

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

HOUSING AND HEALTH SERVICES  
COORDINATION COUNCIL MEETING

Room 3501  
John H. Winters Building  
Room 360W  
701 West 51st Street  
Austin, Texas

July 20, 2016  
10:13 a.m.

COUNCIL MEMBERS PRESENT:

TIMOTHY IRVINE, Chair  
DONI GREEN, Vice Chair  
SUZANNE BARNARD  
REV. KENNETH DARDEN  
RICHARD DE LOS SANTOS  
MICHELLE MARTIN  
RACHEL SNELL (for SHILOH GONZALEZ)  
ANNA SONENTHAL  
MICHAEL WILT

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MR. IRVINE: I'm Tim Irvine. It's 10:13.  
This is the quarterly meeting of the Housing and Health  
Services Coordination Council, and we'll begin by calling  
roll.

Suzanne Barnard?

MS. BARNARD: Here.

MR. IRVINE: Richard De Los Santos?

MR. DE LOS SANTOS: Here.

MR. IRVINE: Michael Wilt?

MR. WILT: Here.

MR. IRVINE: Allyson Evans?

(No response.)

MR. IRVINE: Shiloh Gonzalez?

MS. SNELL: Rachel Snell for Shiloh.

MR. IRVINE: Michelle Martin?

MS. MARTIN: Here.

MR. IRVINE: Anna Sonenthal?

MS. SONENTHAL: Here.

MR. IRVINE: Bradley Barrett?

(No response.)

MR. IRVINE: Doni Green?

MS. GREEN: Here.

MR. IRVINE: Mike Goodwin is not here.

Kenneth Darden?

1 REV. DARDEN: Here.

2 MR. IRVINE: And that's it. So did that add  
3 up to at least nine? Then we have a quorum and we're in  
4 business.

5 We've got a lot of attendees this morning. I  
6 want to encourage everyone to be participatory; jump in  
7 whatever you feel will enhance and benefit our meeting.  
8 Two requests: one, when you are not at the table, please  
9 come and speak from here so that our court reporter can  
10 hear you, and two, just say for the record who you are  
11 and whose behalf you're speaking on.

12 Why don't we go around the room and just say  
13 who we are and what we do.

14 I'm Tim Irvine. I work at the Department of  
15 Housing and Community Affairs.

16 MR. WILT: Michael Wilt, external relations at  
17 TSAHC.

18 MS. BARNARD: Suzanne Barnard, director for  
19 the Community Development Block Grant Program at the  
20 Department of Agriculture.

21 MS. SONENTHAL: Anna Sonenthal. I'm with the  
22 Department of State Health Services. I just changed  
23 positions, I work in the quality management unit, so I'm  
24 going to be switching with someone as far as council  
25 members but might stay on as an advisor.

1 MS. GREEN: I'm Doni Green. I'm with the  
2 North Central Texas Council of Governments.

3 MS. MARTIN: I'm Michelle Martin with DADS.

4 MR. RICHARD: And I'm Terri Richard with the  
5 Texas Department of Housing and Community Affairs.

6 MS. LITZINGER: I'm Amy Litzinger and I teach  
7 legislative advocacy at Texas Parent to Parent but I'm  
8 just here for myself today.

9 MS. SNELL: I'm Rachel Snell with DARS.  
10 Shiloh is on maternity leave. Her beautiful baby girl is  
11 healthy.

12 MR. DE LOS SANTOS: I'm Richard De Los Santos  
13 I'm the coordinator for certified retirement communities  
14 at the Texas Department of Agriculture.

15 MS. BALLARD: Nicole Ballard, Department of  
16 State Health Services. I'll be taking over some of  
17 Anna's duties.

18 MS. HOWARD: I'm Ann Howard with ECHO here in  
19 Austin-Travis County. That stands for the Ending  
20 Community Homelessness Coalition, and it's my privilege  
21 to talk with you all in just a few minutes.

22 MS. POHLMAN: I'm Joyce Pohlman. I'm with the  
23 Health and Human Services Commission, the Money Follows  
24 the Person Program.

25 MS. GUZMÁN: I'm Gloria Guzmán, Agency on

1 Aging for the Alamo Area Council of Governments.

2 MS. O'DONOUGH [PHONETIC]: I'm Michelle  
3 O'donough. I'm the new manager over at Waters at Sunrise  
4 which is a new TDHCA property in Round Rock.

5 MS. YEVICH; Elizabeth Yevich, TDHCA.

6 MS. NDUKWE: I'm Ele Ndukwe, Office of Policy,  
7 HHSC.

8 MR. RICHARD: And there's a couple of people  
9 on the phone. Tanya, Kelly, would you like to introduce  
10 yourselves?

11 MS. LAVELLE: This is Tanya Lavelle. I'm the  
12 new policy director with the Texas Affiliation of  
13 Affordable Housing Providers.

14 MS. OPOT: And this is Kelly Opot. I am with  
15 CSH based in Houston but have been working with the  
16 Council on the Housing and Services Partnership  
17 Academies.

18 MR. RICHARD: Thank you. I think that's  
19 everyone.

20 MR. IRVINE: Outstanding.

21 We've got a summary of our April meeting.  
22 Everybody have a chance to look at it? Anybody want to  
23 move approval?

24 MS. GREEN: So moved.

25 MR. WILT: Second.

1 MR. IRVINE: We have a motion and a second.  
2 Any discussion?

3 (No response.)

4 MR. IRVINE: Hearing none, all in favor say  
5 aye.

6 (A chorus of ayes.)

7 MR. IRVINE: Any opposed same sign.

8 (No response.)

9 MR. IRVINE: Motion carries.

10 Next we have a presentation from Ann on the  
11 Pay for Success project. Come on up to the mic.

12 MR. RICHARD: I did just want to give everyone  
13 a reminder: Please don't use acronyms; if you are going  
14 to use acronyms, let us know what they mean just so we're  
15 all on the same page. Thank you. I appreciate that.

16 MS. HOWARD: I'm going to try to sit down. My  
17 body works better if I stand up, but let me just try  
18 this.

19 So thank you for having me. I've been with  
20 ECHO for almost five years, I'm the first executive  
21 director. We are the Continuum of Care lead agency for  
22 HUD for Travis County. So wherever you live in Texas you  
23 either have a coalition like us who is that liaison  
24 drawing down federal dollars for your community, or that  
25 job is done by the Texas Homeless Network, what they call

1 the Balance of State.

2 Travis County gets almost \$6 million from HUD  
3 and that's shared among ten agencies, ten nonprofits, to  
4 do housing for folks who are experiencing homelessness,  
5 and more and more that is a focus on permanent housing  
6 which means that the individual, which I often, with a  
7 legal background, call the client, has a lease in an  
8 apartment. It's not transitional, that tenant has that  
9 lease as long as they abide by the lease.

10 Depending on how much intervention they need,  
11 they're either in a rapid re-housing program which means  
12 we're going to help them get into house and stabilize and  
13 then they're pretty much on their own, or they're in a  
14 permanent supportive housing program which means there's  
15 a housing subsidy to help pay rent, and there's long-term  
16 support services for as long as that client needs those  
17 services. If they don't need the services, they  
18 shouldn't be in permanent supportive housing. It's our  
19 most intensive, most expensive intervention.

20 So currently a lot of communities are trying  
21 to work with their housing authority so that clients who  
22 have been in permanent supportive housing and may no  
23 longer need the intensive support services can move on,  
24 we call it, move up or move on. They might still just  
25 switch over to Section 8 housing voucher, but free up



1 that PSH, permanent supportive housing slot for somebody  
2 else who needs it.

3           So what I'm talking with you about today is a  
4 new funding model to help us create more permanent  
5 supportive housing, and the funding model is called Pay  
6 for Success, and we call it that because it's built on a  
7 concept that we're going to round up private dollars to  
8 expand our capacity to do permanent supportive housing,  
9 and only after evaluation shows that we saved the  
10 community money is there going to be a payment by the  
11 government, by the local government on that success. So  
12 that's how you get Pay for Success, and I'm going to  
13 explain that throughout our time together.

14           I want to update you in that in your packet  
15 there as a link with ECHO to a grant that we received  
16 from the Corporation for Supportive Housing. Kelly Opot  
17 who is on the phone works for CSH, the Corporation for  
18 Supportive Housing. About a year and a half ago they  
19 awarded ECHO sort of funding but really it was their  
20 technical assistance to explore and do a feasibility  
21 study on this new funding model and see if Austin was  
22 ripe for using this model to expand permanent supportive  
23 housing, and we've wrapped up that feasibility study in  
24 March with a green light to move forward and try to make  
25 this happen in Austin.

1           And since then we've gotten two more grants  
2 from the federal government, one from a HUD-DOJ  
3 collaboration that once these kind of deals done with a  
4 focus on housing folks who have criminal justice  
5 involvement, and a second grant source that's really just  
6 looking to get Pay for Success deals done around the  
7 country. And so all of this sort of support for Austin  
8 to do this has really moved us forward with this  
9 initiative, and it's something that at the end of the day  
10 I want you to ask can the state jump in there and help do  
11 this.

12           So we're working in Austin with I mentioned  
13 criminal justice, so with Travis County, with the city  
14 and with our local hospital district which we call  
15 Central Health. We also have help from these two  
16 national nonprofits, Social Finance and CSH.

17           So let's talk about what Pay for Success is.  
18 We're removing the risk from local government. Instead  
19 of you typically saying let's contract for these social  
20 services and hope we meet these outcomes, and government  
21 pays for these programs and we don't really know what we  
22 get for our money or we don't know if they work, or if  
23 they work or not, we already paid up front. Right? So  
24 this switches that around and puts private money taking  
25 the risk and it's only if we hit the certain outcomes

1 that we agree to does the government pay on that success,  
2 it pays because we hit the outcomes.

3 And so it sort of combines best practices like  
4 permanent supportive housing, what we know works, with  
5 impact investing because we're going to recruit private  
6 investors, and then government accountability because  
7 you're only paying after you've seen that the metrics  
8 were hit.

9 This is another diagram that's sort of the way  
10 I like to look at it. If we start with the blue box on  
11 the left-hand corner of the triangle that says private  
12 funders or impact investors, and if we go up the arrow,  
13 that helps us scale up permanent supportive housing,  
14 that's the intervention by the nonprofit, and then we  
15 look for these certain outcomes to be met and if they're  
16 met then the end payer, who is often the government,  
17 makes a return on that investment.

18 Any questions on sort of that flow?

19 MR. DE LOS SANTOS: Do the private funders  
20 make a profit?

21 MS. HOWARD: They do. We'll sort of recruit  
22 investments at different types. There could be some  
23 philanthropic investments that don't look for a return,  
24 there will be others who might want a return and plow  
25 that right back into permanent supportive housing, and

1 there will be others who will take their money and go  
2 elsewhere.

3 MR. RICHARD: Is the government primarily  
4 Medicaid when you say government.

5 MS. HOWARD: For us, we're starting it without  
6 looking to Medicaid because a lot of our clients are not  
7 insured, but we can recoup money from Medicaid to make  
8 the project extend eventually. But what we're talking  
9 about is a contract with the City of Austin, with Travis  
10 County and with some version of healthcare, either  
11 Central Health. We have some complicated arrangements in  
12 Austin around healthcare, it could be Seton Hospital, it  
13 could be the St. David's Foundation, but somebody.

14 MR. RICHARD: So local government then.

15 MR. WILT: Michael Wilt, Texas State  
16 Affordable Housing Corporation.

17 How do governments, local governments, state  
18 governments, anticipate these payments? Do they put in  
19 contingency items in their budget for future years?

20 MS. HOWARD: We're right now working through  
21 those kinds of discussions, but looking for some money to  
22 go into a fund like in 2017 that might not actually be  
23 paid out until 2018-2019 when folks have stayed housed  
24 and the evaluation has proved it up. So yes, we need to  
25 be able to contract for multiple years.

1           So currently around the country, Pay for  
2 Success is being done. You see there different states  
3 and cities that are involved. It is a new idea, and I'm  
4 not the expert on all of them across the country, but the  
5 homelessness, under that one, Santa Clara and Denver and  
6 Massachusetts are all focused on permanent supportive  
7 housing, but they've just launched their programs. One  
8 of these, I think in New York, has actually hit the data  
9 where a success payment would have been paid had the  
10 metrics been hit but the metrics were not hit and the  
11 government did not have to pay. It wasn't a housing  
12 project, I think it was juvenile justice.

13           So we know that we need more housing. I have  
14 a gap of about a thousand permanent supportive housing  
15 units in Austin, and we know that permanent supportive  
16 housing works. Our data shows and across the country it  
17 shows that 85 percent of families stay housed, that  
18 families reunify, that income goes up, criminal justice  
19 activity goes down, it's a win-win for the community and  
20 for the individual.

21           Our homeless population is very expensive.  
22 We've been able to do a very rich data match with sheriff  
23 data showing folks who've been in the criminal justice  
24 system over five years, with healthcare information over  
25 five years, and the top 500 are costing us over \$100,000

1 a year in public costs. So we have a lot of room to save  
2 money or avoid costs.

3 MS. GREEN: Is that in the aggregate or per  
4 individual?

5 MS. HOWARD: That's per individual in the most  
6 expensive folks. So if you look at this, an individual  
7 is costing us, that bar on the right, a little over  
8 \$100,000, and if we take that same amount of money and we  
9 know that they're still going to cost money even after  
10 they're housed, they still have to go to the doctor.  
11 We're going to be able to reduce their involvement in  
12 emergency medicine and EMS and APD and whatnot, but we're  
13 not going to wipe it out to zero. So let's say they  
14 still cost us \$23,000, there's still \$78,000 we could  
15 avoid. So we want to spend some of that on intensive  
16 services and know that we can still avoid \$63,000 a year.

17 MR. RICHARD: Ann, what does your permanent  
18 supportive housing look like? Is it a unit in an  
19 apartment complex here, a unit in an apartment complex  
20 over there? In other words, is it integrated?

21 MS. HOWARD: So we'll have a mix. We're using  
22 some state dollars through the Healthy Communities  
23 Collaborative to help create our first Housing First  
24 permanent supportive housing building, if you will, of 50  
25 units, but to get to 250 -- this project is focused on

1 250 -- we'll be looking at some new construction with  
2 affordable housing providers and nonprofits, but it's  
3 mostly focusing on being able to get market rate  
4 apartments playing in this space, and so that will be  
5 mostly scattered sites, but we always look for clumps,  
6 can we get ten units there, or twenty units here, fifty  
7 units there.

8           And then this model is built on ACT teams,  
9 Assertive Community Treatment, so it's a fairly intensive  
10 medical model to really address the needs of the  
11 individual client. And so we sort of talked about this,  
12 but permanent supportive housing with Pay for Success,  
13 it's based on evidence, it allows us to try to change  
14 government behavior for paying for what works or what you  
15 know works, and the focus on evaluation.

16           Here's another look at it. If you start at  
17 the top with your impact investors and the contract with  
18 ECHO, with those of us working to put this program  
19 together, and then we move to the left and we have  
20 service providers that get that money to do the permanent  
21 supportive housing. We've got the target population of  
22 folks in and out of healthcare and shelter and emergency  
23 medicine, criminal justice. We house them, it's  
24 evaluated and then the outcome payers are Travis County  
25 and the City of Austin and our healthcare community, they

1 make their payment back to the middle and we pay the  
2 investors.

3 MS. GREEN: Can you go back to the prior slide  
4 and talk a little bit more on the costs. I was trying to  
5 read the footnote and apparently the costs include the  
6 rental subsidies plus housing vouchers, rental  
7 assistance, but I didn't see any healthcare costs.

8 MS. HOWARD: The \$15,000 that we're proposing  
9 here and calling the PSH cost is focused on the services,  
10 the ACT team, the Assertive Community Treatment. So  
11 that's not hospitalization but it's their connection to a  
12 doctor and prescriptions and clinic use. It's anybody  
13 here an expert in ACT teams?

14 MS. GREEN: And that's really behavioral  
15 health but you're talking about people who require  
16 healthcare services, and you seem to include the cost of  
17 healthcare services in your cost estimates of \$101,000  
18 per person but you don't seem to include those costs as  
19 you're calculating the savings.

20 MS. HOWARD: Well, in the \$23,000 public  
21 costs, that is the continued healthcare costs at a  
22 reduced amount. We're assuming there's continued  
23 healthcare costs and that's what that bucket is.

24 MS. GREEN: So you're assuming it's really  
25 cost neutral in terms of utilization of healthcare.



1 MS. HOWARD: No, no. In the first vertical  
2 column you see tremendous costs related to healthcare and  
3 other public costs, and so there's a formulaic kind of  
4 reduction in that.

5 MS. GREEN: So you're assuming that they'll be  
6 reduced from \$101- to \$23,000.

7 MS. HOWARD: To \$23,000. And then we're going  
8 to add the cost of the PSH, of this treatment, if you  
9 will, on top of that of the services.

10 MS. GREEN: So what about the non-behavioral  
11 health long-term services and supports? If somebody has  
12 a physical disability and requires attendant services or  
13 home delivered meals, how is that taken into  
14 consideration?

15 MS. HOWARD: So it does include like case  
16 management, if you will, long-term connection to that  
17 client. Delivered meals, that's not a specific cost  
18 we've outlined. There is a cost in there for just sort  
19 of typical case management and connecting them to  
20 services, but we're assuming here that other services in  
21 the community exist, the Food Bank, Goodwill job  
22 training, stuff like that.

23 MS. GREEN: But I think by excluding attendant  
24 services, which are kind of the primary service that may  
25 be required by folks with disabilities, that that's kind

1 of leaving out a necessary service with real costs.

2 MS. LITZINGER: Especially given the length of  
3 the waiting lists, that might be a huge problem.

4 MS. HOWARD: And I think you're in an area  
5 that I know nothing about, to be honest with you. The  
6 population that's literally homeless right now that we're  
7 working to house, I'm sure that some of them have those  
8 needs but that's not the typical need that I'm aware of.

9 MS. SONENTHAL: I think I know what you're  
10 talking about, but just everyone else, when you're  
11 talking about the frequent user, what were all the  
12 different things that compiled a frequent user? So is it  
13 like state hospital, community hospital, ER and what  
14 else?

15 MS. HOWARD: Jail, APD, so emergency room,  
16 inpatient, outpatient.

17 MS. SONENTHAL: So you're focusing on sort of  
18 that certain population that's appropriate for PSH, and I  
19 think maybe you might be talking about a little bit of a  
20 different population.

21 MS. GREEN: Well, I think there's a really  
22 high incidence of co-occurring disabilities and the  
23 homeless folks with whom I've worked tend to require both  
24 supports, so there's a large population that requires  
25 services for the physical disabilities only.

1 MS. HOWARD: Kelly, do you have any input on  
2 this question?

3 MS. OPOT: I mean, I think that part of it is  
4 that attendant services piece is absolutely something for  
5 those individuals who need those services we try to  
6 attach once they're in housing, and it's kind of the next  
7 level of work that will happen with managed care and  
8 other Medicaid level services. But the initial look, I  
9 think right now, is a lot of individuals that are falling  
10 into this frequent user population are disconnected from  
11 those services right now just because of their  
12 instability in housing. And so part of it is looking at  
13 once they're actually housed, connecting them to all of  
14 those services that they need and the costs that are  
15 being attributed to those individuals are appropriate  
16 costs with those attendant services rather than  
17 utilization of the emergency room or living on the  
18 street, or whatever that might be.

19 MS. POHLMAN: I was going to say also that  
20 what she said in the first column is that a lot of people  
21 do not currently have any healthcare coverage, so if part  
22 of the effort is to get those people enrolled in  
23 Medicaid, then they could receive those attendant care  
24 services under the managed care organizations.

25 MS. GREEN: Sure. But it's my understanding

1 that this is a non-Medicaid population.

2 MS. POHLMAN: Is that true?

3 MS. HOWARD: But if they have a disability,  
4 we'd be able to get them attached to Medicaid, and so  
5 that's just part of the process. We're working with  
6 managed care organizations now to take a look at that,  
7 but they're currently uninsured.

8 MR. IRVINE: I saw a great demonstration once  
9 of these principles and issues in the City of Waco, and  
10 we really ought to reach out to Waco and try to get them  
11 down here to do their presentation for us. When you're  
12 dealing with a homeless individual, you're spending an  
13 awful lot of money, frankly wastefully, basically using  
14 established protocols to deal with the fact that the  
15 person didn't have a place to be released to, did not  
16 have stable supports, did not have all those other  
17 things. And those costs really do stack up but for them  
18 most part the majority of that stack looks like  
19 nonproductive money. Like having somebody who goes  
20 through a health incident in a homeless situation  
21 mobilizes police and EMS and fire services, goes to a  
22 hospital and has attendants at admittance and paramedics  
23 and doctors and so forth, and then stays there a long  
24 time because the hospital is compelled by its protocols  
25 not to release them unless they have a place to go. And

1 to me, the real impact is not entirely what's the shift  
2 in funding but what's the shift in productive funding  
3 because the person in a homelessness situation is likely  
4 not receiving anywhere near the amount of productive  
5 funding that they need, and the funding that they can  
6 access and the outcomes from it are just way, way better  
7 in a supportive environment.

8 MS. GREEN: And I love the concept, Tim, and I  
9 appreciate how difficult it is to develop workable  
10 outcome measures because we're trying to make that  
11 transformation so hard, but I think it would be really  
12 interesting to see if there are programs or studies that  
13 have been able to look at the full range of services.

14 I used to work at a county hospital and I  
15 remember seeing a homeless person discharged to the  
16 streets who started out with a toe being amputated, and  
17 then both legs below the knee, both legs above the knee,  
18 and having him be admitted because his catheter had  
19 frozen to his wheelchair. I remember seeing homeless  
20 people discharged to the streets who had both legs in  
21 casts and bars between them, and they really did require  
22 a full range of services, including assistance with their  
23 activities of daily living in addition to the behavioral  
24 health services.

25 MS. HOWARD: Sure. So just to sort of move

1 through this, what we're looking to do is provide  
2 permanent supportive housing for 250 individuals and to  
3 agree with some outcome metrics. Sort of a blanket  
4 metric could be housing stability. That's what the other  
5 Pay for Success permanent supportive housing programs in  
6 the country are doing which means that if we can house  
7 somebody and keep them housed for six months and then a  
8 year and then at eighteen months, that would be the  
9 metric that would trigger payment by our end payers, but  
10 it's probably going to be more complicated than that.  
11 We're probably going to look at some health outcomes,  
12 reducing emergency room use or managing diabetes or  
13 reduced inpatient costs, and of course, looking at  
14 reducing the number of jail bed days.

15 So that's the work at hand right now is to  
16 work with these sort of potential end payers if they're  
17 not seeing themselves already as an end payer, and at the  
18 same time beginning to talk to the investors because over  
19 the life of this project it would be about a \$17- to \$20  
20 million raise to provide those services over five years.

21 This again is just looking at the breakdown.  
22 Obviously, the hospitalization is the biggest cost driver  
23 here, and so we're looking for ways to balance it out a  
24 little more so that healthcare is not paying so much more  
25 than the county and the city, but they definitely will be

1 paying a bigger share because they stand to benefit  
2 greater. If we can pull in more costs for the  
3 appropriate services, there is still room to wiggle in  
4 this type of project because of the extreme amount of  
5 potential savings. So if the costs have to go up,  
6 there's still room to demonstrate savings.

7 I had a handout because I wanted to see if I  
8 could answer any more questions. You can just pass one  
9 of those around and take it with you. At the bottom of  
10 the second document I put on there sort of a summary of  
11 House Bill 3014 that passed in 2015 because it did set up  
12 a fund for Pay for Success, like a trust fund sort of. I  
13 don't think there's any money in it, but one of the  
14 questions we have is could TDHCA currently enter a  
15 contract and be a payer. Let's say you wanted to help  
16 make this project happen in Austin, do you have current  
17 authority to do that and with the funding you have?

18 MR. IRVINE: Well, under the programs we  
19 administer that potentially intersect with serving the  
20 homelessness population, clearly the HHSP funds that go  
21 to the largest cities could be used by those cities  
22 likely if they thought that was a good outcome. CSBG  
23 discretionary, the only ones I can think of would be CSBG  
24 discretionary or Emergency Solutions Grant, and neither  
25 one is really well geared to this sort of reimbursing a

1 third party private sector contributor, they're more  
2 geared to reimbursing for actual eligible expenses. I  
3 think that likely it's not a great fit with our existing  
4 programs.

5 MS. HOWARD: Okay. Any other questions? And  
6 if I can't answer them, I'm happy to try to check them  
7 out.

8 MR. WILT: Michael Wilt, Texas State  
9 Affordable Housing Corporation.

10 Do your capital costs include housing?

11 MS. HOWARD: No. So this funding arrangement  
12 is to pay for the services, so we're working as hard as  
13 we can with our housing authorities, with HUD, just to  
14 try to make sure we have vouchers available and bringing  
15 as much VA resources to the table.

16 MS. POHLMAN: Do you have strategies for  
17 helping people with felony convictions get into housing,  
18 because that's been a big barrier.

19 MS. HOWARD: Big time. We've learned so much  
20 with housing over 600 veterans in the last year and a  
21 half, and just worked on alternative screening criteria  
22 with market rate landlords, sort of helping them  
23 understand that our programs that support the client can  
24 sort of mitigate their concerns about criminal history.  
25 Also, housing people with very little income, believing



1 that housing is going to help them stabilize and get more  
2 income, achieve greater income.

3 MS. GUZMÁN: How about the elderly?

4 MS. HOWARD: The elderly?

5 MS. GUZMÁN: The elderly population is  
6 increasing and a lot have gone into homelessness.

7 MS. HOWARD: Well, there are some housing  
8 units that are set aside for the elderly so those are  
9 always a first. Even if you're homeless doesn't mean you  
10 can't have access to those units. But what we usually  
11 see is it sort of snowballs on people: they have little  
12 income, a criminal history, illness, aging, it's  
13 complicated.

14 Any other questions?

15 MS. RICHARD: Would you mind sending me the  
16 power point presentation? That would be great. And if  
17 anybody wants it, just let me know, and I can get it to  
18 everyone.

19 And I just want to thank you very much, Ann,  
20 appreciate it.

21 MS. HOWARD: Sure.

22 MR. RICHARD: I just want to interrupt here  
23 for just a minute. We're only going to have a quorum for  
24 ten more minutes.

25 MR. IRVINE: Let's knock out our two action

1 items.

2 First of all, the biennial plan. Would you  
3 like to provide any comments on presenting that biennial  
4 plan?

5 MR. RICHARD: I put a copy of the most recent  
6 biennial plan in your folders. Do you want to kind of  
7 start with why we separated the two?

8 MR. IRVINE: Well, I think the statute clearly  
9 distinguishes between the report and the plan, and I  
10 think that the report is simply something that must be  
11 completed by a specified date and submitted to the  
12 appropriate recipients and it's basically something we've  
13 got to do and it's a one-time thing every biennium. The  
14 plan, I think, is more of an organic document, and we  
15 have historically linked the two together but I think  
16 that the plan is something that we should always feel  
17 free to continue improving. I think it's just a  
18 statutory distinction that they are, in fact, different  
19 documents with different audiences.

20 MR. RICHARD: So what I had in mind is that  
21 this biennial plan, rather than just being something that  
22 we do once every two years would be more of a working  
23 document, if you will, for Council activities. So you'll  
24 see in this new version I changed the very last part of  
25 it to recommendation for Council activities, so if you go

1 to the last page of the plan, I put recommendations in  
2 there of activities that the Council might want to embark  
3 upon over the next biennium, and rather than overarching  
4 recommendations which we included in the report of  
5 findings and recommendations, this is more  
6 recommendations for what the Council may use the  
7 allocation of funding that you all have to do some  
8 activities.

9 So it's on page 30 and that might be something  
10 that you want to specifically go through each one of  
11 those and we could have a discussion on those. I  
12 included in there to continue the Housing and Services  
13 Partnership Academies. Does anyone have any thoughts on  
14 continuing the academies?

15 MR. IRVINE: I think they're really valuable.

16 MR. RICHARD: Okay. And the next one is to  
17 utilize Council funds to analyze the cost effectiveness  
18 of the Project Access Program coordinated between TDHCA,  
19 DADS and DSHS. So that would be looking at sort of where  
20 you were going, Doni, is really trying to look at cost  
21 avoidance, cost savings. And Project Access we've been  
22 doing since what, 2002? So we have a number of people,  
23 it's over a thousand people that have been able to  
24 utilize that program and looking at costs before they  
25 moved into community housing, costs after. I could think

1 of about fifty different questions that I'd like to know  
2 answers to by looking at that data, so that was just a  
3 thought on sort of a research project, if you will.  
4 That's also mentioned in the report of findings. This  
5 was just specifically to Project Access.

6 MS. SONENTHAL: Does that include the pilot  
7 Project Access with DSHS?

8 MR. RICHARD: Yes.

9 MS. GREEN: And that is entirely or almost  
10 entirely Medicaid, and we've got managed care  
11 organizations involved, so they would be able to poll the  
12 cost utilization data, and I think we could get some  
13 really powerful information.

14 MR. RICHARD: That's where I was going, but it  
15 would be a big research project because, to begin with,  
16 we'd have to just even work through HIPAA, the  
17 confidential personally identified information. Sharing  
18 data is always a challenge, even among state agencies, so  
19 it would not be a small project, it would be a big  
20 project. And like I said, in the report of findings  
21 that's going to the governor, there is a suggestion in  
22 that report to do a cost-benefit study, if you will, but  
23 this was specifically Project Access.

24 Any other thoughts on that one?

25 MR. IRVINE: As I was listening to you, Ann

1 and Doni, kind of talking about the costs issues, it  
2 really struck me that it might be very useful if a small  
3 group of us went and met with someone like LBB analysts  
4 and developed some high level concept based metrics that  
5 could be used for all of these programs on a uniform  
6 basis so that you could present in a funding request or a  
7 donation request or whatever some uniform data that says  
8 this is how impactful this program is in these respects.  
9 And to me, dollars are not just apples to apples, they  
10 are definitely apples to oranges, and spending a dollar  
11 to transition somebody from a difficult situation into a  
12 situation where they can realize their potential is quite  
13 different from just spending a dollar to ameliorate a  
14 momentary situation.

15 MS. GREEN: That's a great idea. I think if  
16 LBB would bless the methodology, then the data would be  
17 more compelling.

18 MR. IRVINE: And I don't know that LBB really  
19 is going to be inclined or have the resources to do that,  
20 but I think we ought to look for somebody who could  
21 provide us some guidance on, frankly, developing that  
22 sort of data and drawing in some of our partners so that  
23 it can all be used for the same basis regardless of  
24 whether you're going to the Lege for GR or you're going  
25 to 3M for a contribution.

1 MS. GREEN: But I think you need to look at  
2 the housing costs as well.

3 MR. IRVINE: Absolutely.

4 MS. GREEN: That's a big piece.

5 MR. RICHARD: So the third one I had was to  
6 revise the Council web page, to put more resources there  
7 for developers, for people working with disabilities.

8 The fourth one was to encourage state agency  
9 representatives of the Council to incorporate Housing  
10 First policy in designs and implementation of their  
11 activities.

12 And then the last one is to encourage state  
13 agency representatives to partner with TDHCA to provide  
14 services training to developers.

15 And so do we think we need to vote on these  
16 things, or since this is going to be a living, breathing  
17 kind of document, working document, this is something we  
18 could maybe have additional discussion at a later point?

19 MR. IRVINE: I think it would be appropriate  
20 to memorialize through a vote that we accept it as sort  
21 of a baseline for our ongoing planning documents, but we  
22 all commit to keep it updated as we can.

23 And thank you for all your work, not only  
24 drafting but pulling in other people's views.

25 MR. RICHARD: It's been a very interesting

1 project. Thank you.

2 MR. IRVINE: And to the members who have had  
3 input and non-members.

4 MR. IRVINE: Is there a motion? I move.

5 MS. BARNARD: I'll second.

6 MR. IRVINE: Any discussion?

7 (No response.)

8 MR. IRVINE: All in favor say aye.

9 (A chorus of ayes.)

10 MR. IRVINE: Any opposed?

11 (No response.)

12 MR. IRVINE: Okay. Great.

13 We also have our findings and recommendations  
14 report that is statutorily required, and I hope everybody  
15 will realize that this is a document that's been drawn  
16 with a lot of sensitivity to the specifics of the statute  
17 and to the constraints under which state agencies  
18 operate, and we're really trying to keep this project  
19 pretty tightly covered.

20 MS. GREEN: I've got a question in terms of  
21 process. I was looking at the public comment and  
22 rereading and I know that we've been through a very  
23 protracted legal process. Is it too late to amend?

24 MR. IRVINE: No, but we need to do it right  
25 here, right now, or hold another meeting before the

1       submittal date.

2                   MR. RICHARD:  And it's due August 1.

3                   MS. GREEN:  One of the things that came to  
4       mind as I was looking at the comments and rereading the  
5       document is it seems to me that we're all on the same  
6       page.  I was really looking for language in the report to  
7       suggest that participants in Housing First are compelled  
8       to receive services, and the language was to the  
9       contrary.  I mean, on page 3 it says under the fifth  
10      bullet:  selection or acceptance of offered services are  
11      not tied to housing, or vice versa.  I mean, it seemed  
12      clear to me that we really are respecting the autonomy of  
13      the residents, but one of the things that came to mind,  
14      just in terms of responding to those comments, is perhaps  
15      insert a sentence on page one under findings, that first  
16      paragraph, which again I think the language "provides  
17      residents with the opportunity" and to me opportunity  
18      suggests choice.  But maybe add a sentence to say that  
19      the Council values residents' autonomy and rights to  
20      accept or decline any such services or supports.

21                   MR. IRVINE:  I think that would be a great  
22      addition.

23                   MR. RICHARD:  And I'm sorry, Doni, could you  
24      repeat that for me?

25                   MS. GREEN:  Yes.  What I'm suggesting is under



1 findings, the first paragraph, add a sentence and just  
2 suggested language: values residents' autonomy and  
3 rights to accept or decline any such services or  
4 supports. It's not a new idea. I think you've made that  
5 point in several sections, but it just kind of reaffirms  
6 it and responds to those comments saying that housing and  
7 services need to be de-linked.

8 MR. IRVINE: It's individual choice. But I  
9 think that also it's important to underscore that a  
10 tenant is expected to live in compliance with the  
11 applicable requirements for wherever they are, and if  
12 someone has a situation that makes it difficult for them  
13 to do that, and they decline services, it may ultimately  
14 impact their ability to stay in that housing.

15 MS. GREEN: So you could modify and say as  
16 long as they meet the terms and conditions of their  
17 lease.

18 MR. IRVINE: Yes. Is everybody okay with that  
19 addition?

20 MR. RICHARD: Unfortunately, we don't have a  
21 quorum anymore. I couldn't catch her.

22 MS. HOWARD: If they don't meet their lease,  
23 they're going to be kicked out.

24 MR. IRVINE: Well, I'm going to take it upon  
25 myself, without Council approval, to add that change.

1 MS. GREEN: And then I had one other idea  
2 which is not really substantive, but on page 2 there was  
3 one comment that the types of long-term services and  
4 supports exclude supports for folks who have cognitive  
5 impairment, so one possibility would be to add to the  
6 list the range of supportive services, habilitation  
7 services to enhance independent living skills. It's not  
8 intended to be comprehensive, so I don't think we need to  
9 come up with an exhaustive list, but that might be a way  
10 to respond.

11 MR. IRVINE: I think that's an appropriate way  
12 to respond to that.

13 I'm just telling you that staff intends to go  
14 ahead and file this report.

15 One thing I want to really underscore is I  
16 think that there's a perception, probably accurate, that  
17 by breaking these documents out we were trying to get  
18 away from what I would frankly characterize as lobbying,  
19 not only lobbying the legislature but frankly lobbying  
20 agencies to do specific things, and the legislature  
21 obviously is something that a state agency can't lobby,  
22 and each agency has its own statutorily created oversight  
23 body that decides how it does things. So I think that  
24 input is always great but trying to tell somebody how to  
25 do something is a little more difficult.

1           Agencies are hamstrung but any time somebody  
2           wants to come and talk to our agency or any other agency,  
3           there are appropriate vehicles to do that. You're always  
4           welcome to bring things, for example, to our Governing  
5           Board. And I think that any time a non-agency has  
6           something that they want to take to the legislature, feel  
7           free to say, and if you need a resource, TDHCA or DADS or  
8           DARS or anybody else would be glad to be called in to  
9           provide resources. It's a cumbersome and kind of arcane  
10          way of doing things but it's the way it is.

11                   Thank you for your input.

12                   MR. RICHARD: Thank you. So we did have one  
13           other request to change the order of the agenda items.  
14           Ele would like to go next, if that's okay.

15                   Kelly, are you doing okay on time too?

16                   MS. OPOT: That's fine.

17                   MR. RICHARD: Is that okay with everyone?

18                   MR. IRVINE: Go ahead.

19                   MS. NDUKWE: I don't have a formal  
20           presentation, mine is just going to be an informal one.  
21           Thank you for having me today. Terri had invited me to  
22           speak to some of the projects that we're currently doing  
23           within HHSC as it relates to housing. I had introduced  
24           myself before. I'm Ele Ndukwe from the Office of Policy,  
25           and I try to support and lead some of the housing

1 projects that we have going on.

2 So today I will be talking about two main  
3 projects that we are currently working on, and I see some  
4 of our team members, so please feel free to pitch in, or  
5 members of this body, if you have concerns or questions,  
6 please feel free to just informally ask them.

7 So one of the main projects that we are  
8 currently working on the IAP program support learning  
9 cooperative.

10 MR. RICHARD: Innovation?

11 MS. NDUKWE: Innovation Accelerator Program.  
12 It's a program with CMS that provides technical  
13 assistance to Medicaid agencies and states that want to  
14 learn from each other on different priority programs or  
15 priority topics. One of those topics, of course, is the  
16 grantee based LTSS services, so the learning cooperative  
17 we are now a part of is focused on trying to provide  
18 technical assistance for states that are interested in  
19 promoting or enhancing their housing related services  
20 that they have going on.

21 So they had two tracks initially. One was to  
22 provide states with tools and a little bit of technical  
23 assistance, but it was more in the form of a learning  
24 series presented to states on what other states are doing  
25 to learn and to be able to helps us hopefully develop

1 strategies to also involve other housing advocates out in  
2 the community and just create stronger partnerships both  
3 within agencies and outside. The second track was more  
4 focused, it was a little bit more aggressive, focused on  
5 actually developing state-specific incentivization for  
6 state-specific ways to improve quality of the housing  
7 related services that we have.

8 So we decided to walk before we began to run  
9 so we went for the learning series first. So members of  
10 those groups right now, we broke it into two phases. The  
11 first phase was to try and create a crosswalk of  
12 services, housing related services that we currently have  
13 in Medicaid and beyond. We were focusing first within  
14 the HHS system or enterprise -- I'm not sure what we call  
15 it now -- so the first phase is to try and get together  
16 the different housing point of contacts for the different  
17 agencies, including DSHS, HHSC, TDHCA, DADS and I think  
18 one or two other agencies. So we're trying to get people  
19 on the table to synchronize or at least educate ourselves  
20 on the different programs, funding sources, resources  
21 basically, housing related resources that we are  
22 currently providing to both Medicaid beneficiaries as  
23 well as anyone else who is needing LTSS services.

24 So what we've current done so far is that  
25 we've met several times in the year. We have been

1 developing the crosswalk of services and I'm sure as  
2 everyone around probably around the table would know, we  
3 have a very fragmented system of providing services.  
4 We've come across several challenges which is that the  
5 services that we're currently provided targets very  
6 different groups of people, so there isn't any one  
7 assessment housing tool that we're using to  
8 systematically find out the people that need these  
9 housing related services, and there isn't any tool that  
10 we know of that we're using to forward that assessment to  
11 try to create an individualized housing plan for people  
12 that need these services.

13           So as a team we came up with a couple of  
14 goals, and I did find our goals from the very first  
15 meeting. We were focusing on three things as a Texas  
16 team. The first thing was to try to catalogue the  
17 services to create this crosswalk of services. The  
18 second thing we were hoping to do was to build  
19 comprehensive HHS knowledge on housing related services.  
20 And the third thing we're hoping to do was to create  
21 short-term and long-term strategies to enhance housing  
22 related services in our current Medicaid system.

23           MS. SONENTHAL: Can you say those again, those  
24 second two?

25           MS. NDUKWE: The second thing was to build

1 comprehensive HHS knowledge on housing related services,  
2 and our third goal was to try and create short-term and  
3 long-term strategies to enhance housing related services  
4 in our current Medicaid system.

5 So basically, we're trying to catalogue  
6 services, in that process educate each other, and then  
7 hopefully use the gaps we found in that crosswalk of  
8 services to make recommendations to our different  
9 leadership and different agencies on how we can be able  
10 to expand those services and strengthen them.

11 Some of our desired outcomes was to help  
12 communities learn about housing related services and plan  
13 to share that with the community in a systematic way.  
14 The crosswalk of services we're working on, we have a  
15 deadline for it at the end of the fiscal year, so we're  
16 working really hard to try and have that completed by the  
17 end of August. And then we are hoping after that that we  
18 can be able to then engage with existing housing related  
19 groups, such as this one, and other ones across the  
20 agencies to find the best way, the best platform to share  
21 what we have with the community, and in that process be  
22 able to maybe find out other resources that we have that  
23 aren't necessarily Medicaid funded.

24 So I talked about the complexity of the system  
25 and how it's fragmented, a lack of stringent housing

1 requirements, complexities of the different eligibility  
2 requirements to get into the different programs,  
3 differing target populations and insufficient affordable  
4 housing. So those are some of the challenges, of course,  
5 that are out there.

6 Current workshops, I think, that we are aware  
7 of and we are hoping to actually pull in in the second  
8 phase of this learning cooperative in terms of the mental  
9 health coordination team. I think we have a very strong  
10 interest in incorporating housing services. There is the  
11 Texas Interagency Council for the Homeless, there is this  
12 particular group of people, the Housing and Health  
13 Services Coordination Council, we have the H2 initiative  
14 teams and also the Promoting Independence Advisory  
15 Committee. So we do have all these committees and kind  
16 of what we're hoping to do is to find a way to find a  
17 common ground for the goals that everyone has to make the  
18 recommendations to include housing a little bit more  
19 effective.

20 MS. SONENTHAL: And this is specifically in  
21 regards to just like leveraging Medicaid for helping  
22 support services in housing? So what were you saying?

23 MS. NDUKWE: Well, we also think in the  
24 process that not only are we helping Medicaid  
25 beneficiaries but every team or every committee that we



1 have out there, we can be able to find out perhaps more  
2 what their focus on improving housing is, share what  
3 we're doing with them, and maybe find a way perhaps the  
4 state can play a critical role in pulling a focus  
5 together in a more strategic way. And that also goes to  
6 the crosswalk of services, we are hoping that it will be  
7 a useful tool not just for Medicaid beneficiaries but at  
8 the end of everything to hope that someone who is just  
9 interested in Texas to find out what options they have as  
10 far as like housing related services out there can pick  
11 up that document and find it useful.

12 MS. HOWARD: And I think the nonprofit  
13 community of service providers of housing, non-medical  
14 providers are sort of at the edge of their seats, you  
15 know, knowing that this is sort of where we're headed,  
16 what is this connection in sort of funding streams to  
17 meet the needs of the individuals.

18 We haven't really met but we've been on phone  
19 calls together. We're really, really appreciative that  
20 the state is stepping in and exploring this really with  
21 us because every group is too little to do it themselves  
22 and CSH is working on it and HUD. I think the federal  
23 funding that little ECHO is being able to attract is part  
24 of a bigger picture of people looking at Texas and  
25 grateful to see us taking some of these kind of steps

1 MS. NDUKWE: And absolutely we know that right  
2 now it's still in its early phases and housing as a topic  
3 is very complex, but we have recognized that maybe the  
4 state can help in some way, at least facilitating  
5 discussions and trying to merge the different focuses for  
6 the different groups.

7 MS. HOWARD: The other item that you're going  
8 to talk about, also we're grateful that you're willing to  
9 do that.

10 MS. NDUKWE: And that actually just takes me  
11 into the next project that Ann just mentioned. The  
12 second project that we are also working on is called the  
13 Enabling Communities to Leverage Administrative Data  
14 project. It is a HUD funded study to help states merge  
15 administrative data with continuums of care, HMIS data.  
16 And I think what we're hoping to do or what the goal is  
17 with that is to better educate or give both communities  
18 as well as state agencies a better understanding of the  
19 impact of permanent supportive housing on utilization  
20 costs and patterns.

21 So the design of the data matching study is to  
22 find out within a period of years -- I believe it's from  
23 this year going all the way back for five years -- be  
24 able to find out people that have been placed in  
25 permanent supportive housing and be able to match their

1 information on the costs and utilization patterns with  
2 any costs that are attached to them and do some analysis  
3 to be able to help us or help people in the community and  
4 advocate to be able to approach maybe legislators or  
5 policymakers with better supportive data that would match  
6 what they're asking for.

7 That is the data matching project. As far  
8 back as April, we had six continuums of care that were  
9 interested in joining the study. With funding changes  
10 and the funding rounds, I think things may have changed,  
11 but I know that we have five continuums of care still  
12 currently on board, including Dallas, Austin, Houston,  
13 San Antonio, and El Paso. So we're hoping that it's  
14 going to be big enough as far as what permanent  
15 supportive housing data we can be able to get. HHSC is  
16 very supportive of ABT. They are the people that will be  
17 working through this on behalf of HUD and talking to the  
18 continuums of care, so we've had phone calls with them  
19 trying to work out the mechanics of how that exchange is  
20 going to work, and like you said before, talking about  
21 extending data is very weak and so we're working through  
22 that and hoping that we'll have something really good by  
23 the fall.

24 So those are the two main projects that we're  
25 working on. Terri had just asked me to give a brief

1 overview on it that you might be interested.

2 MR. RICHARD: I know that TDHCA funds and  
3 provides funding for some of the CoCs, so I thought it  
4 was a great example of housing and health services trying  
5 to work together.

6 MS. GREEN: I was in San Antonio last week for  
7 the Aging Texas Conference, the Medicaid managed care  
8 plans, under contract with HHSC for Star Plus Services  
9 presented at a workshop, and one of the plans which  
10 serves the Dallas service delivery area said that it  
11 wanted to do something innovative in terms of providing  
12 funding for its homeless members in the Dallas area, and  
13 I believe they're working with The Bridge. I'm not  
14 familiar with The Bridge. But I think it would be really  
15 valuable for them if you are able to get to any of that  
16 cost data. I'm not sure who they've involved in their  
17 discussions, but I think there might be an opportunity as  
18 well for looking at a study.

19 United has already made an investment in a  
20 model program, and Molina is interested in doing  
21 something as well, so I think they would be grateful for  
22 any technical assistance that they might be able to  
23 receive, for any cost data, and I think they might be a  
24 willing player in doing some kind of a study that's  
25 consistent with the plan.

1 MR. RICHARD: Kim Nettlelton is with United  
2 Healthcare. She sent me her presentation because she  
3 presented at the Housing First Conference in February.  
4 They have already implemented their project, she just  
5 didn't have the results of the data analysis yet, but she  
6 said she was more than willing to share that with us.  
7 It's about a year away before they can really do the  
8 analysis, but they're already kind of heading in that  
9 direction and have a research project underway. It would  
10 be great to get Kim here at one of the Council meetings,  
11 I think, to go over it.

12 MS. HOWARD: So one of the interesting things  
13 working with the managed care organizations is they're  
14 under contract by the state to provide care to certain  
15 individuals and they can't find the individuals, and so  
16 we're helping locate folks that are living in our  
17 homeless population, and that's the missed connection  
18 that Austin and Houston have been working on with United  
19 and that Dallas is pursuing with another provider. It's  
20 such a win-win, right, for the individual that all of a  
21 sudden is sort of on our radar for housing and has been  
22 connected to healthcare, and of course, the potential  
23 cost savings and profit to United. So everybody is sort  
24 of winning there. CSH has been helping make that happen.

25 MS. SONENTHAL: I have a question for Ann. So

1 what sources are you utilizing to get them connected?

2 MS. HOWARD: So in Austin what we do is we've  
3 done a data match between folks in our homeless database  
4 on the folks on the like can't find list that United has,  
5 and being very sensitive to how we can share information,  
6 we give our HMIS data to United, they give us back a list  
7 of numbers that we match back to people, and then as we  
8 encounter those individuals, we either do specific  
9 outreach to them.

10 MS. SONENTHAL: Like by ATCIC?

11 MS. HOWARD: We have an elaborate outreach  
12 sort of system, EMS is using it, it's all through HMIS.  
13 Recent in the news has been this new homeless outreach  
14 street team with our police department, so we're able to  
15 just share who each other is looking for. So yes, ATCIC,  
16 PAP, all of the above, and we find who each other is  
17 looking for.

18 MS. SONENTHAL: Is Houston doing it like that  
19 too?

20 MS. NDUKWE: Actually, Kelly is on the phone.  
21 I believe CSH is working on a project that might involve  
22 some data matching opportunity. I don't know how far  
23 down the line or how evolved that has become, but I know  
24 that at some point the Houston area was considering some  
25 data matching.

1 MS. OPOT: The is Kelly. CSH as an  
2 organization has contracted with United and Molina to  
3 provide technical assistance to do those things you've  
4 been talking about, so we've been having that  
5 conversation on a national level, and then I've been  
6 working directly with them as well as Anthem Amerigroup  
7 on a state level, and so we have already done data  
8 matching, some findings. The way it works in Houston is  
9 a little bit different than the way it works in Austin  
10 just because the systems are different and how we operate  
11 is a little bit different, but the overall end goals and  
12 outcomes are the same.

13 And ours is connected directly to our Medicaid  
14 waiver project for permanent supportive housing services,  
15 and so we're looking across what our FQHCs are providing,  
16 Federally Qualified Health Centers, are providing, what  
17 the managed care organizations are providing, so we're  
18 looking broadly at costs and stabilization and have some  
19 initial outcomes, and then we'll just continue to do that  
20 work and use the data that we have both gathered. I  
21 think the benefit that we have in Houston is because our  
22 provider on the health side, our provider is a Federally  
23 Qualified Health Center, they can share data back and  
24 forth with managed care because they're contracted with  
25 each other. That's also been a benefit in us connecting

1       them to United or Molina as well.

2                   But I could go down a long rabbit hole with  
3       this, Anna, so if you want to reach out to me directly,  
4       I'd be happy to talk to you in more detail.

5                   MS. SONENTHAL: I just may do that, Kelly.

6                   MS. NDUKWE: So that was it for the data  
7       matching with the state and all the projects they just  
8       mentioned are really amazing projects and seem to be  
9       pioneering the way and just finding for the rest of the  
10      nation. For the state, this is the first time, I think,  
11      we have a project like this where we have to exchange  
12      this kind of data for this kind of population, and I  
13      think for HUD they are interested in having identified  
14      data sent to the state so it's making it a little bit  
15      more -- we're getting down into the weeds a little bit  
16      more on how the data exchange is really going to work.

17                   So that's what we're doing. We have our legal  
18      team involved, as well as the strategic support area with  
19      HHSC, and just trying to get that off the ground  
20      hopefully by the fall.

21                   MR. RICHARD: Thank you, Ele.

22                   MS. NDUKWE: Thank you. And if you're  
23      interested any more in the projects, please feel free to  
24      email me.

25                   MR. RICHARD: Thank you. Appreciate it.



1 MS. GREEN: Tim had prior commitment and had  
2 to excuse himself, so I will fill in for the rest of the  
3 meeting, and we will come back to agenda item number 3  
4 which is a review of the Academy Technical Assistance.

5 And Kelly, thank you for hanging with us. At  
6 this point we'll turn it over to you.

7 MS. OPOT: Great. Thanks so much.

8 I'm really excited to be at this point. We've  
9 finished up the technical assistance and our team is now  
10 writing the evaluation report. So just to give everybody  
11 an overview of where we are, we partnered with TDHCA to  
12 send out a request for proposals in September and got  
13 responses from eight teams across the state, and  
14 everybody came together for a two-day academy where they  
15 learned a whole lot. And part of what TDHCA and the  
16 Council talked about doing differently this time was what  
17 do we do with our next steps. The teams put together a  
18 preliminary plan at the academy but really wanted to dig  
19 in and help teams from each community think about what  
20 they could do to help implement their plan and really  
21 work towards some implementation and finalizing their  
22 plans.

23 So what came out of that was some sessions of  
24 technical assistance, both in person and over the phone,  
25 really tailored to each community based on the population

1 that they were targeting for their academy and who was a  
2 part of the team, what resources were available, and also  
3 just what was happening in the community at large. And  
4 so every community looks completely different which made  
5 for very exciting technical assistance and kept things  
6 interesting on both ends, I think.

7 And because of where we are in the morning, I  
8 think the best thing for me to do is highlight some of  
9 the high level things that have happened and really talk  
10 about outcomes. And I know that initially we were a  
11 little bit nervous on the CSH side to say that there are  
12 going to be huge outcomes just from a six to nine month  
13 engagement, knowing that really impactful outcomes would  
14 take quite a bit of time to be able to see. And we've  
15 had conversations today about costs and stabilization and  
16 those kinds of things, but the preliminary outcomes that  
17 have come out of this academy, I think, have been  
18 surprising and really exciting for all of us who have  
19 been involved in it.

20 I've been so impressed with the teams that  
21 we've been working with and the initiative that they've  
22 taken and I think really being able to be there for  
23 technical assistance, it was more about bringing these  
24 teams back together. I think the recognition on the  
25 Council's part with the last academy is everybody came

1 together and a lot of people got great ideas and kind of  
2 got a lot of information, and then what do you do with  
3 that when you go back home. And so we were able to sit  
4 down and just talk through with communities what do we do  
5 with what we have, how can we use this in San Antonio,  
6 Dallas, Lubbock, or wherever these teams were located.

7 And so just to recap, the teams that were  
8 included in this academy were: Alamo Affordable  
9 Accessible Housing Cooperative who covered Bexar County  
10 and San Antonio and kind of the surrounding area; Coastal  
11 Bend which was based in Corpus Christi but covered a lot  
12 of those counties, Aransas, Bee, Brooks, Duval, Jim  
13 Wells, Kennedy, I won't go through all of them because  
14 there's like ten; the other is Dallas County Housing  
15 Alliance which covers Dallas and Dallas County; East  
16 Texas Housing Coalition which covers Tyler and Longview  
17 area; Greater Houston Area Housing and Services which was  
18 the Houston and Harris County area; Heart and Homes  
19 Communities which was kind of a North Central Texas group  
20 that covered rural areas of Brown, Callahan, Comanche,  
21 Eastland, McCulloch, Mills, San Saba and Runnels  
22 counties; then Housing and Services Roundtable of Tarrant  
23 County, which was Tarrant County; a Lubbock County team;  
24 and then San Benito which covered the area of San Benito.  
25 So just based on geography alone was really diverse from

1 the Border Valley area, to the Panhandle, to the big  
2 cities, to a couple of other smaller places in between.

3 And to highlight two of our more rural  
4 communities, it's interesting, a lot of the resources --  
5 as I've been thinking about this and I think it would be  
6 a great evaluation piece -- so many of our resources, or  
7 at least I hear this quite often, go to our big cities,  
8 and I think part of the rural communities being smaller,  
9 they all know each other already, they're all working  
10 together already, they're all kind of the same five  
11 people that are doing this continuum of care, that are  
12 doing the ADRCs, that are covering pretty much all the  
13 bases for these teams.

14 And so one really exciting outcome was the  
15 Heart and Home Communities, so that was our North Central  
16 Texas communities, they came in with this idea of  
17 rehabbing a building. It was a fairly new idea and  
18 they'd been kicking it around, by the time they got to  
19 the academy I think they purchased it or figured out how  
20 to purchase it, and what RTA really focused on, and my  
21 colleague, John Peterson, was how you put together a  
22 financing package and what it looks like and bringing all  
23 the right people in the room to make that happen. And so  
24 the initial outcome for them is they were able to create  
25 the financing structure, they understand where to get

1 financing for rehabbing this unit that would include 25  
2 units of affordable housing and five for service-enriched  
3 housing. And so hopeful that once they secure kind of  
4 that gap financing, the last little bit of financing  
5 that's needed for it, that that will be up and operating  
6 in the next twelve to eighteen months, just kind of  
7 depending on what financing they get. We all know it can  
8 take a lot longer than that but that's our big hope for  
9 their longer term outcome.

10 Another one that happened very quickly and it  
11 was a bit of an aha moment was the East Texas Housing  
12 Coalition which is Tyler and Longview and realized as  
13 they were there meeting kind of to go over their plan and  
14 finalize their plan and their outcomes for the Housing  
15 and Services Partnership Academy that they had an  
16 opportunity with project-based vouchers and they could  
17 make a change relatively quickly in their PHA admin plan,  
18 public housing authority admin plan, and had already  
19 begun the process. I'm not exactly sure where they are  
20 now but had already begun the process to make some  
21 changes to their admin plan so that they could get some  
22 project-based vouchers for service-enriched housing.

23 They, like a few other communities across the  
24 state, large and small, were really interested in how  
25 they can better use that 811 resources that are on the

1 table, so communities like Tyler and Longview who don't  
2 have any, they're trying to figure out what do we need to  
3 do to recruit developers to start participating in this.  
4 Houston-Harris County has done the same: how can we  
5 figure out how to get some of these apartments owners  
6 that we already know, that we already send our  
7 individuals who are exiting institutions to, what can we  
8 do to help bring them along and get them into this 811  
9 process.

10 So those are some of the exciting initial  
11 outcomes. Another one that I want to talk about is with  
12 our Alamo Affordable Accessible Housing, and that's in  
13 San Antonio, and that group, we talked about what kind of  
14 training and just about lots of ideas, and from this  
15 academy put together this really phenomenal training that  
16 the team led completely on their own. They pulled  
17 together developers, HUD, a researcher from UTSA that's  
18 doing research on affordable housing, lots of service  
19 providers, and the housing authority, all kinds of  
20 stakeholders within that community to have the  
21 conversation about how do we connect better, how do we  
22 create more service-enriched housing, how do we limit the  
23 barriers for the individuals that we're trying to house,  
24 and really started this robust conversation around that,  
25 and I know are planning to have a followup summit and

1 training as well.

2           So through all of these it has been so  
3 fantastic to have housing authorities at the table, and I  
4 think that was the decision that we made as a team early  
5 on and let's incentivize these communities to include  
6 housing authorities and being able to have the housing  
7 authority at the table to be there to say I can do this  
8 or I can do that. And rather than being service  
9 providers kind of hiding in vacuum and thinking about  
10 what they might do and to knowing how to ask housing  
11 authorities, having the housing authorities right there  
12 listening and saying this is something we're interested  
13 in doing, this is how you can do it, this is how it works  
14 in our community, this is what already fits, let's figure  
15 out how to make those things work.

16           So the partnerships that have been created  
17 through these have been really fantastic and I'm so  
18 excited to see what comes up over the next year from the  
19 outcomes from these groups.

20           MR. RICHARD: There was a housing summit in  
21 Corpus Christi too. Right?

22           MS. OPOT: There are a whole lot more things.  
23 There was a housing summit in Corpus Christi that  
24 actually was built off of the first Housing and Services  
25 Partnership teams. The summit in Corpus Christi came out

1 of the first academy and they made that very clear, and  
2 there was a lot of discussion about the Housing and  
3 Services Partnership Academy and the Council and the work  
4 that you're trying to do on a state level and how  
5 important this is at the state level and the support that  
6 they have from the state to do the kind of local level.  
7 And so they had that affordable housing summit in April,  
8 I believe, and plan to have another one as well.

9 Dallas County has created a larger group that  
10 commented on their new affordable housing plan. San  
11 Benito had a community meeting where they brought  
12 together providers to talk about how they can partner  
13 better with the housing authority. There are all kinds  
14 of really great community conversations and connections  
15 that happened out of all of these.

16 MR. RICHARD: Thank you, Kelly.

17 MS. OPOT: Sure.

18 MR. RICHARD: Does anybody have any other  
19 questions or comments?

20 MS. GUZMÁN: Hi Kelly. This is Gloria.

21 MS. OPOT: Oh, hi Gloria.

22 MS. GUZMÁN: As a result of the academy, after  
23 that first conference that we had, we're having another  
24 one on the 25th of August about service-enriched  
25 communities. And from then on we are in the process of



1 aligning different subjects, everything related to  
2 affordable housing, especially in my case to the elderly  
3 and the disabled. So we are going to have one every six  
4 weeks. We had one with [mentioned names] and other  
5 developers and they are giving us their facilities so we  
6 can have these training and conferences and so it  
7 continues. So we're looking for about ten in the next  
8 year.

9 MS. OPOT: That's great. And the Council will  
10 have the evaluation report and the full report by your  
11 next quarterly meeting that you can see all of the  
12 outcomes that we outlined and the feedback that we got  
13 from the communities, both on how this worked,  
14 recommendations for future academies, so I think all of  
15 that complements the biennial plan and the working  
16 document that Terri has been putting together kind of  
17 makes the work that you're doing on the Council really  
18 effective for local communities.

19 MS. GREEN: Thank you, Kelly.

20 We will move to agenda item number 7 which is  
21 public comment. Would anyone like to provide comment?

22 MS. GUZMÁN: The reason I came here mostly  
23 was, first, to tell you about our success story, what we  
24 are moving forward with which is the education. We have  
25 really come to a point that since we don't have enough

1 affordable housing and the NIMBYism is really effecting  
2 all of us in so many ways, that we are going to continue  
3 with education, education to the councils, education to  
4 the employment agencies in the different townships, and  
5 to continue with these trainings every six weeks as a  
6 continuing thing. We are not stopping.

7           And I think one of the things that we'd be  
8 looking to for the next academy should be how to tackle  
9 NIMBYism, because as a matter of fact, one of my  
10 developers this week had a big project for the Selma area  
11 and it was turned down after so many months of work it  
12 was turned down four to one by the council. And Kelly  
13 already knows that we have a council poster child from  
14 Boerne which he was totally against affordable housing  
15 and he was one of my speakers during that, and that's why  
16 we call him the poster child.

17           So there are two things: one is education and  
18 the other one is the financing. We need to get people to  
19 say yes, we want affordable housing and we understand  
20 that this is the only way. That is better for everybody  
21 because it will get more revenue into the townships, for  
22 example, because they won't have people going around not  
23 existing because they don't have housing not on the  
24 ground.

25           So we're working on it and we thank Terri and

1 we thank Kelly for that project. And I think that it  
2 should continue and it should be two full days where the  
3 speakers will have longer times to develop their subject.  
4 Instead of having 15-20 minutes of a lot of people, maybe  
5 less people, stronger subjects and with lengthier time to  
6 develop it and then to have focus groups where they can  
7 see. For example, when you had the tables, it was very  
8 hard because we were in a very small place, the tables  
9 were full of people, we couldn't hear very well. So I  
10 think that people should be learning first what is it  
11 that I'm going to take out of the academy and then based  
12 on that there should be a survey of the people that are  
13 applying to go into the academy, and then a survey to  
14 them saying this is what we would like and this is the  
15 focus groups that we would like to be in while we are  
16 there.

17 So thank you for this opportunity.

18 MR. RICHARD: That's great feedback.

19 MS. YEVICH: And if I could follow up a little  
20 bit on that. This is Elizabeth Yevich. I'm the director  
21 of the Housing Resource Center at TDHCA, and for those of  
22 you might not know, the Council and Terri are under the  
23 Housing Resource Center, so I sort of oversee the budget  
24 for this. And as you did earlier, you actually voted on  
25 and passed the biennial plan and in that was the

1 recommendation to continue the Academy, so I think if the  
2 budget allows it, that it will be going forward.

3 And to that end, Kelly, if you're still on the  
4 phone, I'll be giving you a phone call later.

5 So I just wanted to put this all out here so  
6 that everybody knows what's going on, and I'll speak with  
7 Kelly and see what her possibility might be there, and  
8 we'll go from there. We can update you at the next  
9 meeting, but from what I'm hearing everyone saying, there  
10 would be still money in this year's budget. I cannot  
11 speak to anything in the future. As you all know, there  
12 are budget cuts happening, but as of this writing, we  
13 could continue it on and as of this writing I will be  
14 first reaching out to CSH and seeing the possibility  
15 there because I'm understanding that everybody would like  
16 to continue it and assuming with CSH.

17 MS. GREEN: Thank you.

18 Further public comment?

19 (No response.)

20 MS. GREEN: Seeing none, we will move to  
21 agenda item number 8, general updates, next steps and  
22 staff assignments.

23 MS. YEVICH: This is Elizabeth Yevich again.  
24 I'll do a brief update.

25 I think a lot of you are aware of the National

1 Housing Trust Fund, and I just wanted to let everybody  
2 know that a draft of the allocation plan was approved by  
3 TDHCA's Board last Thursday for release for a 30-day  
4 public comment period. That public comment period opened  
5 last Friday and continues on for one month, ending August  
6 15, and it is up on our website under the public comment  
7 page, a link to the draft National Housing Trust Fund  
8 allocation plan. There's going to be a public hearing,  
9 and that's on Thursday, August 4 at three o'clock, and a  
10 LISTSERV will be sent out soon about that, and then Terri  
11 can then forward that LISTSERV to the Council.

12 And just one final thing. Because that  
13 National Housing Trust Fund is tied to the five-year  
14 consolidated plan which is then associated with the 2016  
15 one-year action plan which is still at HUD for approval,  
16 it all becomes a lovely tangled web. Anyhow, whenever  
17 you see National Housing Trust Fund, you're also going to  
18 see the con plan and the one-year action plan. We have  
19 to state all that because we have to merge the National  
20 Housing Trust Fund eventually into the five-year plan and  
21 into the one-year action plans, but this public comment  
22 period is strictly on the National Housing Trust Fund, so  
23 I just wanted to make that clear. For this 30-day public  
24 comment and the public hearing we have gotten word  
25 through HUD in D.C. that it really is only for the

1 National Housing Trust Fund plan even though it is merged  
2 into these documents per HUD regulations.

3 So that's the tangled web there, but we're  
4 real excited that the National Housing Trust Fund  
5 allocation plan is in a draft form and it's out for a 30-  
6 day public comment.

7 MS. GREEN: Thank you.

8 MS. BARNARD: Suzanne Barnard with the Texas  
9 Department of Agriculture Community Development Block  
10 Grant Program.

11 I had mentioned sometime back that we were  
12 revising some of our guidelines related to housing  
13 rehabilitation, and I wanted to let everyone know that  
14 those are now out in draft on our website. Did I send  
15 you the link?

16 MR. RICHARD: I believe you did, yes.

17 MS. BARNARD: I think I sent the link to  
18 Terri.

19 They're in draft just in case we made any boo-  
20 boos, but they will go into effect on September 1. And  
21 the change essentially just says that if a community has  
22 a housing rehabilitation project, they can choose an  
23 owner-occupied house or a nonprofit-owned house. That's  
24 the change, we added nonprofit ownership to the list of  
25 eligible structures that could be rehabilitated with this

1 program. So that's out there to go into effect September  
2 1.

3 We also have just released the application  
4 where someone could actually apply for the funds to do  
5 this, that's our Community Development Fund. The  
6 application is available on our website now, it is due in  
7 February, so a nice long time to prepare it. It's two  
8 years worth of funding included in this application  
9 cycle. Each region gets to select their own priorities  
10 from among the dozens of eligible activities, so for  
11 housing rehabilitation in particular, if you're  
12 interested, the East Texas COG region and the South Texas  
13 COG region are the most likely places where a housing  
14 rehabilitation project would be competitive. It's  
15 eligible everywhere but it would be most competitive in  
16 those two particular areas.

17 MR. RICHARD: East Texas, and I'm sorry?

18 MS. BARNARD: East Texas and South Texas  
19 development councils.

20 MS. GUZMÁN: South Texas from where to where?

21 MS. BARNARD: South Texas Development Council  
22 is Jim Hogg County, Zapata County, it's the COG region,  
23 the state council of governments regions, it's I think  
24 five counties.

25 MR. RICHARD: So it wouldn't include San

1 Antonio.

2 MS. BARNARD: No, it doesn't include San  
3 Antonio. I should have memorized all of these counties  
4 by now.

5 So that's out there. The guidelines are out  
6 there to allow the activity and the application is now  
7 out there that someone could apply for the activity. We  
8 are a local control kind of program, so it's really up to  
9 each community what they want to apply for.

10 MR. RICHARD: When you mentioned the rehab,  
11 when you first started you said an owner-occupied or a  
12 nonprofit, so single family homes?

13 MS. BARNARD: Single family homes which would  
14 include up to a four-unit structure, but not any  
15 multifamily. That would be a completely different  
16 activity under the HUD regulations, so we're single  
17 family. That would include accessibility modifications  
18 as well if that was something that there was a need for  
19 housing rehab to provide.

20 MR. RICHARD: Thank you.

21 MS. BARNARD: And that came out of one of the  
22 other work groups, the IDD work group is where that kind  
23 of change began.

24 MS. GREEN: Any other business?

25 MR. RICHARD: The only thing I wanted to



1 mention is think the third Wednesday of October, the  
2 19th, so we have tentative October 19 for our next  
3 meeting.

4 MS. GREEN: So take out your parking place  
5 now.

6 MS. YEVICH: Actually, I think Mr. Irvine had  
7 said nixing the Winters Building from here on out, just  
8 got an email, so it will probably be Brown Heatly, more  
9 than likely, or somewhere else.

10 (General talking and laughter.)

11 MS. GREEN: Seeing no other business, do we  
12 have a motion to adjourn?

13 MS. BARNARD: So moved.

14 MS. SONENTHAL: Second.

15 MS. GREEN: All in favor?

16 (A chorus of ayes.)

17 MS. GREEN: We are adjourned. Thank you.

18 (Whereupon, at 11:51 a.m., the meeting was  
19 adjourned.)

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C E R T I F I C A T E

MEETING OF: Housing & Health Services Coordination  
Council

LOCATION: Austin, Texas

DATE: July 20, 2016

I do hereby certify that the foregoing pages, numbers 1 through 66, inclusive, are the true, accurate, and complete transcript prepared from the verbal recording made by electronic recording by Nancy H. King before the Texas Department of Housing and Community Affairs.

7/25/2016  
(Transcriber) (Date)

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3636 Executive Cntr Dr., G22  
Austin, Texas 78731