And we begin to populate in that support team and we bring
2 them together.

3 We have dinner with them, and the consumer.
4 And if it is a match, we go forward. If not, we change.
5 That is pretty much self choice.

6 MS. VAN RYSWYK: Are those training materials
7 something that could be shared?

8 MR. DOYLE: Sure.

9 MR. GOLD: This is disclosure. I don't know of
10 anybody better than Mike Doyle. I worked with him on the
11 Texas Interagency Council for the homeless for several
12 years now. I have seen Cornerstone, that is an amazing
13 place.

14 They do really tremendous work there. And I
15 certainly support -- the only question I have, are there
16 any issues with individuals who are coming to you, and do
17 you have to do any sort of criminal history check,
18 backgrounds, and is that a barrier?

19 MR. DOYLE: It is not a barrier at all.

20 MR. GOLD: Okay.

21 MR. DOYLE: As a matter of fact, probably 80
22 percent of the men there have criminal histories.

23 MR. GOLD: Does that become a problem then in
24 terms of the transference --

25 MR. DOYLE: Not only do we have our own housing

1 units they can transfer into, but we have -- because we
2 have 50 or so apartment vouchers that we put homeless
3 people in throughout the community, we built the
4 relationship with those landlords. And they know that we
5 are case managing everybody that goes there. And it is
6 not a problem at all.

7 MR. GOLD: Thank you.

8 MS. VAN RYSWYK: Yes. I think there is a
9 tremendous need for communities that will accept those
10 with criminal histories. Because even if they qualified
11 for most of the voucher programs, the authority or the
12 apartment complex will disqualify someone because of that
13 history.

14 MR. DOYLE: And you probably know this, but the
15 new -- I am not going to call it a breeding ground, but
16 the new incubator for homeless people in our communities
17 is Extended stay motels, because they don't do background
18 checks. They are gathering there by the hundreds, because
19 it is the only place they can go.

20 They do day labor so they can pay the rents by
21 the week, and it is really something that we have got to
22 take a look at. Because while homelessness is going down
23 across the state, the population of extended stay motels
24 are going up. And they are mainly populated with ex
25 offenders.

1 Unless we start to recognize that those folks
2 are going to be homeless, at some point, if we don't give
3 them a chance to get into an apartment and work, we really
4 have a battle before us. And we have 2,500 that we engage
5 every single year at Cornerstone, because we do the
6 orientation for Tarrant County parole.

7 When they come back through the criminal
8 justice system, they have to meet with us for orientation
9 and to be referred to an array of services that will help
10 them. And housing and jobs are critical. There is just
11 not enough of them.

12 MS. MARGESON: How long is the wait at
13 Cornerstone?

14 MR. DOYLE: Years. We have around 1,100
15 homeless men in Tarrant County and we have 40 beds for men
16 who are homeless with an AIDS diagnosis, and our 18 beds
17 for men that don't have an AIDS diagnosis, and that is it.

18 MR. GOODWIN: Did you say the populations are
19 1,100.

20 MR. DOYLE: Eleven hundred homeless men, yes.

21 MR. GOODWIN: That was going to be my question.
22 I want to say, the shock factor is, what are you able to
23 absorb of the population that needs your services?

24 MR. DOYLE: One percent.

25 MS. GOTHART-BARRON: Can you forward your data

1 to Ashley, so that she can share it with us.

2 MR. DOYLE: Sure. I'll send it to Ashley.

3 MS. GOTHART-BARRON: Thank you.

4 MS. MARGESON: Thank you so much, Mike.

5 MR. DOYLE: Thank you.

6 MS. MARGESON: Great testimony. Kim Ogilvie,
7 the Director of Social Services for the Salvation Army.

8 MS. OGILVIE: I appreciate the opportunity to
9 share existing programs that the Salvation Army has around
10 the state. That is what I brought with me today. And of
11 course, we all know that we have emergency shelters and we
12 accept people with disabilities, and seniors in any of our
13 facilities.

14 But beyond that, we also offer several
15 transitional housing programs, HUD supported housing. We
16 specifically have two for people with disabilities, and
17 they are funded by HUD. For lower income seniors around
18 the state, we operate ten apartment complexes, that are
19 funded HUD 202 projects. We have Section 8 housing that
20 pays for their rent there.

21 Once in a while there has been HUD, CDBG funds
22 that helped us pay for a service coordinator to the
23 onsite. But because we believe housing is just the
24 beginning point, and that it is the supportive services
25 that provide the opportunity, the experience and the time

1 necessary for people to change, grow and develop into
2 healthier, more independent individuals, we use case
3 managers, a huge volunteer mentoring base.

4 We do similar to Cornerstone when we can. We
5 invite other church organizations in to mentor and offer
6 whatever our clients need. We use, and recently, in a 42
7 bed housing program for people with disabilities, we added
8 a specific professional counselor separate from case
9 manager, who comes in daily and provides classes.

10 She decided to get back to the basics, and
11 actually provides history and geography, meal planning,
12 daily planning, organization, health and wellness
13 information. And she has seen a significant growth in
14 self-esteem and social behavior because of their sense of
15 community. Because she brought in the mentors from the
16 outside.

17 So that is where we go with our seniors and
18 people with disabilities; so that they have extras, beyond
19 their housing.

20 MS. VAN RYSWYK: Are those classes voluntary or
21 mandatory?

22 MS. OGILVIE: Excuse me.

23 MS. VAN RYSWYK: The classes, are they
24 mandatory? Voluntary?

25 MS. OGILVIE: They are voluntary. Everything

1 is voluntary. But what we find is, once two or three join
2 in, everyone else joins in. And because we are a
3 statewide, I can speak to certain locations. Of course,
4 we have much better community support and church support
5 in the various locations; some we don't have as many.

6 And we spend a lot of time educating our own
7 staff, as to what is allowed and what is proselytizing and
8 what is not proselytizing. Because sometimes the staff
9 are concerned when we bring in the faith-based and
10 religious organizations. So I spend a lot of time
11 educating on that.

12 MS. MARGESON: Kim, in the two transitional
13 projects for people with disabilities, is it an 18 month
14 time limit?

15 MS. OGILVIE: It is 18 months.

16 MS. MARGESON: Okay. And is it all types of
17 disabilities?

18 MS. OGILVIE: Mental, physical disabilities, we
19 take all disabilities. We are not limited on that. In
20 one of them we are. One does not allow us to include
21 chemical use abuse as a disability. But we also have
22 several that are chemical abuse specific.

23 MR. GOLD: Is that a statutory requirement, or
24 is that just a policy requirement?

25 MS. OGILVIE: The one on the chemical use abuse

1 was one of our senior programs that has some Section 8
2 funding. And it is regulatory. We can send only one of
3 them.

4 MS. MARGESON: Did any of your projects use tax
5 credit dollars?

6 MS. OGILVIE: We don't use tax credit dollars.
7 No.

8 MS. GRANBERRY: Kim in you all's transitional
9 housing, I know you work towards getting the permit
10 housing. Actually I should probably say first, Kim and I
11 serve on the Texas Homeless Network Board together. I
12 know, even if those are transitional, you are always
13 working towards that permanent housing.

14 MS. OGILVIE: Absolutely. We are always, that
15 is our goal is to move them into permanent housing.
16 However, we also have some apartments that are scattered
17 sites and we will let them stay there. And then we will
18 go find another apartment, so that they can actually not
19 have to move.

20 MS. GRANBERRY: And how much does criminal
21 background check affect. How much of a barrier is
22 criminal background to any of your permanent housing?

23 MS. OGILVIE: We haven't had any problem at
24 this point. We used to have more problems than we do.
25 These programs specifically and in San Antonio have not

1 given us any problem.

2 MS. GRANBERRY: Okay.

3 MR. GOLD: Actually San Antonio has done a
4 great job.

5 MS. OGILVIE: Yes.

6 MR. GOLD: Because I think there is some myth
7 here, and again, I think this is something for this
8 Council to consider, is on the barriers, there is some
9 myths there about what really excludes you from public
10 housing and what doesn't.

11 There are certain issues. But each public
12 housing authority can serve to find things, property
13 managers, they can add their own sort of barriers to that.
14 In San Antonio --

15 MS. OGILVIE: I call it interpolation.

16 MR. GOLD: That is right. Interpolation. And
17 San Antonio has done really a tremendous job at loosening
18 some of those barriers. And has worked very closely with
19 the mental health authority there, the Center for Health
20 Care services to do that. So there is possibilities.

21 MS. OGILVIE: We have five programs there.

22 MR. GOLD: So there is real possibilities
23 across the state where as authorities, and public housing
24 authorities become educated about what is myth and what is
25 allowable. Thank you.

1 MS. OGILVIE: Thank you.

2 MS. MARGESON: Thanks so much, Kim.

3 MS. OGILVIE: Thank you.

4 MS. MARGESON: Lee Ann Hubanks is the Executive
5 Director of Plano Community Homes. My neck of the woods.

6 MS. HUBANKS: Thank you. I was going to
7 followup, one of the things that Constance had mentioned,
8 the PACE program. And since you are going to be in El
9 Paso, you might check with me then.

10 MS. MARGESON: We are.

11 MS. HUBANKS: Okay.

12 MS. MARGESON: We are going to be there.

13 MS. HUBANKS: It is a great program. And I
14 don't know if Rosemary is still there or not. But it is a
15 great program. And Salvation Army does a great job. And
16 we do very much the same kinds of things that they do on a
17 smaller scale. And so I want to talk again about service
18 coordination and some of the things that we have done.

19 Again, I am Lee Ann Hubanks, and I am honored
20 to be here with you today. Plano Community Homes is a
21 private non-profit corporation. And we provide affordable
22 housing with supportive services to very low income,
23 elderly and disabled individuals. And we have been doing
24 it since 1986.

25 We have got eight buildings. And we serve

1 about 450 individuals right now. And we have got a
2 building under construction. So we will have about
3 another hundred here in another few months.

4 Our residents are age 62 years and over. They
5 cannot exceed 50 percent of the median income, but the
6 reality is, most of our residents' incomes is about
7 \$10,000 or less, so it is really more like 30 percent of
8 median income and below. So it really is very low income.

9 They must have the ability to meet the terms of
10 the lease. And this is really where the service
11 coordination comes in. The tenants age in place, and it
12 doesn't matter whether they are seniors, or whether they
13 are disabled, because many of our seniors are disabled.

14 They are in wheelchairs. They walk with
15 walkers. They may have a limb missing. They may have
16 spina bifida. They may have cerebral palsy. They may be
17 vision impaired, hearing impaired. There is lots of
18 disabilities that we work with.

19 They aren't just seniors. You know, it is the
20 human condition. The aging process is going to happen to
21 all of us. So based on the most recent semiannual report
22 to HUD, we show that about 70 percent of our residents
23 have at least one activity of daily living or ADL that
24 they are deficient in. So that is what we deal with.

25 Our supportive service program dates back to

1 1988, even before HUD and Congress made it official to
2 have a service coordination program. And our early
3 informal tracking showed that we were keeping residents in
4 their own homes an average of about an extra 18 months.
5 Now that we are doing our reports to HUD, we are showing
6 that it is actually averaging about 24 months.

7 So from our standpoint, we think that is really
8 helpful. The American Association of Service Coordinators
9 recently conducted a nationwide study and with a 94
10 percent confidence level they found that with a 6.4 year
11 median length of occupancy, residents length of stay was
12 extended by at least 10 percent.

13 I believe our length of stay is longer because
14 we have full time service coordinators on our campuses and
15 a really aggressive program. This study included part
16 time service coordinators and it was a nationwide study.

17 One example of our success stories was Mary.
18 Mary lived with us for almost ten years. Our service
19 coordinator worked with our transportation staff. We took
20 Mary to dialysis for about 3 ½ years, three times a week.
21 When her kidneys finally gave out, she died in her own
22 bed, in her apartment with a grateful family and a hospice
23 team around her, not in a nursing home on Medicaid,
24 costing the state thousands of dollars each month.

25 She died on her own terms and while we did lose

1 Mary, it really was a good outcome for her and her family.
2 We couldn't stop losing her, but it was a good outcome.

3 We now have a service coordinator on each
4 campus. They spend most of their time assisting residents
5 with advocacy, education, and employment issues, health
6 care linkage, insurance and prescription medications,
7 family support, home management, and lease education.
8 Examples of some interventions used to ensure residents
9 remain safe, out of a nursing home or assisted living are
10 hospice care in home with volunteer backup teams like Mary
11 had.

12 Family meetings both individually or group
13 education. Coaching for doctors' visits, like making sure
14 they are prepared with questions and information so they
15 get what they need when they go to the doctor. Adult
16 protective services referrals and follow ups, contact with
17 family to advocate when residents may be in need of in
18 home aid, or a caregiver to prevent injury, wandering or
19 other danger from confusion or signs of decline.

20 This could mean educating families, or just
21 getting the family past denial. Sometimes the family just
22 doesn't want to recognize that mom needs more help. It
23 may be a negotiation between the resident and the
24 management to avoid lease violations and evictions. The
25 last thing we want to do is evict.

1 So if we have a lease violation, it may be
2 something really simple, and we negotiate through our
3 lease violation process. Our service coordination
4 department has developed a peer review system to evaluate
5 each other and -- sorry. To develop, to evaluate each
6 other. It can be replicated to oversee new service
7 coordination departments and report back to a parent
8 corporation, an Area Agency on Aging, even a task force to
9 measure outcomes.

10 Our service coordination department is
11 something that could be expanded to meet the needs of the
12 community at large with agency partnerships. For example,
13 we could partner with the Area Agency on Aging or Plano
14 Housing Authority to meet the needs of the residents in
15 the City of Plano.

16 We could work with the geriatric wellness
17 center, or the assistance center, to find the individuals
18 that need assistance if there was funding to pay for
19 collaboration and the salary costs of the expansion. This
20 service coordination department is a program that can be
21 replicated easily in all parts of the state.

22 We can provide training to any group that
23 wanted to establish this in their own area, if the funds
24 were available to cover the costs of staffing and
25 materials. It is much less expensive to replicate this

1 kind of program, than to pay for Medicaid for people in
2 the nursing home. It is the cost is just so much less
3 expensive.

4 This program is crucial in maintaining the
5 welfare of our residents, and keeping them from having to
6 move forward in the long term care continuum. There is an
7 age tsunami coming, both in the general population of
8 seniors and in the disabled population. And we need to be
9 addressing these issues sooner rather than later.

10 The state cannot afford the Medicaid dollars to
11 pay for all these residents. We need to come up with a
12 better way. And I really thank you for the opportunity to
13 speak here today. And if there is anything I can do to
14 further this cause, I would be more than happy and don't
15 hesitate to call me.

16 MR. GOLD: How many of your individuals are
17 receiving community based Medicaid funded programs?

18 MS. HUBANKS: Probably well over 50 percent of
19 them.

20 MR. GOLD: Are they receiving primarily like,
21 primary home care, attendant type of services?

22 MS. HUBANKS: We have, they have the homemaker
23 type services that the in home aides coming in and doing,
24 home maker services laundry, cleaning the apartments,
25 changing the sheets on the bed. You may have somebody who

1 is extremely competent, but you are walking with a walker,
2 it is really hard to change the sheets on the bed.

3 You may have somebody who needs help doing the
4 laundry, carrying a laundry basket to the laundry room
5 with your walker is hard to do. And so you have those
6 kinds of things. And it keeps them independent.

7 So if you have somebody who is slowly starting
8 to decline, and if we can bring these services in and keep
9 them there, we can keep them a lot longer. So we try to
10 do those kinds of things. We also do the educational
11 programs.

12 We do -- we have a lot -- we are very multi
13 cultural. We do ESL classes. We probably have -- I think
14 we speak eight languages, over the course of those
15 buildings. So we do a lot of things besides just medical.
16 We apply for food stamps. We do just a variety of things
17 in our buildings. A lot of them are educational.

18 MS. MARGESON: The people who are disabled who
19 live in your buildings, must they be 62?

20 MS. HUBANKS: There is one, we have our
21 original campus that was built before 1990, can be over
22 the age of 18. So I do have, I have one gentleman who is
23 about 40 that has got spina bifida and has the crutches.

24 And has a specialized pickup truck, and he also
25 has a specialized wheel chair that he uses occasionally

1 when he is really not feeling very well. He doesn't like
2 to use his wheelchair. He doesn't use it very often.

3 But we do have some that are under 62, in that
4 building. Once the program, we are under the Section 202
5 program. Once it changed in 1990, it became 62 and over,
6 as a regulatory, programmatic change. So those residents
7 are over 62. It doesn't mean that I have a lot less
8 disabled. They are just older.

9 MS. MARGESON: Right. Do you have a long
10 waiting list for those projects?

11 MS. HUBANKS: I have several hundred people on
12 a waiting list for those buildings. We opened a building
13 in 2006 that has 60 units in it. I right now have 118
14 people waiting for that building alone.

15 And I have 73 units under construction on that
16 same site. We haven't even prepared applications for that
17 building yet, and they are already wanting applications.

18 MS. MCGILLOWAY: You are a non-profit?

19 MS. HUBANKS: We are a non-profit. Not
20 private, non-profit organization.

21 MS. VAN RYSWYK: Lee Ann can you talk a little
22 bit about how you secured funding for those case manager
23 salaries?

24 MS. HUBANKS: What we did initially, back in
25 1988 before there was service coordination, when we were

1 calling it direct or supportive services. I got a small
2 grant from a private organization to fund a small position
3 that we used to just collect data. And we kind of created
4 this.

5 And then we are part of a state association
6 called the Texas Association of Homes and Services for the
7 Aging. And there is a national association, the American
8 Association of Homes and Services for the Aging. And
9 AHSA, the national association was working on collecting
10 data at that time.

11 We used our information to add to their
12 information as did other people all over the country. All
13 of that information went into together. That went in to
14 Congress, and eventually we ended up with service
15 coordination. That was back between '88 and '90 when we
16 did all of that. And then service coordination was
17 formed.

18 We worked with Jan Monks who is now the
19 Executive Director of the American Association of Service
20 Coordinators. So I have been doing this a long time.

21 MS. VAN RYSWYK: But I understand that the
22 funding for those positions is highly competitive.

23 MS. HUBANKS: It is very highly competitive.
24 And it is done; there is a grant program that HUD does.
25 Ours is all line item in our operating budget. But what

1 we did was as we built new buildings, we put them in as a
2 line item as we built the buildings.

3 So we are -- ours is a little bit different,
4 and we are blessed that we have done it that way. As we
5 created our original initial budgets, we just didn't fund
6 other positions and decided this was more important.

7 So I didn't -- I didn't put in administrative
8 staff. I answered phones, and I did stuff in buildings
9 and I worked front line offices and decided the service
10 coordinator was a more important position. So I kind of
11 traded --

12 MS. MARGESON: Are the services mandatory or
13 voluntary?

14 MS. VAN RYSWYK: They are always voluntary.
15 Always voluntary. But we -- but just like the lady from
16 the Salvation Army said, once one resident sees the
17 benefit, she sees her neighbor getting something, and sees
18 how well she is doing, she decides she wants it too.

19 So as we make aggressive programming, we have
20 group meetings. We have -- we will bring a program in
21 from the outside, in the community room. And we invite
22 the residents. We put the notices in their boxes, that
23 this is going to be there.

24 And we do quarterly family meetings, where we
25 do them in the evenings, and invite the families to come.

1 Where it is an educational program. And the wellness
2 center comes and does things once a month. And we have
3 all these agencies from the outside, coming and doing
4 things. And the residents want to know this.

5 And we encourage them to tell us what programs
6 they would like. So they are involved. We have an
7 activity committee. And they get to choose what they want
8 to have. We have different committees of residents. So
9 they are involved in this.

10 MS. MARGESON: Right.

11 MS. HUBANKS: So they are smack in the middle
12 of it. Yes, sir.

13 MR. GOODWIN: How are you funding your 73
14 units?

15 MS. HUBANKS: I have a capital advance from
16 HUD.

17 MR. GOODWIN: Under what program?

18 MS. HUBANKS: Section 202. We keep fighting.

19 MS. MCGILLOWAY: You don't do it with tax
20 credits?

21 MS. HUBANKS: I don't have any tax credit
22 buildings. Mine are all Section 202. That is why I don't
23 have hundreds of buildings. I only have eight.

24 MS. MCGILLOWAY: Right.

25 MS. HUBANKS: Because they are very

1 competitive.

2 MR. GOODWIN: Are you running then with a PRAC
3 contract after?

4 MS. HUBANKS: Yes, sir.

5 MR. GOODWIN: And they are funding your service
6 coordinator?

7 MS. HUBANKS: My two older buildings, my
8 original two buildings are prior to 1990, so they are
9 Section 8. And then all the rest of my buildings are
10 PRACs. Yes, sir.

11 MR. GOODWIN: And they are funding your service
12 coordinator through the PRAC?

13 MS. HUBANKS: Yes, sir.

14 MR. GOODWIN: At this --

15 MS. HUBANKS: Because I opted to not fund a
16 different position and fund the service coordinator
17 instead. So as long as I compromised, I got it. We opted
18 to make a service coordinator important, and we
19 negotiated.

20 MS. MARGESON: You wanted to fund PRAC.

21 MS. HUBANKS: But we feel like the Medicaid
22 dollars are going to run out. And if we can keep people
23 out of the long term care continuum, we want to do that.

24 So we tried to come up with a way to try to
25 keep our residence in house as long as we possibly can.

1 Not because Medicaid is bad, but because it is going to
2 run out, and it is expensive.

3 MS. LANGENDORF: PRAC is --

4 MS. HUBANKS: Or nursing homes are expensive.

5 MS. LANGENDORF: Project related --

6 MS. HUBANKS: Project Rental Assistance
7 Contracts.

8 MS. LANGENDORF: Okay.

9 MS. HUBANKS: It is tied to the projects.

10 MR. GOLD: I am just curious. For those
11 individuals who have been ascertained to need, have one,
12 two or perhaps even more needs for activities of daily
13 living, and these so -- they don't choose to enroll in
14 Medicaid or receive some attendant or Medicaid programs,
15 what do you -- how do you deal with that?

16 MS. HUBANKS: Well, if they really need to go
17 to the nursing home -- if it gets --

18 MR. GOLD: No. I am not talking about a
19 nursing facility. I am talking about the other Medicaid
20 programs, Primary Home Care, PBA attendant services --

21 MS. HUBANKS: We can't make it mandatory.

22 MR. GOLD: No. I know you can't.

23 MS. HUBANKS: We can't do that. But what isn't
24 really -- what normally ends up happening in a case like
25 that, is they start committing lease violations because

1 they will set a fire, because they are trying to cook, or
2 they will do something like that.

3 And that is where the service coordinator has
4 to intervene and start working with the resident and the
5 family and say look, it is down to your choice. You are
6 going to have to make some decisions. You are going to
7 have to decide what you are going to do.

8 You can either accept the assistance or you are
9 going to be continuing, they are going to have issue,
10 management is going to have to issue lease violations.
11 And when you get so many lease violations, they are going
12 to have to evict you.

13 We don't want to do that. You don't want to do
14 that. And if they evict you, another facility is probably
15 not going to take you once you get in that situation.

16 MR. GOLD: So the service coordination is
17 crucial.

18 MS. HUBANKS: It is a mediator. They also act
19 as a mediator. So at that point, they usually, the family
20 steps in and says mom, you are going to end up getting
21 yourself evicted. Let's look at reason here. Take the
22 services, and let's get you some help.

23 We will come in. We will work with you. And
24 they start doing that for the most part. So because
25 otherwise, if they just don't do it, then they end up

1 moving on into the next level of care.

2 MS. VAN RYSWYK: And I know that the service
3 coordinators make some Triple A referrals and if there is
4 someone who doesn't want to participate in Medicaid
5 because of MERFF [phonetic] or other issues, then
6 sometimes the Triple A can provide temporary assistance.

7 MS. HUBANKS: Yes.

8 MS. MARGESON: Thank you, Lee Ann.

9 MS. VAN RYSWYK: Thank you so much. We
10 appreciate your time.

11 MS. MARGESON: All right. Artie Williams, who
12 is the Director of Mental Health for MHMR of Tarrant
13 County.

14 MR. SCHWARTZ: Lee Ann, could you submit your
15 comments to Ashley?

16 MS. HUBANKS: I sure can.

17 MR. SCHWARTZ: Okay. Great.

18 MS. HUBANKS: Would you like the studies as
19 well?

20 MR. SCHWARTZ: Yes. Please.

21 MS. WILLIAMS: Good morning.

22 MS. MARGESON: Good morning.

23 MS. WILLIAMS: I am thrilled to be here and on
24 behalf of Dr. Jim McDermott who is our CEO, he wanted me
25 to convey his thanks for your taking the time to listen to

1 our testimony today.

2 What we really want to kind of dovetail on Mike
3 Doyle, because Mike and I work really closely together on
4 dealing with homeless issues. The more specific group of
5 people, there is even another subgroup associated with our
6 homeless community, and that is those that are suffering
7 from severe and chronic, persistent mental illness. And
8 so of course, that is what mental health and mental
9 retardation is about, working with those individuals.

10 Every year, or every month, MHMR services on
11 the mental health side, this does not include mental
12 retardation side or Early Childhood Intervention or
13 anything like that, monthly we serve 6,300 individuals who
14 have been diagnosed with either schizophrenia, bipolar
15 disorder or maybe depression, every month we serve that
16 many. Of those, about I would say 522 of those people who
17 we serve have been homeless, and are in supportive housing
18 programs.

19 And that would range from Gateway to Housing,
20 which is a Housing First program that we have through HUD.
21 We have a couple of tenant based leasing programs that are
22 through the county that are one we have is permanent and
23 one is transitional. And then we also participate in
24 Shelter Plus Care. And the largest amount of people that
25 we serve that are in supportive housing are in Shelter

1 Plus Care.

2 And but what we know is, is that that is only
3 about 8 percent of the people that we serve. And we
4 estimate that there is an additional 25 percent of the
5 6,300 people that need some type of supportive housing.

6 What we see are the barriers of who we serve
7 and who don't have that type of housing support are those
8 people who just are not able to subsist by themselves.
9 Somebody has to be there for them, in order to be able to
10 maintain their housing.

11 And so one of the things that we try to do
12 except we don't have a whole lot of staff that can do
13 this, or monies for this type of supportive services,
14 these are very intensive services. So they have to be
15 people who can do several things. One of which would be,
16 teaching the person to live independently.

17 Because for so long, what we know is that
18 mental illness has in many cases, separated people from
19 their primary support system, which would be their family.
20 Because they have kind of gotten tired of the roller
21 coaster thing, and they have just thrown up their hands
22 and decided that we just can't deal with this anymore.

23 We had a situation yesterday where a man tried
24 to kill himself. And we called the family. And the
25 family said, we just can't do anything else for him. And

1 so that leaves him with us, trying to determine what we
2 can do for him.

3 One of the things that we know in this
4 particular situation, he is not ready to go into housing,
5 because he still actively wants to kill himself. And so
6 there has to be some other program or some other type of
7 service.

8 And we rely real heavily on group homes. The
9 problem is, is that they are not all licensed. And so
10 that becomes an issue as well. So our case managers and
11 our intensive case managers are there.

12 And of course, we need more of this to provide
13 assistance to that person learning how to live
14 independently. Because as Mike said, once they have been
15 in the shelter, and then you move them into their own
16 place, you can't just drop them.

17 That becomes a very critical time at that
18 point, because they don't know. It is noisy in the
19 shelter. There is always some activity going on. And
20 then you take them, and you put them in an apartment, and
21 they might not even have a TV or radio. And they don't
22 stay.

23 And so we end up not being able to find the
24 programs to pay for apartment units, and the person is not
25 living there. Our PATH team, which is our homeless

1 outreach team are real aware of this. And so when people
2 get housed, they are like looking around the community to
3 see, is he staying in his apartment, or what is he doing.

4 The other thing that our intensive case
5 management would do, would be there to assist with the
6 compliance to treatment. One of the things that we find.
7 Because we deal with the people who are hardest to treat.
8 And so because of that, they tend not to be compliant with
9 their medications. Or whatever treatment recommendations
10 were made.

11 So the supportive services would be there for
12 this group of people in order to be able to do that. We
13 also need to help the landlords to understand what
14 population that they are dealing with. We have a great
15 amount of success, helping our landlords to understand
16 that. When they feel supported, they provide the units
17 for us to move our folks into.

18 So that is kind of it. I mean, it is a big
19 problem. And you know, there is another whole population
20 of people who are mentally ill who are on parole and
21 probations. So that is really --

22 MS. MARGESON: So you, when you said the
23 landlords provide a unit, are these people going to have
24 some form of subsidy?

25 MS. WILLIAMS: Sometimes. One of the things

1 that we do is to work really hard and fast with the Social
2 Security Administration to be able to get them approved
3 for benefits. We have a whole staff. That is all they
4 do.

5 And because the new program SOAR has come into
6 being where we work with Social Security, and it is
7 streamlined in some cases, we have been able to get people
8 approved from start of the application to finish in 30
9 days. And that is amazing.

10 MS. MARGESON: Wow.

11 MS. WILLIAMS: That is amazing, because it just
12 doesn't happen. But so they pay for it. And then we
13 also, whenever we have scattered site housing, even if you
14 have the money to pay for the unit, you still have to
15 convince the landlord that this is a good placement, and
16 so that they will accept the person.

17 And we have lots of landlords in Fort Worth in
18 particular, who are willing to do that. The problem is,
19 is that their properties aren't the best.

20 MS. MARGESON: Any other questions for Artie?

21 MR. GOLD: I really want to commend you for
22 what you all are doing. It is a hard job.

23 MS. WILLIAMS: Thank you. It is very hard.

24 MR. GOLD: We are doing a special project just
25 in that five for you down with the Center for Health Care

1 Services in San Antonio. This is a project we have. And
2 we are providing them known as cognitive active training,
3 subsidy services once they get into a place sort of a
4 carry-through sort of service. So all you guys are doing
5 just a great job.

6 MS. WILLIAMS: We have a Housing First program
7 that is a Gateway to Housing. And we have an 85 percent
8 success rate of keeping those folks there, because that
9 particular program comes with built in support, where that
10 person has the same case manager all the time, and can
11 call them 24 hours a day, seven days a week, and no
12 worries.

13 MR. GOLD: And what happens then, is that they
14 end up in a state hospital system which costs the state a
15 lot of money.

16 MS. WILLIAMS: Yes. About 300 a day.

17 MR. GOLD: There is no place for them to go.
18 They end up in a nursing facility. Then we pay to
19 relocate them back in the community. And the cycle
20 continues.

21 MS. WILLIAMS: Absolutely.

22 MR. GOLD: So if we don't get that full process
23 together.

24 MS. WILLIAMS: Absolutely.

25 MR. GOLD: And the reason they end up in a

1 nursing facility is because of the lack of housing. I
2 mean, it really goes back to lack of housing. So it is
3 costing the state a lot of money to not having this
4 community based programs to begin with.

5 MS. WILLIAMS: Yes.

6 MR. GOLD: And the supports to go along with
7 them, to keep things stable.

8 MS. WILLIAMS: That is true.

9 MR. GOLD: So I commend you.

10 MS. WILLIAMS: Thank you.

11 MS. VAN RYSWYK: So how soon can you replicate.

12 MR. GOLD: Well, but I think that is just an
13 important part for this Council is you know, we are doing
14 good work. And the idea is to do quality work for
15 individuals.

16 But you save the state money too, at the same
17 time by providing those community based programs in the
18 beginning. So you don't have to go through the cycling
19 through hospitals and institutions and other sort of
20 things that get people stabilized. We can do it from the
21 get go. And a place to live that is decent.

22 MS. WILLIAMS: Exactly.

23 MS. LANGENDORF: Do we have some case studies?

24 MR. GOLD: Actually, I have some case studies.

25 MS. LANGENDORF: On the costs, that, because I

1 think just knowing the discussion like the Senator
2 Nelson's staff and others, I do think people recognize it.
3 But often times, we don't have -- we have anecdotal
4 whatever stories. But I mean, a real -- okay.

5 This is what, this is how much this person
6 costs to cycle in. But now this is how much they are
7 costing. I mean, that is the kind of stuff that is going
8 to make sense to our leaders in the Legislature.

9 MR. GOLD: I absolutely agree with you, Jane.
10 I mean, I think we could put together --

11 MS. LANGENDORF: I think that would be very
12 powerful.

13 MR. GOLD: Yes. I do too. I agree with you.
14 That is a great suggestion.

15 MS. GRANBERRY: A lot of it already exists.
16 The Center for Health Care Services has huge amounts of
17 data.

18 MR. GOLD: Yes.

19 MS. GRANBERRY: They do. Their jail to version
20 is fantastic, even in Nueces County, our jail to version
21 is much smaller. But we have huge amounts of data on the
22 criminal. And jail to version is specifically for mental
23 health with also recurring substance abuse, or without.
24 And we have --

25 MR. GOLD: We have data too, in trying now

1 these two services we are providing outside of the waiver
2 services, are cheap and they are working. I mean, again,
3 the Center for Health Care Services, they really are doing
4 a tremendous job.

5 I think it is a great recommendation Jean, that
6 we get some cost analysis and some profiles with some of
7 these populations to work on. You bet.

8 MS. LANGENDORF: That is what is going to get
9 many legislators.

10 MS. GOTHART-BARRON: I know that Tarrant County
11 Homeless Coalition and the City of Fort Worth have done a
12 study on the cost of homelessness. But I don't think that
13 there has ever been that other piece, what does it cost,
14 when someone has to leave the community, and that kind of
15 thing.

16 We know how much a day of a state hospital
17 costs. But there are other costs associated with it that
18 need to be added as well.

19 MS. WILLIAMS: Transportation to get them
20 there. The court costs for doing commitments and those
21 kinds of things.

22 MR. GOLD: Yes. That is the whole picture.
23 That is great.

24 MS. MARGESON: Thank you.

25 MS. GOTHART-BARRON: Does Tarrant County still

1 have their systems of care for children's mental health?

2 MS. WILLIAMS: Yes.

3 MS. GOTHART-BARRON: And is that helping?

4 Because I know that is another potential area of
5 homelessness, if family cannot because of the serious
6 mental health issues of the child, cannot maintain their
7 home, is that program showing.

8 MS. WILLIAMS: Yes. They are doing an
9 excellent job. As a matter of fact, they have even Gotten
10 to the point, because we were for a long time serving 200
11 percent over what we were supposed to be, what we were
12 being funded to serve. And what we have done is to come
13 up with some really innovative ways to step down people
14 who no longer need as much, so we can bring those other
15 people up who do need.

16 And with HPRP funds, we have been able to help
17 some families not be homeless. And even though those are
18 short term, it gives them a little bit more time for the
19 case manager that is working with the child to figure how
20 what else we can do with the family.

21 So there are many innovations that are
22 happening. And I welcome all of you to visit Tarrant
23 County MHMR. Because we are doing a whole lot of stuff
24 with our new crisis services. It has opened up a whole
25 another -- a whole bunch of stuff that we are very proud

1 of, and are providing really good crisis care.

2 But one of the things that we have realized is,
3 that is another cause of homelessness. Because once we
4 get them out of crisis, where do we put them?

5 MS. MARGESON: What is HPR?

6 MS. WILLIAMS: It is the Homeless Prevention
7 Rapid Rehousing. That is part of the stimulus package
8 from the federal government.

9 MS. MARGESON: Oh.

10 MR. GOLD: That is going to go away then?

11 MS. WILLIAMS: Yes. It will go away.

12 MR. GOLD: I mean that's a problem because
13 that's what's going on.

14 MS. WILLIAMS: Absolutely. And there is some
15 real restrictions on who can have it.

16 MS. GOTHART-BARRON: Does your system of care
17 still receive the federal funds or have you exhausted
18 that?

19 MS. WILLIAMS: They do. They have a little.
20 Most of it is state, DSHS-funded. We have about 35
21 percent of that 6,300 people that I talked about that
22 actually have Medicaid. The rest of them are funded by
23 General Revenue which is about to be cut.

24 MS. GOTHART-BARRON: Are you [inaudible]
25 program to system care section an excellent rate of

1 services. Your program expanded beyond children into
2 adults.

3 MS. WILLIAMS: Yes. Absolutely. And now that
4 we have -- there have been some expansions. But there
5 have also been with the expansions some restrictions about
6 who can be served. Because before, MHMR has been around
7 for 40 years, here in Tarrant County.

8 And we used to be the provider of last resort
9 where we were able to serve everybody that had a mental
10 illness. And now, only three diagnoses. So you have got
11 a whole group of people, somebody presents with anxiety
12 disorder, we have to find some one else.

13 And unfortunately, the provider base is not as
14 large. Because you need people who will do sliding fee
15 scale and that kind of thing.

16 MR. GOODWIN: What do you use as outreach for
17 housing providers? How do you --

18 MS. WILLIAMS: What we have done with our
19 little programs is to work with landlords that we have
20 worked with in the past. And what we have found is, is
21 that there are -- there is four or five big landowners or
22 property owners that own a whole lot of properties.

23 And so what we have done is not so much working
24 with the apartment manager, because that is not where the
25 power lies. It is with the owner of the property. And so

1 we spend a lot of time working with those owners.

2 Even when if we get someone that is in the
3 program, we will hear stuff about you know, people who
4 have, yes. I have got a place over here, that I would
5 really like to rent. Or I have got a -- and it is always
6 kind of that whole anecdotal thing.

7 But we send outreach people out to talk to
8 these people. We don't let any of those little fliers go
9 past. We don't just say well, you know this is just a
10 little old place. And so we are not going to outreach
11 them, or go talk to them about what we are looking for.

12 Because one of the things that we know is if we
13 can make sure that they understand what they are about to
14 embark on, then if they are more aware up front, then we
15 tend to have a better outcome. If we just put somebody in
16 there, and people have an idea of what schizophrenics are
17 like. People with schizophrenia, oh, they are violent.
18 Well, that is not true.

19 That is absolutely not true. Probably less
20 than 1 percent of people with schizophrenia are violent.
21 But we have to tell the landlord that this is what the
22 real information is.

23 So we spent a lot of time with that whole word
24 of mouth and going to talk to each individual. It is hard
25 to get them all together. We have tried that, and that

1 doesn't work real well.

2 So we have to do it individually. If we see a
3 property that we really would like somebody to live in, we
4 just go knock on the door and say, hey, look who we are.
5 And look what we can help you do.

6 MS. MARGESON: Thank you so much, Artie. That
7 is great testimony.

8 MS. WILLIAMS: I brought stats for you.

9 MS. MARGESON: We love stats.

10 MS. WILLIAMS: So I did. No money is on there.
11 All right. Thank you very much.

12 MS. MARGESON: Thank you. Teresa Hocha who is
13 the Executive Director of the North Central Texas chapter
14 of the Alzheimer's Association. Is Teresa here?

15 VOICE: Teresa is not here.

16 MS. MARGESON: I can't believe I said all of
17 that, and she is not here.

18 (Pause.)

19 MS. MARGESON: Okay. Great. All right. Good.
20 We don't want to lose that testimony altogether. Joyce
21 Handstrom-Parlin, okay. Joyce is a Board Member of the
22 Texas Association of Aging Programs, and Assistant
23 Executive Director of -- that is really long. Senior
24 Citizen Services of Tarrant County. Goodness.

25 MS. HANDSTROM-PARLIN: My name is Joyce

1 Handstrom-Parlin. And I am representing two organizations
2 today. I am a member of the board of directors of the
3 Texas Association of Aging Programs and also, I am the
4 Assistant Executive Director of Senior Citizen Services.
5 We provide the Congregate Meal Program to senior centers
6 and some housing organizations here in Tarrant County.

7 The members of the Texas Association of Aging
8 Programs would do similar things in their counties. They
9 are also involved in serving the Congregate Meal Program.

10 I broke my remarks down into two ways of
11 looking at this. And I decided to talk about the barriers
12 that we see as a Congregate Meal Organization. We are a
13 non-profit and our funding comes from the Area Agency on
14 Aging for our Congregate Meal Program, and from the United
15 Way, and then from other sources.

16 One of the things that we have seen when we
17 have gone into a housing situation and tried to bring our
18 Congregate Meal Program in is that there is a lack of
19 knowledge of the services available to seniors. They are
20 not familiar with the Congregate Meal Program. They are
21 not familiar with the aging and disability resource
22 centers, the ADRCs.

23 We also have faced the problem of liability.
24 We worked with an organization and they serve low income
25 seniors. And the local staff was very excited about the

1 opportunity to bring the Congregate Meal Program into
2 their location. But their management staff said no, we
3 don't want the liability. So the liability issues, for
4 us, are a big thing, when we talk to a possible partner in
5 bringing in the meal.

6 Because the meal program has to be open to
7 everyone over 60, they would have to allow outsiders to
8 come into their facility. And so there was a concern
9 about liability for outsiders that come into the program.

10 The other requirement that we have when we
11 bring the Congregate Meal Program in, is that we have to
12 have some kitchen equipment. We have to have an oven,
13 refrigerator and some storage space.

14 And then we have limited funds from the Area
15 Agency on Aging. We can only serve a certain number of
16 meals that are reimbursable. Other meals, additional
17 meals we have to raise additional funds for.

18 We have successfully brought the Congregate
19 Meal into several locations here in Tarrant County. Into
20 a Catholic charities housing facility, into a Fort Worth
21 housing facility, Palm House, which is another non-profit
22 organization, St. Francis Village again, which is another
23 non-profit organization where we have successfully taken
24 in the Congregate Meal Program and provided services for
25 the seniors that live in those buildings.

1 And it has been an exciting partnership with
2 all of those organizations. The opportunity that presents
3 itself when you provide a meal to a senior who is living
4 in a facility like this, is that not only are you
5 providing a meal, but you are also providing great
6 opportunity for socialization. You are providing
7 opportunity for volunteering.

8 You are providing an opportunity for other
9 kinds of programming; nutrition education is something
10 that we are required to provide to our clients, so we
11 would be providing that as well. And we also have the
12 opportunity then of bringing in other kinds of programs.
13 A Matter of Balance, which is a fall prevention program,
14 other evidence based programming.

15 We have done some partnering. If the meal
16 program can't be brought into a housing facility, we would
17 think about the opportunity to have them transported to an
18 existing location.

19 We have done some partnering with the
20 Volunteers of America, who have a housing facility. Don't
21 have room in that housing facility for a meal program.
22 But they do have a van. So they transport their residents
23 to one of our existing senior centers. So that was worked
24 well in a partnership way so that we can serve more
25 seniors.

1 One of the things that we talked about on the
2 Texas Association of Aging Programs is that opportunity to
3 have the Triple A's involved with builders up front and
4 what kind of requirements we would need. I just got here.
5 So I don't know what the bells and whistles are.

6 MS. MARGESON: It is just five minutes. But go
7 ahead.

8 MS. HANDSTROM-PARLIN: Okay. So then
9 opportunity to talk to them up front about what our needs
10 would be, if we were going to bring the Congregate Meal
11 Program into their location. Or what kind of services we
12 could provide as an agency.

13 We do contract with several cities to bring a
14 total package into their city. So that would be another
15 opportunity that we would see, would work well as for any
16 contracting with a housing facility to bring in a whole
17 package of the meal and other services, agency wide
18 events, opportunities for people to be socially active and
19 involved in their community and to do volunteer work as
20 well.

21 Because we do do a lot of volunteering. We
22 would have to establish the residents would have to become
23 part of a volunteer force to help with the serving of the
24 meal. So that is kind of how we look at your challenge.
25 Are there any questions?

1 MS. MARGESON: Questions?

2 MS. LANGENDORF: You are talking from the
3 Tarrant County area. But is this happening then, across
4 the state, where there is an effort to partner with
5 housing developments?

6 MS. HANDSTROM-PARLIN: Right. I believe that
7 is happening in other places. Yes.

8 MS. LANGENDORF: Is it pretty much, I mean you
9 mentioned the barrier of liability. I can hear people
10 saying that. Have you all come up with any way of
11 overcoming that barrier?

12 MS. HANDSTROM-PARLIN: The barrier with the
13 liability came with the company that is a for profit
14 company.

15 MS. LANGENDORF: Okay.

16 MS. HANDSTROM-PARLIN: We have not had that
17 barrier with Fort Worth Housing, Catholic charities, other
18 places.

19 MS. LANGENDORF: Yes.

20 MR. GOLD: Do you work with the public housing
21 authority here in Fort Worth?

22 MS. HANDSTROM-PARLIN: We have a Congregate
23 Meal site in one of their housing facilities.

24 MR. GOLD: But no other activities in terms of
25 trying to secure housing, in working with other housing.

1 MS. HANDSTROM-PARLIN: We haven't. We have had
2 some people approach us to have another meal site in
3 another housing facility. But again, we are limited by
4 the number of meals we can serve by the number of the
5 dollars that we receive from the Area Agency on Aging, or
6 the dollars that we can raise in the community for that.

7 MR. GOLD: And that is a contract with DADS
8 then?

9 MS. HANDSTROM-PARLIN: Uh-huh.

10 MS. LANGENDORF: That is a good model. It is a
11 good model to me, to use those resources to bring into
12 facilities that are not set up to do Congregate Meals on
13 their own, or they do it limited. Especially the non-
14 profit world. I can see that would add a whole lot to
15 what would be offered for the health and the socialization
16 of the individuals.

17 MS. HANDSTROM-PARLIN: Right. It is a great
18 benefit to the people that live in the building. I had a
19 testimonial yesterday from our director at the Fort Worth
20 housing facility here, just across the street here, Hunter
21 Plaza.

22 And he was asked whether he had any members of
23 the senior center who sewed. And he found out that he had
24 some very wonderful seamstresses. And they may have been
25 making bears for VITAS Hospice to give to their clients

1 for Valentine's Day. And he said, this was a community
2 volunteer opportunity.

3 But it was like, I didn't know these people had
4 this skill. And I wouldn't have known had I not asked.
5 And the value that these women have now established for
6 themselves, that they have done something, they have given
7 back to the community, they have provided for a community
8 need, is phenomenal. They can do something to help.

9 MS. MARGESON: Thank you.

10 MS. HANDSTROM-PARLIN: Thank you very much. I
11 appreciate the opportunity.

12 MS. MARGESON: Thank you, Joyce. Beverly
13 Tobian, who is the Chair of Texas Senior Advocacy
14 Coalition's Housing Committee.

15 MS. TOBIAN: You are going to hear a little bit
16 different perspective from me. So my name is Beverly
17 Tobian. And I live in Dallas, Texas. And for 40 years, I
18 have been a community volunteer and advocate on behalf of
19 seniors and the disabled. My work and effort has been
20 under the auspices of numerous non-profits. Some of which
21 I have led, and some in which I have served. Today I am
22 speaking on behalf of Women's Council of Dallas County,
23 and its affiliate which I chair, the Health and Human
24 Services Coalition which is made up of approximately 25
25 non-profits, no dues, just working together for the common

1 good.

2 Housing for the homeless, for seniors and the
3 disabled has always been our top priority. Over the
4 years, we have tried every housing formula known to us.
5 We studied and dialogued with Shared Housing a non-profit
6 directed by Maria Machado, hoping to create interest in
7 simple community housing concept for older women who had
8 been forced to vacate their modest income housing because
9 their rentals were raised to market rate at unaffordable
10 levels.

11 When the Friends of Senior Affairs was formed,
12 and chose to focus on moderately priced assisted living
13 for seniors, we joined them in trying to put together a
14 low income assisted living package. We held a conference
15 with over 50 property owners, developers, investors and
16 service providers, only to be told by all that an assisted
17 living plan could not be financially profitable, therefore
18 non-viable. They offered their advice and were generous
19 with their expertise, but offered no encouragement or
20 funding.

21 Our hopes were raised again when Dr. Ron
22 Anderson of Parkland Hospital indicated his interest in
23 seeing an assisted living complex on Parkland property
24 conjoined with the hospital facility that would train
25 doctors in geriatric care, a practice that was vanishing

1 through lack of interest in the field, the poor Medicaid
2 reimbursement, an elimination of pre-med training.

3 However, the building of a new Parkland Hospital created a
4 distraction, which put us on an indefinite hold once
5 again.

6 We looked into the trust fund. It was small,
7 allocated by formula, and our need was so great that it
8 offered little incident as a possible resource. We sought
9 ways to increase the community-based care program. But it
10 is backlogged, and the waiting list, we are approaching
11 four to five years. This was not promising for seniors
12 who are in immediate need. In the interim, the City built
13 a homeless shelter with bond money. But in its first
14 year, it was filled to capacity. To fill the void,
15 further talk of building SROs, or single room occupancies
16 for the homeless resumed. But thus far, nothing has
17 materialized.

18 The Dallas housing department has built some
19 housing, and HUD as well. But the tear-downs are
20 happening faster than the building. The threat of more
21 tear-downs are imminent. But there is not the concern
22 about the displacement or alternative housing for families
23 and seniors that there should be. As one City Council
24 member remarked when we asked where these people would
25 find housing, he said, they will probably go to Irving or

1 Frisco. Since Dallas was in need of increasing its tax
2 base, and moderate rental property was scarce, a flight to
3 suburbia was not the assurance we were seeking.

4 Dallas is a wonderful city, but one which has
5 not yet come to terms with the importance of caring for
6 its poorest and most vulnerable. It suffered an ethics
7 nightmare with indictments of council member, staff, and
8 one of the best senior housing builders, and a not-in-my-
9 district attitude to say nothing of an economy that deters
10 builders and investors. The process to earn tax credits
11 is slow and tedious, and approval of a district's council
12 member is imperative.

13 Two years ago, I decided I would give low
14 income housing development one last try, a grassroots
15 effort made up of friends, professionals and the faith
16 communities. A response to put our RFP, a response to our
17 RFP, has brought us a highly respected partner developer.
18 The site is secured, zoned and well located. The plans
19 include service-enriched amenities which are outstanding.
20 Yes, we have applied for tax credits. We will know by
21 March 1 if we have made the cut. Our road is as advocates
22 only, to educate, to ease the concerns of residents in the
23 area and to assure the district that seniors make
24 wonderful neighbors.

25 Dallas is faced with a 30,000 housing

1 shortfall. The new Housing and Health Services
2 Coordination Council, you, can ease the drain on housing
3 for seniors and the disabled by pressing the Legislature
4 to invest in its citizens. Shelter is a right, not a
5 privilege. It is a moral imperative. To have the problem
6 in our own backyard, and do nothing is a sacrilege.

7 Thank you for holding this hearing today. It
8 is a first step of the shining light of conscience on the
9 welfare of our senior citizens. We wish you success in
10 your goals.

11 (Applause.)

12 (Simultaneous discussion.)

13 MS. MARGESON: I'd vote for you. Beverly.

14 MS. TOBIAN: Yes.

15 MS. LANGENDORF: Would you share who your
16 developer is?

17 MS. TOBIAN: Yes. It is -- she is Diane
18 McIvers. You knew it.

19 (Simultaneous discussion.)

20 MS. TOBIAN: The one RFP that we got, and she
21 is just made in heaven. That is all you can say.

22 MS. LANGENDORF: For senior housing?

23 MS. TOBIAN: Yes.

24 MS. LANGENDORF: Okay. Good job.

25 (Simultaneous discussion.)

1 MR. SCHWARTZ: Would you share your comments
2 with Ashley please?

3 MS. TOBIAN: Sure.

4 MS. VAN RYSWYK: And Beverly, I love Frisco,
5 but I am not convinced it is the promised land.

6 (Simultaneous discussion.)

7 VOICE: Those people on SSI can't even make it
8 there on the toll road.

9 VOICE: That is for sure.

10 MS. MARGESON: Lynda Ender, with The Senior
11 Source. Hi Lynda.

12 MS. ENDER: Hi. I am Lynda Ender, and I am
13 with The Senior Source in Dallas. And I am also a member
14 of the Texas Senior Advocacy Coalition with Beverly and
15 Constance. All of us in the aging network and the State
16 of Texas know that having Health and Human Services for
17 older Texans as they become more and more frail. It is a
18 huge challenge.

19 And we do not do it well in our state. Some
20 Texans can afford services in their home, or to live in an
21 assisted living facility. But I am here to talk about
22 those who cannot afford the services, or could at one
23 point, but have used up their resources paying for health
24 care and services. The majority are aging in place, where
25 they live.

1 The following are a few of the experiences that
2 we see at The Senior Source in Dallas. Our nursing home
3 ombudsman program at The Senior Source gets calls all the
4 time from individuals or family members and what they want
5 is for their family member, their family member needs
6 help. And in their mind, they need -- help means a
7 nursing home, because they need services.

8 So they try to move them into a nursing home
9 and they also think oftentimes that Medicare is going to
10 pay for this. And then they find out, well, they don't
11 have the ADLs. And Medicare is not going to pay for it.
12 And so now they are looking to -- they are referring them
13 to an assisted living. And of course, they can't afford
14 assisted living.

15 The social workers in our elder support program
16 work tirelessly to meet individual needs for folks when
17 they called. So it may be a transportation need. It may
18 be utility assistance. Emergency food. Health care, cost
19 of prescription drugs, all kinds of things. And they can
20 provide some assistance as can other agencies.

21 Our money management program assists
22 individuals that are in danger of losing their homes. And
23 they have tons of credit because their small monthly
24 income is not keeping up with inflation and everything
25 that is happening around them.

1 So many of these individuals that I am
2 describing can live independently with some assistance and
3 oversight. And we are hearing that theme again and again
4 today aren't we. They are lucky that they found The
5 Senior Source, or maybe they find other agencies that can
6 meet some of these needs.

7 But most of them will need more and more
8 assistance, and who knows if any agency can provide home
9 health. And do any of us know of a home health agency
10 that can provide home health care for free. You know. We
11 have predominantly older women living alone in their home
12 in their apartment or public housing with many issues that
13 are not addressed.

14 The lucky ones are those that may have some
15 family around or live in -- are in a living situation
16 where there is some staff, that can do some untrained
17 social work to assist them in some way. We have precious
18 few service-enriched housing situations. I would say
19 probably the majority of those are going to be affiliated
20 with a church in some way. We need more.

21 The PACE program has been mentioned. I would
22 like to see more PACE programs in the State of Texas, but
23 building a PACE program from scratch and you are going to
24 El Paso. And I am sure you will hear from them. And but
25 it is a daunting task to do that.

1 Because they have to provide up in, and I have
2 seen there, is -- they, you know, you have to provide
3 Medicare and Medicaid services, a minimum of 16 additional
4 services. You will hear about this. Such as social work,
5 drugs, primary care, social services, restorative therapy,
6 nutritional counseling, recreational therapy, mental
7 health services, hospice care, meals.

8 I have toured their organization and it is so
9 impressive. It is a miracle of sorts. And I wonder, you
10 know, why we in the State of Texas couldn't create more
11 PACE programs in the State of Texas really. Maybe this
12 counsel can help with that. We do need affordable
13 assisted living. You are hearing about that today.

14 We are very -- we have been very focused on
15 that in Dallas. And especially seniors who earn less than
16 \$25,000 a year, they are never going to be able to afford
17 assisted living. And I will tell you, we have got a lot
18 of assisted living, if you look at it, in Dallas.

19 I don't know about in other areas of the state.
20 But most of it is very pricey. Not everyone wants to stay
21 in their home. I would say probably most people want to,
22 but not everyone does, you all.

23 Their neighborhood may have become unsafe.
24 They may not have anyone to assist them with their
25 diabetic diet, with remembering to take their medications

1 or transportation to the grocery store and doctors.
2 Having affordable assisted living will take some
3 flexibility, I believe, in the Medicaid program.
4 Coalitions that are willing to work together to make it
5 happen.

6 Our state needs to make a commitment to our
7 citizens. We need to draw down more federal dollars in
8 the areas of Medicaid and housing. You know, we really
9 lag behind of most states with that. We need more
10 geriatric caseworkers.

11 Today we are hearing about a program or two.
12 And I really enjoyed it when the question was asked; how
13 many are you serving with that. You know, and if you look
14 at those numbers, it is small, you all. Let's face it,
15 and we have some -- there are some neat things happening.
16 But they serve very few people.

17 And you have got all of these other people that
18 may need some assistance. And so there is a huge need for
19 geriatric caseworkers in this whole big picture. And
20 older adults and their caregivers don't know what services
21 are available.

22 Trust me, I was a caregiver, back a lot of
23 years ago, before worked at The Senior Source. I even
24 worked in a state senator's office, you all. I knew some
25 places to call. But you know, I didn't know. I had to

1 get on the phone, and search out all of these different
2 services that I was needing at that time.

3 A 2-1-1 operator is not going to spend the
4 time, let's face it. Nor are they trained to listen to
5 individuals to flesh out the details of their situation,
6 analyze the need. Identify resources, make meaningful
7 referrals and do the followup to make sure that the
8 problems are being addressed and the individual is safe
9 and the needs are not growing.

10 And I hope that a series of public -- this
11 series of public forums that the Housing and Health
12 Services Coordination Council is having will shine light
13 on programs that are working. And the Council will get
14 the word out on those successes to the aging and
15 disability communities and others who are interested.

16 And I think that could be a real service right
17 there, just to take what you learn in the models and then
18 to spread that information around. Because there could be
19 a model that is working somewhere that could be
20 replicated.

21 And I mean, you listen to Constance, she has
22 done a lot. She and a group of people have put a lot of
23 effort and work in. They have a lot of knowledge. They
24 haven't been able to make something happen yet. They
25 would love to hear of some other models, you know, that

1 have worked and that might work in the Dallas area. We
2 need a lot of different models I think, not just one or
3 two.

4 Texas is a vast state, and what works in one
5 area, will not work in other areas. And I am afraid that
6 we will have to look outside of our state at some models.
7 That has been mentioned today too, by a number of people.
8 Another state that was not mentioned is Illinois. You
9 might want to look there.

10 The need for service-enriched housing is huge
11 now, and it is fixing to explode. Trust me, boomers are
12 going to want services. And they are going to want
13 creative options too. We all know the need. But the
14 question is whether there is the will to do something.

15 What if this Council came up with several
16 strong models to replicate, and we got the aging network,
17 the disability network, doctors, extended medical worker
18 communities, social workers, caregivers the faith
19 community to advocate for funding or whatever is needed to
20 make that service enriched housing a reality all around
21 the state. This Lone Star State could dust itself off,
22 polish up, and become a shining star. And we are just not
23 there right now.

24 And I want to say that our agency is really
25 interested in this issue. We spent a lot of time too, in

1 coalitions. And I think that there is a whole network out
2 there that would be willing to be involved in the actual
3 advocacy of making some things happen. And I want you to
4 know that we are willing to work with you. Thank you.

5 MS. MARGESON: Thank you. Any questions?

6 MS. VAN RYSWYK: I have a question. And I
7 would really like to commend you all on the money
8 management program. We actually contract with The Senior
9 Source to provide money management services in a few of
10 the counties that we serve.

11 And my only regret is that we don't have that
12 ability in all of our service area. I know that as we
13 work with folks who are in the nursing home and returning
14 to the community, we have seen a lot of successful
15 transitions go bad, because the consumers didn't have
16 experience or ability to manage their own finances.

17 People who, they get their first Social
18 Security check and think it is a great idea to buy a
19 stolen car rather than pay the rent. And I think that
20 support is so critical when you are talking about folks
21 who may have been homeless, and have never had to keep up
22 with rent and utilities. I think that is a critical
23 service that can really help folks with low income and
24 disabilities remain safely in their homes.

25 MS. ENDER: Yes. And that is one of the points

1 I wanted to make is that we need to also be developing,
2 you know, housing and services that come into housing is
3 one issue, and we need that.

4 But we also have people that are out there in
5 the community that need services. And that needs to be a
6 whole array, you know. Lots of different programs and
7 things. Thank you.

8 MS. MARGESON: Darlene. Would you like to
9 address the council?

10 VOICE: No, thank you.

11 MS. MARGESON: Okay. Is there a representative
12 here from the community enrichment center?

13 MS. SCHWEICKART: I don't believe they have --
14 he couldn't make it.

15 MS. MARGESON: Okay. Then that --

16 MS. SCHWEICKART: I can say right now, it is
17 12:04. And I have one witness affirmation form, besides
18 those who filled out, that already spoke. Is there
19 anybody else who was planning on speaking that wanted to
20 fill out one of these forms? Okay. That is okay.

21 But I think how the Council feels, but I think
22 that we could probably get through the remainder of our
23 testimony, and then adjourn. And then have that break for
24 food, for lunch after the rest of this testimony, if that
25 is okay.

1 MS. MARGESON: Is everyone agreeable.

2 VOICE: And then we would be done.

3 MS. SCHWEICKART: Right. Okay. So we have Tom
4 Langdon. Is Tom here? Okay, great.

5 MR. LANGDON: Ladies and gentlemen, I am Tom
6 Langdon. I live in Edmond, Oklahoma. And I arrange
7 financing for housing and health care for the poor,
8 nationally.

9 And first, I would like to invite you to the
10 ribbon cutting of the grand opening of the Lake West
11 Senior Independent Living Apartments in Dallas on March 25
12 at 10:00 a.m. In 2008, I arranged financing for 360 of
13 independent living apartments for the poor in the Lake
14 West neighborhood of Dallas. This coming month, we are
15 going to be closing on the financing that we have arranged
16 for the skilled nursing facility.

17 And immediately after that, we will be doing
18 the first Texas affordable assisted living project. For
19 the last eleven years, I have worked on finding solutions
20 for affordable assisted living in the country. I did the
21 first financing with Flora, Illinois assisted living
22 project, which was the first one done under Illinois
23 program, which was referred to earlier.

24 I would recommend the Illinois program to you,
25 except it is entirely dependent upon Medicaid

1 reimbursement. And because of that, unfortunately, the
2 state match in Illinois has not been available. And they
3 are nine months behind in paying the facilities. So they
4 are basically all bankrupt. The same thing happened in
5 California.

6 The service-enriched housing is not financeable
7 in America today. Period. So what I have tried to do --
8 and there are many reason for that. I can go on for hours
9 about why that is the case. But you can't. You haven't
10 done it yet in Texas, so I would give up on trying to
11 finance service-enriched housing.

12 What we have tried to do is bifurcate services
13 for housing and provide money for housing. We up until
14 2008 used the tax credit program, and that is how we got
15 the money for Lake West, was through TDHCA. And that has
16 fallen flat.

17 I am working on an affordable assisted living
18 project right now in Arkansas which has great Medicaid
19 reimbursement, but not enough to pay for the whole
20 facility. So I have had to go out and find the housing
21 money through the tax credit program that collapsed at the
22 end of '08.

23 Fortunately for that project and only for a
24 couple in the whole country, the stimulus money replaced
25 the lost tax credit money, and we were able to go forward

1 on that project. FHA hasn't been any greater help.

2 If you want to do a service-enriched project
3 under FHA financing, you have to have 25 percent cash
4 equity. I can't make projects get a return on that
5 equity, sufficient to attract it. And so we are back to
6 financing the housing component.

7 And I just want to address a couple of the
8 barriers that I have had to getting financing for service-
9 enriched housing in the housing component. Number one,
10 things that you could do as a group. You could address
11 the minimum size requirements and amenity requirements in
12 the apartments of service-enriched housing. Under the
13 Qualified Allocation Plan at TDHCA, we had to give 550
14 square foot minimum per apartment.

15 And if you will ask your assisted living
16 providers what they do, the typical market rate assisted
17 living project is about 450 square feet for two residents.
18 And they share a bathroom. And that is not allowed under
19 Texas rules.

20 The biggest problem that we have in providing
21 the housing is the rent levels. I can make projects work
22 in Dallas-Fort Worth and Austin, and that is it. And why
23 is that. There are federal rules about how HUD computes
24 the fair market rents that are payable. And they are
25 based on market rents.

1 Well, I can't build any new housing if the
2 comparables are old run down apartments and that is what
3 they use for the comps. So that is one impediment.

4 The other is the tax credit limitations; how
5 much rent a poor person can pay per month even with rental
6 assistance is too low to finance new construction. If you
7 would like, I can continue.

8 MS. MARGESON: Okay.

9 MR. LANGDON: The thing that should be
10 addressed is, is there a way to have a state rental
11 assistance add-on in the markets that don't have a
12 sufficient fair market rent to build new construction.
13 That would be, as an example, I have full buy in from
14 Beaumont to build an affordable assisted living in
15 Beaumont. But their fair market rent is \$565. Whereas in
16 this market, it is \$780.

17 The difference in there is go and no go.
18 Somebody has to make that up. It can be done with grant
19 money. And that is what we are pursuing there, CDBG money
20 out of HUD, because of Hurricane Ike. We may succeed.
21 But after that is gone, there will be no solution.

22 And so I suggest, look at the rental side, not
23 at the service component side as your way to produce the
24 housing. I think it was Mr. Gold, I guess, who
25 represented DADS. And they are paying enough right now,

1 for the services, in affordable assisted living.

2 It is the housing component factor that we
3 can't make work. So look, I would say look on methods to
4 augment the local rent component, where the FMR, the fair
5 market rent is not high enough to build new housing.

6 The other thing that is looming out there is I
7 did one of these in Kansas, and another in Arkansas, and
8 another in Oklahoma. And when the surveyors, they are the
9 inspectors if you would, from their equivalents of the
10 Department of Aging came by. They were looking for
11 service delivery and staffing levels equal to what they
12 see at the market rate assisted living down the road,
13 where people are paying \$4,000 a month for their care.

14 Well, it is not going to be delivered under the
15 reimbursement model of Medicaid in Texas. It is \$1,900 a
16 month. So you are not going to have the service levels.
17 And one of the things to be aware of is that when we can
18 deliver this, make sure the surveyors know that there is a
19 difference between affordable and market rate amenities
20 and services.

21 But those are some of the things that I have
22 experienced, financing this in a number of states. And
23 would help anyway I can to see that we can get some of
24 these components augmented.

25 MS. LANGENDORF: I have a question. When you

1 say affordable for your Lake West seniors, what is
2 affordable. What are the rents?

3 MR. LANGDON: The rents are the fair market
4 rents in Dallas. And they are I think we budgeted \$718,
5 which is FMR. That was the FMR for one bedroom in 2008.
6 And they are all project based Section 8. So the resident
7 pays 30 percent of their income.

8 MS. LANGENDORF: Sure. Okay. So you have got
9 project based and where did your project based Section 8
10 come from?

11 MR. LANGDON: The Dallas Housing Authority.

12 MS. LANGENDORF: Oh, really.

13 MR. LANGDON: They sponsored the whole project.

14 MS. LANGENDORF: Yes. Their set-aside. Okay.
15 And one other question. When you are developing this, you
16 are developing this in conjunction with a non-profit, or
17 you doing it as a for profit developer, or how are these
18 being --

19 MR. LANGDON: Some of each. Kansas and
20 Arkansas were non-profits. Texas and Oklahoma for
21 profits.

22 MS. LANGENDORF: And how does the developer fee
23 fit into the feasibility of doing these in Texas as
24 opposed to --

25 MR. LANGDON: In Texas, we have focused

1 primarily on the TDHCA tax credit model, which has
2 specific developer fee guidelines.

3 MS. LANGENDORF: Right. Okay. So you don't,
4 as compared to other states, is Texas attractive to
5 outside developers, or those of you that have experience
6 in doing particular models, or are you more inclined to go
7 to another state because --

8 MR. LANGDON: Texas has a plethora of
9 affordable housing developers, but none of them have
10 ventured into this area yet. And there is a good reason.

11 MS. LANGENDORF: Is it the developer fee?

12 MR. LANGDON: No. It is things like being
13 unable to match up funding with service-enriched
14 properties.

15 MS. LANGENDORF: Sure. Yes. And then get
16 licensed.

17 MR. LANGDON: The developer doesn't have to get
18 licensed. The operator gets licensed.

19 MS. LANGENDORF: Oh, okay.

20 MS. GOTHART-BARRON: Can you share your
21 barriers and things that you really think we need to look
22 at with Ashley? So that we have those in front of us.

23 MR. LANGDON: Sure. Yes.

24 MR. GOODWIN: I have got sort of a leading
25 question. And I think Marc hit on it earlier. What do we

1 do when TARP runs out? Pray for another natural disaster
2 or something.

3 MR. LANGDON: No. You mean the stimulus money?

4 MR. GOODWIN: Stimulus.

5 MR. LANGDON: They are in the Jobs Bill in the
6 Senate for extension through 2010. If that passes, there
7 will be another full year to worry about it.

8 (Simultaneous discussion.)

9 MR. LANGDON: However, none of that money is
10 going to affordable assisted living, not a dime.

11 MS. MARGESON: No.

12 MR. GOODWIN: Because that is a concern that I
13 have is, we have heard several programs that are alive or
14 going to be birthed based on what I will call funny money
15 that we are printing that we can't back.

16 MR. LANGDON: Right.

17 MR. GOODWIN: And that in a couple of years,
18 are going to go away. And what is going to replace it.

19 MR. LANGDON: Well, almost all of the
20 developments that I am working on right now in affordable
21 assisted living are using an FHA loan model for 75 to 85
22 percent of the money. The question then is, can we get a
23 sufficient enough return to induce the 15 to 25 percent
24 cash equity that has to go into them. And that is the
25 real problem right now.

1 And I can do it in Dallas-Fort Worth and
2 Austin. But I can't do it anywhere else in the state. I
3 can't make those deals work, because the rent levels are
4 too low.

5 And I can't get any traction putting the
6 service component in the revenue mix, and then coming to
7 the bottom line with the service reimbursement out of
8 Medicaid. Because it doesn't pay for the additional
9 equity required by HUD on those properties, if we count in
10 the service revenue. So it is a kind of difficult thing
11 that can be overcome with some form of rental subsidy in
12 those markets that don't have a high enough basic one
13 bedroom rent to make it work.

14 And two other things of the cost, one is that
15 since the international building code was adopted in 2007
16 or '08 by all these communities that we are working with,
17 the costs have gone from -- we did a skilled nursing
18 facility in Cleburne in 2006 for 8 million. The same
19 facility is going to be built on that Lake West property
20 in Dallas with the Housing Authority for 10 million.

21 The whole difference is the international
22 building code requirements. And every community has
23 adopted them.

24 So that is -- and then the unit size is not
25 desirable for assisted living. The minimum unit size. So

1 if we are trying to give people service-enriched housing,
2 we shouldn't force the development to be these great big
3 apartments.

4 That as you know, in operating service-enriched
5 housing, you want those people out of the apartments into
6 the community, so that they are active in their
7 socialization. You don't want them in a huge apartment.
8 And we have just built a lot of great big apartments all
9 over the United States, because of these rules.

10 MS. LANGENDORF: Have they looked at or has
11 there been discussion of the SRO model, which is a smaller
12 unit.

13 MR. LANGDON: Yes. The SRO model only yields
14 what is called a zero bedroom. And the zero bedroom has a
15 rent subsidy level significantly too low to make the debt
16 service.

17 MS. LANGENDORF: Okay.

18 MR. LANGDON: As you notice, if you poll the
19 group, anybody who has an SRO has a ton of grant money in
20 it.

21 MS. LANGENDORF: Yes. We heard that quite a
22 bit.

23 MR. LANGDON: And if grant money is limited, we
24 have got to go to the marketplace to get the capital to do
25 these things. And the way to do that is to somehow bump

1 up the rent components such that we can get market rate
2 loans to build these facilities.

3 MS. LANGENDORF: Let me ask you this, then.
4 The 550 square foot in the tax credit program, is that a
5 Texas thing?

6 MR. LANGDON: Yes.

7 MS. LANGENDORF: Okay. It is not an IRS --

8 MR. LANGDON: Arkansas doesn't have a limit.
9 As was mentioned earlier, it was Arkansas' goal to get
10 affordable assisted living, so they have an assisted
11 living set-aside in their Qualified Allocation Plan for
12 tax credits. I have worked under that.

13 I know how that works. I have been able to get
14 funds through that. And they don't have a limit.

15 MS. LANGENDORF: And it is a different size.

16 MR. LANGDON: Yes. They are smaller.

17 MS. LANGENDORF: A different unit size.

18 MS. MARGESON: How much smaller?

19 MR. LANGDON: I know that in the one in
20 Harrison, Arkansas that I am working on currently, it is
21 about -- there are some 450 square foot units that I know
22 of.

23 MS. MARGESON: Single resident?

24 MR. LANGDON: Yes.

25 MS. LANGENDORF: Is this the Coming Home -- I

1 mean, is this related to the Coming Home project?

2 MR. LANGDON: No. The Bentonville project was
3 one that I did not work on.

4 MS. MARGESON: Tom, I am glad you came. It is
5 informative testimony.

6 MR. LANGDON: Thank you.

7 MS. SCHWEICKART: Do we have any more here to
8 call up?

9 MS. MARGESON: Anyone else who wants to speak?
10 Pat?

11 MS. CHEONG: Good morning. My name is Pat
12 Cheong. I am the Assistant VP for Advocacy, Research and
13 Education at the United Way of Tarrant County. I didn't
14 plan to testify today. But as I was listening to the
15 conversation, I thought I just wanted to share a couple of
16 things about what our United Way is doing locally.
17 Related to, somewhat related to this issue. And I
18 mentioned on my sheet that I would mention two specific
19 things. The Area Agency on Aging of Tarrant County and
20 its recent federal grant, the community living program.
21 And also a new direction, our United Way locally, Tarrant
22 County is taking to focus on healthy aging and independent
23 living for older people, and people with disabilities in
24 Tarrant County.

25 I will just mention by way of explanation that

1 United Way of Tarrant County is a regional grantee for the
2 Area Agency on Aging. And we are also the area
3 information center for 2-1-1 Texas. And I just had a
4 quick conversation with Don Smith, who is the Triple A
5 director. So I don't have all the information today. But
6 I just thought I would mention to you that the community
7 living program has just been awarded to United Way or at
8 least the Area Agency on Aging of Tarrant County. It used
9 to be known as the nursing home diversion program. But we
10 have just received a federal grant of \$1.5 million for
11 over two years to serve those at risk of nursing home
12 placement, and Medicaid spend down. And the service that
13 we will be providing locally will be respite for
14 caregivers, respite care, education and counseling and
15 particularly, the Reach II evidence based practice for
16 caregivers. Diabetes screening and nutritional counseling
17 for older people. And a piece that is unique to this
18 project, called medication management.

19 So we are really excited about doing that. So
20 again, we will be looking at people who are probably
21 living in their own homes, or in community placements. On
22 the United Way side, I have been with our United Way for
23 almost 30 years.

24 And the work that we have been doing the last
25 ten years is really some of the most exciting. But what

1 we are doing in our strategic plan has directed that we
2 start, instead of just working with partner agencies and
3 funding other organizations that are United Ways, Way
4 really takes the leadership in addressing high priority
5 community issues.

6 And we are just this year embarking on a focus
7 on education, income and health. And in the arena of
8 health, our board has decided that the focus will be
9 healthy aging and independent living for older people and
10 people with disabilities. So we are in the process now of
11 redirecting some of our investments from services through
12 partner agencies to some of these issues.

13 So we are looking at perhaps a million dollars
14 a year for at least -- our commitment is three years,
15 initially to the health aging and independent living. So
16 we are going to be leveraging our local dollars with the
17 Triple A dollars and the federal grant dollars, to really
18 do a lot of the same thing. Respite education and
19 counseling for caregivers, diabetes screening and
20 nutritional counseling as well.

21 But we definitely, when I heard Marc Gold
22 mention cost savings, we will be looking at reduction in
23 ER visits of the older people who are still living at
24 home. Helping them stay at home at least six months
25 longer. And reduced reduction in hospital stays. So that

1 we can come up with some dollar amounts that show the cost
2 benefit abyss.

3 And in recent years, I will just mention that
4 to combat senior isolation, we have a model called
5 neighbor helping neighbor, where we work with communities
6 and neighborhoods to pull together people who would form
7 coordination groups, NRCGs, neighborhood resource
8 coordination groups where they would identify isolated
9 older people and then pull together a team to provide them
10 with services.

11 One of the other benefits of working with our
12 United Way is that we have a labor representative with our
13 United Way. And we work with the labor unions in Tarrant
14 County.

15 And so a recent partnership has been to get the
16 labor unions matched up with the neighbor helping neighbor
17 groups, so that they can do the plumbing repairs and some
18 of the housing repairs, to help people stay in their own
19 home. So I just wanted to pass that on.

20 And since I do advocacy for United Way,
21 hopefully we will see cost savings and we will be visiting
22 with legislators about some of the benefits of again,
23 keeping people in their own homes as long as possible.
24 Community placements, and advocating for more money for
25 those services. Thank you.

1 MS. MARGESON: Thank you.

2 MS. VAN RYSWYK: Pat, your United Way and your
3 Triple A have been so innovative, not only to have the
4 community living grants that you mentioned, and the other
5 services, but your Triple A also funds a case manager at
6 the homeless shelter.

7 MS. CHEONG: Yes.

8 MS. VAN RYSWYK: And assists older homeless
9 adults in relocating. You have got the diabetes
10 management program that is made available to all of your
11 home delivered meal participants. And you have also got a
12 health ideas, evidence based depression program that helps
13 home bound seniors who are showing signs and symptoms of
14 depression.

15 MS. CHEONG: Right. And also A Matter of
16 Balance, the fall prevention program.

17 MS. VAN RYSWYK: Right.

18 MS. CHEONG: So lots going on at the community
19 level in Tarrant County. So thank you. We appreciate you
20 being in Fort Worth. Thanks.

21 MS. MARGESON: Thank you.

22 MS. SCHWEICKART: Is there anyone else who
23 means to speak?

24 (No response.)

25 MS. SCHWEICKART: All right. We don't have any

1 more people here.

2 MS. MARGESON: Well, then, I guess we are done.

3 (Simultaneous discussion.)

4 MR. SCHWARTZ: Ashley, did all the people that
5 were invited that said that they would come, have they
6 come?

7 MS. SCHWEICKART: Yes. Everybody who RSVP'd
8 saying that they would attend, yes.

9 MR. SCHWARTZ: Has attended?

10 MS. SCHWEICKART: Yes. That is correct.

11 MS. MARGESON: Wasn't there one we missed?

12 MS. SCHWEICKART: I don't believe so. Oh yes,
13 the Alzheimer's Association representatives will be in El
14 Paso.

15 MS. MARGESON: Thank you all so much. We
16 appreciate it. Very different areas that you all touched
17 on, and what we heard is done, too. We really appreciate
18 it.

19 MS. SCHWEICKART: Thank you. And if you have
20 any written comments, please do contact me. David has the
21 cards. Thank you.

22 (Whereupon, at 12:25 p.m., the meeting was
23 concluded.)

