Mgm/EGI:	9.31%		Turnover:	9%					
0	Less Than 76 Ur opments 573 uni		AVERAGE(annual)		RANGE	RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	28.65 Units	20552 Sq. Ft.	HIGH	LOW	HIGH	LOW	
General & Administrative	\$280	\$0.40	\$8,011	\$8,178	\$623	\$132	\$0.85	\$0.19	
Management	\$408	\$0.61	\$11,675	\$12,601	\$480	\$140	\$1.14	\$0.16	
Payroll & Payroll Tax	\$680	\$0.93	\$19,484	\$19,206	\$1,810	\$175	\$1.67	\$0.21	
Repairs & Maintenance	\$669	\$1.00	\$19,180	\$20,486	\$1,468	\$312	\$2.19	\$0.38	
Utilities	\$200	\$0.26	\$5,740	\$5,363	\$1,420	\$45	\$1.61	\$0.07	
Water, Sewer & Trash	\$383	\$0.56	\$10,975	\$11,569	\$670	\$8	\$0.96	\$0.01	
Insurance	\$238	\$0.34	\$6,819	\$7,030	\$430	\$135	\$0.52	\$0.10	
Property Tax	\$348	\$0.52	\$9,972	\$10,620	\$542	\$203	\$0.78	\$0.32	
Reserve for Replacement	\$260	\$0.36	\$7,452	\$7,375	\$707	\$45	\$0.86	\$0.05	
Fotal Expenses	\$3,466	\$4.98	\$99,307	\$102,427	\$5,331	\$2,422	\$7.24	\$2.37	
%exp-EGI / %Vac	78.14%	9.02%							

Mgm/EGI:

Turnover: 41%

0	lore Than 76 Ui oments 1,973 un		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	131.53 Units	131343 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$321	\$0.32	\$42,205	\$42,355	\$857	\$119	\$0.85	\$0.12
Management	\$289	\$0.30	\$38,016	\$39,039	\$479	\$13	\$0.59	\$0.02
Payroll & Payroll Tax	\$930	\$0.92	\$122,283	\$120,934	\$1,696	\$233	\$1.82	\$0.30
Repairs & Maintenance	\$510	\$0.51	\$67,048	\$66,371	\$1,002	\$11	\$1.02	\$0.01
Utilities	\$276	\$0.30	\$36,251	\$38,860	\$946	\$32	\$1.06	\$0.04
Water, Sewer & Trash	\$296	\$0.30	\$38,998	\$38,853	\$670	\$38	\$0.62	\$0.05
Insurance	\$207	\$0.22	\$27,170	\$29,239	\$523	\$31	\$0.65	\$0.03
Property Tax	\$276	\$0.31	\$36,307	\$40,590	\$675	\$0	\$0.85	\$0.00
Reserve for Replacement	\$179	\$0.19	\$23,563	\$24,540	\$300	\$34	\$0.32	\$0.04
Total Expenses	\$3,283	\$3.36	\$431,840	\$440,780	\$5,871	\$587	\$6.53	\$0.75
%exp-EGI / %Vac	68.26%	9.14%						

Mgm/EGI:

11.21%

5.66%

57%

0	ess Than 76 Un ments 1,038 un		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	33.48 Units	27653 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$320	\$0.38	\$10,714	\$10,491	\$922	\$98	\$0.99	\$0.10
Management	\$505	\$0.54	\$16,912	\$14,951	\$1,706	\$97	\$1.31	\$0.13
Payroll & Payroll Tax	\$789	\$0.89	\$26,421	\$24,558	\$1,867	\$246	\$1.44	\$0.31
Repairs & Maintenance	\$680	\$0.82	\$22,758	\$22,695	\$1,791	\$137	\$2.34	\$0.15
Utilities	\$281	\$0.36	\$9,425	\$9,932	\$1,603	\$42	\$2.00	\$0.04
Water, Sewer & Trash	\$385	\$0.49	\$12,887	\$13,635	\$900	\$44	\$1.18	\$0.07
Insurance	\$304	\$0.34	\$10,179	\$9,342	\$806	\$147	\$0.62	\$0.20
Property Tax	\$344	\$0.43	\$11,533	\$11,921	\$953	\$179	\$0.76	\$0.23
Reserve for Replacement	\$260	\$0.34	\$8,700	\$9,504	\$1,047	\$58	\$1.61	\$0.08
Total Expenses	\$3,868	\$4.59	\$129,528	\$127,029	\$5,126	\$2,405	\$6.16	\$1.60
%exp-EGI / %Vac	81.41%	11.61%						

Mgm/EGI:	5.16%		Turnover:	46%					
0	More Than 76 U pments 1,452 un		AVERAGE(annual)		RANGE	PER UNIT	RANGE I	RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	132 Units	117447 Sq. Ft.	HIGH	LOW	HIGH	LOW	
General & Administrative	\$249	\$0.28	\$32,866	\$33,198	\$496	\$62	\$0.52	\$0.08	
Management	\$277	\$0.32	\$36,544	\$37,911	\$408	\$103	\$0.58	\$0.14	
Payroll & Payroll Tax	\$857	\$0.99	\$113,160	\$116,516	\$1,461	\$351	\$2.11	\$0.47	
Repairs & Maintenance	\$394	\$0.44	\$52,072	\$52,243	\$790	\$144	\$0.78	\$0.17	
Utilities	\$333	\$0.42	\$43,967	\$49,535	\$1,601	\$85	\$2.31	\$0.11	
Water, Sewer & Trash	\$308	\$0.35	\$40,714	\$41,073	\$698	\$98	\$0.73	\$0.13	
Insurance	\$245	\$0.28	\$32,278	\$33,028	\$377	\$152	\$0.51	\$0.16	
Property Tax	\$409	\$0.46	\$54,037	\$53,487	\$655	\$155	\$0.65	\$0.21	
Reserve for Replacement	\$202	\$0.23	\$26,696	\$26,994	\$256	\$105	\$0.27	\$0.13	
Fotal Expenses	\$3,275	\$3.78	\$432,335	\$443,984	\$5,451	\$1,604	\$7.28	\$2.12	
%exp-EGI / %Vac	68.75%	7.21%							

Mgm/EGI:	
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7.27%

T

Turnover: 34%

0	3 Less Than 16 pments 120 uni		AVERAG	E(annual)	RANGE	PER UNIT	RANGE P	PER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	9.23 Units	8036 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$151	\$0.17	\$1,396	\$1,405	\$375	\$8	\$0.48	\$0.01
Management	\$389	\$0.46	\$3,595	\$3,716	\$499	\$279	\$0.57	\$0.33
Payroll & Payroll Tax	\$468	\$0.57	\$4,317	\$4,553	\$732	\$229	\$0.94	\$0.25
Repairs & Maintenance	\$705	\$0.78	\$6,509	\$6,274	\$1,599	\$107	\$1.78	\$0.14
Utilities	\$58	\$0.07	\$537	\$547	\$147	\$20	\$0.19	\$0.03
Water, Sewer & Trash	\$275	\$0.34	\$2,538	\$2,709	\$519	\$56	\$0.66	\$0.06
Insurance	\$341	\$0.38	\$3,147	\$3,091	\$626	\$100	\$0.70	\$0.11
Property Tax	\$828	\$0.85	\$7,645	\$6,832	\$1,148	\$551	\$0.96	\$0.72
Reserve for Replacement	\$279	\$0.34	\$2,574	\$2,760	\$438	\$55	\$0.57	\$0.05
Total Expenses	\$3,495	\$3.97	\$32,258	\$31,885	\$4,052	\$2,225	\$4.50	\$1.83
%exp-EGI / %Vac	50.45%	8.54%						

Mgm/EGI:

7.20%

38%

0	on 3 16 to 75 Ur ments 2,671 un		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	41.09 Units	32733 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$276	\$0.37	\$11,355	\$12,128	\$1,222	\$60	\$1.49	\$0.09
Management	\$377	\$0.52	\$15,489	\$17,109	\$844	\$18	\$2.26	\$0.02
Payroll & Payroll Tax	\$771	\$1.06	\$31,688	\$34,716	\$1,588	\$66	\$6.83	\$0.10
Repairs & Maintenance	\$666	\$0.93	\$27,358	\$30,550	\$1,904	\$140	\$5.77	\$0.11
Utilities	\$303	\$0.49	\$12,436	\$15,969	\$1,710	\$15	\$5.27	\$0.02
Water, Sewer & Trash	\$450	\$0.60	\$18,478	\$19,599	\$986	\$37	\$1.34	\$0.03
Insurance	\$283	\$0.40	\$11,630	\$13,080	\$1,085	\$22	\$1.98	\$0.02
Property Tax	\$458	\$0.61	\$18,820	\$19,824	\$1,506	\$59	\$1.90	\$0.09
Reserve for Replacement	\$306	\$0.41	\$12,554	\$13,261	\$1,064	\$49	\$1.45	\$0.07
Total Expenses	\$3,889	\$5.38	\$159,807	\$176,235	\$5,854	\$2,323	\$26.79	\$2.71
%exp-EGI / %Vac	74.04%	9.61%						

Mgm/EGI:	5.02%		Turnover:	43%					
U	on 3 76 to 280 U pments 40,680 u		AVERAGE(annual)		RANGE	PER UNIT	RANGE F	RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	188.33 Units	174315 Sq. Ft.	HIGH	LOW	HIGH	LOW	
General & Administrative	\$313	\$0.35	\$58,963	\$61,762	\$872	\$25	\$2.10	\$0.03	
Management	\$316	\$0.35	\$59,592	\$61,652	\$723	\$18	\$1.18	\$0.03	
Payroll & Payroll Tax	\$985	\$1.12	\$185,481	\$194,789	\$1,948	\$110	\$6.29	\$0.20	
Repairs & Maintenance	\$523	\$0.60	\$98,442	\$104,162	\$1,605	\$9	\$4.64	\$0.01	
Utilities	\$318	\$0.38	\$59,802	\$65,561	\$1,627	\$24	\$3.65	\$0.03	
Water, Sewer & Trash	\$458	\$0.52	\$86,212	\$91,361	\$1,024	\$8	\$4.37	\$0.01	
Insurance	\$238	\$0.27	\$44,777	\$46,981	\$612	\$15	\$1.12	\$0.03	
Property Tax	\$633	\$0.70	\$119,201	\$121,168	\$1,853	\$0	\$2.86	\$0.00	
Reserve for Replacement	\$237	\$0.28	\$44,594	\$48,421	\$1,683	\$0	\$1.81	\$0.00	
Fotal Expenses	\$4,020	\$4.57	\$757,063	\$795,856	\$5,944	\$243	\$27.04	\$0.44	
%exp-EGI / %Vac	64.38%	15.55%							

Mgm/EGI:

3.11%

9.84%

Turnover: 52%

0	More Than 280 ments 2,900 uni		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	362.5 Units	292983 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$239	\$0.30	\$86,733	\$88,650	\$459	\$107	\$0.61	\$0.12
Management	\$205	\$0.26	\$74,442	\$77,147	\$367	\$26	\$0.51	\$0.03
Payroll & Payroll Tax	\$913	\$1.15	\$330,862	\$335,641	\$1,507	\$259	\$1.66	\$0.29
Repairs & Maintenance	\$591	\$0.75	\$214,374	\$218,757	\$965	\$40	\$1.29	\$0.04
Utilities	\$437	\$0.56	\$158,542	\$163,746	\$1,496	\$112	\$2.00	\$0.13
Water, Sewer & Trash	\$365	\$0.46	\$132,491	\$134,524	\$671	\$30	\$0.90	\$0.03
Insurance	\$200	\$0.25	\$72,534	\$74,622	\$364	\$7	\$0.51	\$0.01
Property Tax	\$538	\$0.66	\$195,069	\$194,788	\$666	\$389	\$0.83	\$0.44
Reserve for Replacement	\$378	\$0.47	\$136,997	\$138,965	\$733	\$109	\$0.81	\$0.15
Total Expenses	\$3,868	\$4.87	\$1,402,044	\$1,426,841	\$5,453	\$597	\$7.05	\$0.67
%exp-EGI / %Vac	59.24%	12.15%						

Mgm/EGI:

33%

0	ess Than 76 Un ments 1,712 un		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	30.57 Units	24795 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$270	\$0.35	\$8,254	\$8,784	\$689	\$75	\$0.72	\$0.04
Management	\$468	\$0.64	\$14,306	\$15,877	\$1,884	\$211	\$2.90	\$0.09
Payroll & Payroll Tax	\$564	\$0.73	\$17,240	\$18,194	\$1,144	\$305	\$1.29	\$0.11
Repairs & Maintenance	\$665	\$0.91	\$20,330	\$22,633	\$1,372	\$179	\$2.42	\$0.09
Utilities	\$120	\$0.16	\$3,674	\$4,052	\$479	\$1	\$0.69	\$0.00
Water, Sewer & Trash	\$337	\$0.47	\$10,298	\$11,767	\$938	\$10	\$1.60	\$0.01
Insurance	\$242	\$0.31	\$7,384	\$7,650	\$935	\$151	\$0.56	\$0.10
Property Tax	\$338	\$0.46	\$10,319	\$11,484	\$1,579	\$136	\$2.01	\$0.12
Reserve for Replacement	\$249	\$0.32	\$7,606	\$7,935	\$1,478	\$6	\$1.75	\$0.00
Total Expenses	\$3,252	\$4.37	\$99,411	\$108,374	\$5,888	\$2,435	\$9.07	\$0.49
%exp-EGI / %Vac	72.46%	4.32%						

Mgm/EGI:	5.18%		Turnover:	42%					
0	More Than 76 U pments 2,978 un		AVERAGE(annual)		RANGE	PER UNIT	RANGE I	RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	110.3 Units	110194 Sq. Ft.	HIGH	LOW	HIGH	LOW	
General & Administrative	\$300	\$0.31	\$33,068	\$34,052	\$574	\$126	\$0.61	\$0.15	
Management	\$315	\$0.33	\$34,759	\$36,050	\$448	\$206	\$0.56	\$0.22	
Payroll & Payroll Tax	\$902	\$0.91	\$99,455	\$100,750	\$1,350	\$533	\$1.51	\$0.59	
Repairs & Maintenance	\$590	\$0.58	\$65,051	\$64,352	\$997	\$113	\$0.93	\$0.12	
Utilities	\$222	\$0.23	\$24,452	\$25,399	\$704	\$77	\$0.70	\$0.06	
Water, Sewer & Trash	\$366	\$0.38	\$40,368	\$41,503	\$823	\$34	\$1.04	\$0.03	
Insurance	\$235	\$0.24	\$25,934	\$26,276	\$637	\$16	\$0.57	\$0.02	
Property Tax	\$405	\$0.40	\$44,696	\$44,317	\$737	\$71	\$0.68	\$0.10	
Reserve for Replacement	\$220	\$0.23	\$24,304	\$25,722	\$333	\$134	\$0.47	\$0.13	
Fotal Expenses	\$3,555	\$3.62	\$392,087	\$398,420	\$5,982	\$2,719	\$7.04	\$2.82	
%exp-EGI / %Vac	61.48%	8.94%							

Mgm/EGI:	6.52%		Turnover:	33%				
0	on 5 All Units oments 4,409 un	its)	AVERAGE(annual)		RANGE PER UNIT		RANGE P	ER FOOT
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	83.19 Units	70999 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$325	\$0.39	\$27,020	\$27,942	\$1,065	\$54	\$1.09	\$0.06
Management	\$353	\$0.44	\$29,368	\$31,223	\$1,019	\$18	\$1.60	\$0.02
Payroll & Payroll Tax	\$702	\$0.84	\$58,378	\$59,359	\$1,690	\$75	\$2.06	\$0.08
Repairs & Maintenance	\$649	\$0.79	\$53,999	\$55,781	\$1,631	\$33	\$2.16	\$0.04
Utilities	\$175	\$0.22	\$14,576	\$15,790	\$1,132	\$6	\$1.16	\$0.01
Water, Sewer & Trash	\$306	\$0.38	\$25,415	\$27,134	\$857	\$5	\$0.94	\$0.00
Insurance	\$317	\$0.38	\$26,347	\$27,043	\$900	\$29	\$1.09	\$0.02
Property Tax	\$415	\$0.47	\$34,530	\$33,496	\$1,837	\$15	\$1.41	\$0.03
Reserve for Replacement	\$280	\$0.36	\$23,300	\$25,794	\$1,378	\$34	\$1.69	\$0.03
Total Expenses	\$3,521	\$4.28	\$292,935	\$303,562	\$5,560	\$347	\$7.02	\$0.39
%exp-EGI / %Vac	63.26%	7.51%						

Mgm/EGI:

7.84%

40%

Houston Region (61 develop	n 6 Less Than 7 oments 2,712 un		AVERAG	E(annual)	RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	44.46 Units	37155 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$257	\$0.32	\$11,429	\$11,864	\$745	\$35	\$0.71	\$0.03
Management	\$410	\$0.52	\$18,248	\$19,464	\$1,286	\$71	\$1.93	\$0.07
Payroll & Payroll Tax	\$716	\$0.86	\$31,823	\$32,125	\$1,716	\$57	\$2.08	\$0.07
Repairs & Maintenance	\$623	\$0.77	\$27,708	\$28,679	\$1,363	\$106	\$1.75	\$0.15
Utilities	\$212	\$0.27	\$9,447	\$9,856	\$1,231	\$12	\$1.76	\$0.01
Water, Sewer & Trash	\$333	\$0.42	\$14,814	\$15,556	\$963	\$20	\$1.03	\$0.03
Insurance	\$354	\$0.43	\$15,718	\$15,955	\$839	\$158	\$0.92	\$0.13
Property Tax	\$448	\$0.54	\$19,934	\$20,151	\$1,413	\$79	\$1.58	\$0.11
Reserve for Replacement	\$285	\$0.38	\$12,677	\$13,998	\$650	\$10	\$1.15	\$0.01
Total Expenses	\$3,639	\$4.51	\$161,796	\$167,649	\$5,841	\$1,140	\$9.54	\$1.19
%exp-EGI / %Vac	69.92%	10.92%						

Mgm/EGI:	5.08%		Turnover:	41%				
	Houston Region 6 76 to 280 Units (162 developments 30,558 units)		AVERAG	SE(annual)	RANGE	PER UNIT	RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	188.63 Units	177033 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$324	\$0.36	\$61,121	\$62,891	\$798	\$31	\$1.14	\$0.05
Management	\$314	\$0.34	\$59,183	\$60,227	\$584	\$11	\$0.90	\$0.01
Payroll & Payroll Tax	\$992	\$1.08	\$187,209	\$191,054	\$1,653	\$114	\$3.15	\$0.16
Repairs & Maintenance	\$491	\$0.53	\$92,553	\$93,843	\$1,293	\$1	\$1.37	\$0.00
Utilities	\$280	\$0.32	\$52,890	\$57,246	\$1,900	\$35	\$2.51	\$0.03
Water, Sewer & Trash	\$357	\$0.39	\$67,272	\$68,652	\$869	\$11	\$0.99	\$0.01
Insurance	\$405	\$0.44	\$76,392	\$77,908	\$929	\$22	\$0.96	\$0.02
Property Tax	\$556	\$0.59	\$104,865	\$105,331	\$1,413	\$3	\$1.48	\$0.00
Reserve for Replacement	\$219	\$0.24	\$41,257	\$42,119	\$1,714	\$8	\$1.92	\$0.01
Total Expenses	\$3,938	\$4.29	\$742,743	\$759,272	\$5,711	\$171	\$9.87	\$0.24
%exp-EGI / %Vac	64.45%	15.86%						

Mgm/EGI:

4.44%

Turnover: 47%

Houston Region (14 develop	6 More Than 2 ments 4,890 un		AVERAG	AVERAGE(annual) RAN		PER UNIT	RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	349.29 Units	290456 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$265	\$0.34	\$92,535	\$99,797	\$823	\$108	\$1.05	\$0.11
Management	\$260	\$0.37	\$90,847	\$107,438	\$561	\$71	\$1.28	\$0.07
Payroll & Payroll Tax	\$1,023	\$1.30	\$357,481	\$376,211	\$1,401	\$344	\$2.23	\$0.34
Repairs & Maintenance	\$622	\$0.79	\$217,195	\$228,752	\$1,105	\$277	\$1.51	\$0.30
Utilities	\$500	\$0.61	\$174,605	\$177,731	\$1,789	\$156	\$1.96	\$0.17
Water, Sewer & Trash	\$390	\$0.46	\$136,157	\$134,315	\$737	\$139	\$0.73	\$0.14
Insurance	\$379	\$0.49	\$132,271	\$141,872	\$671	\$200	\$1.09	\$0.20
Property Tax	\$399	\$0.53	\$139,354	\$152,504	\$657	\$4	\$1.55	\$0.00
Reserve for Replacement	\$233	\$0.26	\$81,383	\$76,657	\$472	\$95	\$0.48	\$0.10
Total Expenses	\$4,071	\$5.15	\$1,421,828	\$1,495,277	\$5,782	\$1,909	\$9.88	\$1.88
%exp-EGI / %Vac	71.85%	16.89%						

Mgm/EGI: 7.93%

Turnover: 38%

0	7 Less Than 76 ments 1,542 un		AVERAG	E(annual)	RANGE	PER UNIT	RANGE F	GE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	35.05 Units	32548 Sq. Ft.	HIGH	LOW	HIGH	LOW	
General & Administrative	\$310	\$0.39	\$10,873	\$12,578	\$1,976	\$8	\$2.78	\$0.01	
Management	\$389	\$0.49	\$13,643	\$15,878	\$1,125	\$86	\$1.20	\$0.09	
Payroll & Payroll Tax	\$740	\$0.94	\$25,932	\$30,743	\$1,571	\$196	\$2.90	\$0.30	
Repairs & Maintenance	\$680	\$0.86	\$23,832	\$28,121	\$1,505	\$117	\$2.19	\$0.03	
Utilities	\$153	\$0.20	\$5,375	\$6,622	\$865	\$16	\$1.61	\$0.02	
Water, Sewer & Trash	\$505	\$0.61	\$17,686	\$19,737	\$1,399	\$10	\$1.25	\$0.01	
Insurance	\$282	\$0.35	\$9,867	\$11,254	\$655	\$41	\$0.90	\$0.04	
Property Tax	\$494	\$0.57	\$17,318	\$18,685	\$1,026	\$26	\$1.03	\$0.02	
Reserve for Replacement	\$306	\$0.37	\$10,707	\$11,922	\$1,441	\$6	\$1.20	\$0.01	
Total Expenses	\$3,859	\$4.78	\$135,232	\$155,541	\$5,784	\$398	\$8.36	\$0.62	
%exp-EGI / %Vac	74.38%	8.63%							

Mgm/EGI:	4.56%		Turnover:	45%				
U	Austin Region 7 More Than 76 Units (67 developments 12,149 units)		AVERA	GE(annual)	RANGE	PER UNIT	RANGE PER FOOT	
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	181.33 Units	169271 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$310	\$0.45	\$56,168	\$76,397	\$967	\$71	\$6.13	\$0.08
Management	\$324	\$0.59	\$58,751	\$100,643	\$563	\$70	\$14.24	\$0.09
Payroll & Payroll Tax	\$1,033	\$2.15	\$187,321	\$364,608	\$1,743	\$253	\$66.08	\$0.30
Repairs & Maintenance	\$503	\$1.16	\$91,271	\$197,194	\$1,532	\$5	\$39.74	\$0.01
Utilities	\$227	\$0.34	\$41,201	\$58,231	\$774	\$49	\$3.07	\$0.08
Water, Sewer & Trash	\$552	\$1.00	\$100,174	\$170,001	\$1,305	\$13	\$25.69	\$0.02
Insurance	\$210	\$0.42	\$38,045	\$70,351	\$795	\$24	\$11.72	\$0.02
Property Tax	\$643	\$1.09	\$116,585	\$183,982	\$1,449	\$13	\$19.30	\$0.01
Reserve for Replacement	\$271	\$0.83	\$49,196	\$140,352	\$1,069	\$1	\$18.42	\$0.00
Fotal Expenses	\$4,074	\$8.04	\$738,711	\$1,361,758	\$5,949	\$536	\$21.42	\$0.63
%exp-EGI / %Vac	55.61%	14.50%						

Mgm/EGI:	9.05%		Turnover:	39%				
U	Region 8 Less Than 76 Units (37 developments 1,162 units)		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	31.41 Units	29416 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$229	\$0.29	\$7,184	\$8,443	\$465	\$41	\$0.66	\$0.04
Management	\$402	\$0.52	\$12,630	\$15,181	\$784	\$63	\$0.92	\$0.08
Payroll & Payroll Tax	\$567	\$0.73	\$17,800	\$21,574	\$1,347	\$106	\$1.68	\$0.10
Repairs & Maintenance	\$743	\$0.91	\$23,342	\$26,729	\$1,933	\$77	\$2.03	\$0.12
Utilities	\$192	\$0.24	\$6,042	\$7,015	\$1,022	\$11	\$1.28	\$0.01
Water, Sewer & Trash	\$411	\$0.53	\$12,919	\$15,602	\$1,028	\$16	\$1.27	\$0.01
Insurance	\$249	\$0.31	\$7,825	\$9,248	\$573	\$7	\$0.58	\$0.01
Property Tax	\$387	\$0.47	\$12,139	\$13,752	\$1,670	\$125	\$1.26	\$0.04
Reserve for Replacement	\$216	\$0.29	\$6,779	\$8,675	\$388	\$9	\$0.57	\$0.01
Total Expenses	\$3,396	\$4.29	\$106,660	\$126,219	\$5,439	\$832	\$6.29	\$0.70
%exp-EGI / %Vac	74.17%	10.48%						

Mgm/EGI:

4.81%

34%

0	lore Than 76 Un oments 2,514 un		AVERAG	E(annual)	RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	132.32 Units	124402 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$260	\$0.29	\$34,357	\$35,922	\$447	\$88	\$0.49	\$0.09
Management	\$310	\$0.48	\$41,017	\$59,847	\$754	\$189	\$3.84	\$0.17
Payroll & Payroll Tax	\$947	\$1.12	\$125,296	\$139,055	\$1,357	\$527	\$3.35	\$0.60
Repairs & Maintenance	\$495	\$0.68	\$65,503	\$84,444	\$882	\$89	\$3.64	\$0.08
Utilities	\$227	\$0.27	\$30,056	\$33,307	\$1,098	\$58	\$1.34	\$0.06
Water, Sewer & Trash	\$451	\$0.58	\$59,648	\$72,718	\$658	\$39	\$2.66	\$0.04
Insurance	\$215	\$0.23	\$28,482	\$28,936	\$469	\$5	\$0.42	\$0.01
Property Tax	\$611	\$0.62	\$80,811	\$77,246	\$1,028	\$20	\$1.02	\$0.02
Reserve for Replacement	\$231	\$0.24	\$30,541	\$29,953	\$841	\$2	\$0.93	\$0.00
Total Expenses	\$3,746	\$4.51	\$495,713	\$561,427	\$5,699	\$2,167	\$14.97	\$2.33
%exp-EGI / %Vac	58.71%	9.08%						

Mgm/EGI:	7.02%		Turnover:	39%				
San Antonio Reg (35 develoj	jion 9 Less Than pments 1,470 un		AVERA	GE(annual)	RANGE	PER UNIT	RANGE I	PER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	42 Units	35437 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$333	\$0.46	\$13,990	\$16,186	\$560	\$34	\$1.22	\$0.03
Management	\$366	\$0.50	\$15,355	\$17,735	\$919	\$55	\$1.49	\$0.07
Payroll & Payroll Tax	\$923	\$1.28	\$38,751	\$45,341	\$1,709	\$295	\$2.85	\$0.23
Repairs & Maintenance	\$634	\$0.88	\$26,621	\$31,143	\$1,876	\$123	\$3.04	\$0.14
Utilities	\$221	\$0.33	\$9,301	\$11,541	\$857	\$25	\$1.81	\$0.02
Water, Sewer & Trash	\$360	\$0.46	\$15,102	\$16,314	\$850	\$90	\$0.95	\$0.10
Insurance	\$258	\$0.35	\$10,823	\$12,516	\$524	\$91	\$0.97	\$0.08
Property Tax	\$422	\$0.55	\$17,744	\$19,422	\$1,164	\$10	\$1.28	\$0.01
Reserve for Replacement	\$282	\$0.35	\$11,850	\$12,529	\$776	\$19	\$0.88	\$0.02
Total Expenses	\$3,799	\$5.16	\$159,537	\$182,726	\$5,234	\$1,797	\$9.61	\$1.29
%exp-EGI / %Vac	70.35%	8.23%						

Mgm/EGI:	4.97%		Turnover:	39%				
San Antonio Reg (72 develop	ion 9 More Tha oments 12,820 u		AVERAG	E(annual)	RANGE	PER UNIT	RANGE P	PER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	178.06 Units	164923 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$320	\$0.37	\$57,059	\$60,356	\$1,265	\$108	\$1.69	\$0.11
Management	\$285	\$0.32	\$50,732	\$53,543	\$669	\$0	\$0.97	\$0.00
Payroll & Payroll Tax	\$855	\$0.98	\$152,253	\$162,058	\$1,428	\$3	\$2.24	\$0.00
Repairs & Maintenance	\$467	\$0.53	\$83,107	\$86,747	\$1,158	\$3	\$1.36	\$0.00
Utilities	\$223	\$0.27	\$39,632	\$44,381	\$1,110	\$0	\$1.30	\$0.00
Water, Sewer & Trash	\$338	\$0.38	\$60,215	\$62,908	\$813	\$3	\$0.95	\$0.00
Insurance	\$239	\$0.27	\$42,474	\$45,120	\$670	\$29	\$0.80	\$0.03
Property Tax	\$547	\$0.60	\$97,388	\$98,487	\$1,349	\$5	\$1.88	\$0.00
Reserve for Replacement	\$332	\$0.42	\$59,127	\$69,588	\$1,631	\$12	\$3.51	\$0.01
Total Expenses	\$3,606	\$4.14	\$641,988	\$683,189	\$5,895	\$139	\$9.06	\$0.14
%exp-EGI / %Vac	60.12%	17.54%						

Mgm/EGI:

8.14%

Turnover: 34%

0	Less Than 76 Un oments 1,104 un		AVERAG	E(annual)	RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	38.07 Units	33753 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$282	\$0.34	\$10,727	\$11,637	\$623	\$137	\$0.72	\$0.07
Management	\$359	\$0.45	\$13,677	\$15,156	\$486	\$123	\$0.62	\$0.12
Payroll & Payroll Tax	\$741	\$0.88	\$28,219	\$29,798	\$1,354	\$217	\$1.38	\$0.32
Repairs & Maintenance	\$530	\$0.66	\$20,167	\$22,406	\$912	\$93	\$1.14	\$0.06
Utilities	\$216	\$0.27	\$8,220	\$9,117	\$988	\$7	\$1.40	\$0.01
Water, Sewer & Trash	\$395	\$0.49	\$15,032	\$16,614	\$664	\$87	\$0.92	\$0.05
Insurance	\$302	\$0.36	\$11,513	\$12,292	\$681	\$150	\$0.83	\$0.08
Property Tax	\$385	\$0.49	\$14,660	\$16,462	\$819	\$12	\$1.00	\$0.01
Reserve for Replacement	\$273	\$0.34	\$10,397	\$11,581	\$635	\$21	\$0.82	\$0.02
Total Expenses	\$3,483	\$4.30	\$132,612	\$145,061	\$4,339	\$1,080	\$5.32	\$1.00
%exp-EGI / %Vac	76.39%	11.85%						

Mgm/EGI:	4.82%		Turnover:	37%				
0	Region10 More Than 76 Units (20 developments 2,904 units)		AVERAG	GE(annual)	RANGE PER UNIT		RANGE PER FOOT	
OPERATING EXP	PER UNIT	PER Sq. Ft.	145.2 Units	138660 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$246	\$0.26	\$35,648	\$35,412	\$592	\$43	\$0.57	\$0.04
Management	\$232	\$0.24	\$33,736	\$33,928	\$355	\$82	\$0.35	\$0.09
Payroll & Payroll Tax	\$844	\$0.89	\$122,531	\$123,118	\$1,249	\$97	\$1.55	\$0.10
Repairs & Maintenance	\$324	\$0.34	\$47,031	\$46,943	\$611	\$1	\$0.60	\$0.00
Utilities	\$329	\$0.36	\$47,749	\$49,953	\$997	\$46	\$1.11	\$0.05
Water, Sewer & Trash	\$354	\$0.37	\$51,434	\$51,277	\$701	\$2	\$0.69	\$0.00
Insurance	\$317	\$0.34	\$46,053	\$46,687	\$565	\$48	\$0.63	\$0.05
Property Tax	\$490	\$0.51	\$71,189	\$70,209	\$844	\$54	\$0.88	\$0.05
Reserve for Replacement	\$173	\$0.18	\$25,091	\$25,334	\$250	\$17	\$0.36	\$0.02
Fotal Expenses	\$3,309	\$3.48	\$480,462	\$482,861	\$4,899	\$245	\$5.69	\$0.25
%exp-EGI / %Vac	66.78%	17.05%						

Mgm/EGI:

7.90%

Turnover: 29%

0	Less Than 76 Un oments 1,622 un		AVERAG	E(annual)	RANGE	PER UNIT	RANGE F	PER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	36.04 Units	29738 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$273	\$0.36	\$9,839	\$10,626	\$1,325	\$10	\$1.70	\$0.02
Management	\$400	\$0.57	\$14,435	\$16,840	\$1,406	\$36	\$2.42	\$0.05
Payroll & Payroll Tax	\$715	\$0.91	\$25,773	\$27,105	\$1,567	\$56	\$1.79	\$0.08
Repairs & Maintenance	\$542	\$0.71	\$19,538	\$21,250	\$1,922	\$20	\$2.88	\$0.04
Utilities	\$229	\$0.28	\$8,266	\$8,396	\$1,882	\$6	\$2.01	\$0.01
Water, Sewer & Trash	\$324	\$0.42	\$11,681	\$12,622	\$688	\$8	\$1.27	\$0.01
Insurance	\$300	\$0.38	\$10,800	\$11,421	\$860	\$21	\$1.52	\$0.03
Property Tax	\$485	\$0.66	\$17,487	\$19,575	\$1,279	\$0	\$1.84	\$0.00
Reserve for Replacement	\$296	\$0.40	\$10,652	\$11,948	\$625	\$67	\$0.90	\$0.06
Total Expenses	\$3,564	\$4.70	\$128,470	\$139,784	\$5,669	\$1,012	\$7.29	\$1.12
%exp-EGI / %Vac	66.12%	6.99%						

Mgm/EGI:

5.14%

44%

Region 11 More Than 76 Units (44 developments 6,132 units)		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT		
OPERATING EXP	PER UNIT	PER Sq. Ft.	139.36 Units	128955 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$256	\$0.29	\$35,663	\$37,779	\$686	\$75	\$1.51	\$0.08
Management	\$259	\$0.29	\$36,100	\$37,213	\$427	\$34	\$0.57	\$0.04
Payroll & Payroll Tax	\$706	\$0.80	\$98,330	\$102,634	\$1,411	\$148	\$1.73	\$0.17
Repairs & Maintenance	\$321	\$0.36	\$44,765	\$46,734	\$663	\$85	\$0.90	\$0.09
Utilities	\$234	\$0.30	\$32,606	\$38,788	\$1,343	\$20	\$2.88	\$0.03
Water, Sewer & Trash	\$350	\$0.39	\$48,846	\$50,218	\$747	\$4	\$0.73	\$0.00
Insurance	\$295	\$0.33	\$41,101	\$42,929	\$612	\$23	\$0.66	\$0.02
Property Tax	\$459	\$0.51	\$63,978	\$65,191	\$1,042	\$1	\$1.20	\$0.00
Reserve for Replacement	\$191	\$0.21	\$26,578	\$26,740	\$363	\$3	\$0.38	\$0.00
Total Expenses	\$3,071	\$3.48	\$427,967	\$448,225	\$5,524	\$787	\$7.19	\$0.88
%exp-EGI / %Vac	67.22%	9.41%						

Mgm/EGI:	9.10%		Turnover:	43%				
Region 12 Less Than 76 Units (15 developments 524 units)		AVERAGE(annual)		RANGE	PER UNIT	RANGE PER FOOT		
OPERATING EXP	PER UNIT	PER Sq. Ft.	34.93 Units	27359 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$332	\$0.44	\$11,612	\$12,057	\$552	\$174	\$0.67	\$0.27
Management	\$386	\$0.54	\$13,494	\$14,767	\$444	\$199	\$0.70	\$0.20
Payroll & Payroll Tax	\$658	\$0.88	\$22,971	\$24,108	\$920	\$261	\$1.32	\$0.32
Repairs & Maintenance	\$433	\$0.60	\$15,117	\$16,414	\$782	\$77	\$1.20	\$0.08
Utilities	\$154	\$0.21	\$5,366	\$5,690	\$244	\$81	\$0.38	\$0.13
Water, Sewer & Trash	\$317	\$0.43	\$11,081	\$11,715	\$757	\$38	\$0.84	\$0.05
Insurance	\$244	\$0.33	\$8,507	\$9,133	\$347	\$171	\$0.44	\$0.19
Property Tax	\$302	\$0.41	\$10,534	\$11,135	\$495	\$159	\$0.70	\$0.20
Reserve for Replacement	\$266	\$0.36	\$9,295	\$9,886	\$583	\$43	\$0.72	\$0.07
Fotal Expenses	\$3,091	\$4.20	\$107,977	\$114,906	\$3,980	\$2,585	\$5.21	\$3.32
%exp-EGI / %Vac	73.68%	7.87%						

Mgm/EGI:	4.78%		Turnover:	26%				
Region 12 More Than 76 Units (11 developments 1,436 units)		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT		
OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	130.55 Units	117494 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$284	\$0.32	\$37,010	\$37,760	\$486	\$103	\$0.57	\$0.11
Management	\$241	\$0.27	\$31,497	\$31,547	\$327	\$130	\$0.34	\$0.14
Payroll & Payroll Tax	\$787	\$0.88	\$102,715	\$103,070	\$1,000	\$553	\$1.12	\$0.62
Repairs & Maintenance	\$415	\$0.47	\$54,178	\$55,181	\$1,013	\$55	\$1.12	\$0.05
Utilities	\$273	\$0.30	\$35,694	\$35,718	\$580	\$128	\$0.75	\$0.14
Water, Sewer & Trash	\$444	\$0.48	\$57,958	\$55,998	\$731	\$45	\$0.74	\$0.06
Insurance	\$200	\$0.22	\$26,100	\$26,177	\$237	\$170	\$0.27	\$0.16
Property Tax	\$295	\$0.32	\$38,564	\$37,970	\$481	\$168	\$0.56	\$0.19
Reserve for Replacement	\$218	\$0.24	\$28,478	\$28,078	\$250	\$200	\$0.28	\$0.19
Total Expenses	\$3,157	\$3.50	\$412,194	\$411,499	\$4,305	\$2,273	\$4.74	\$2.71
%exp-EGI / %Vac	63.98%	12.51%						

Mgm/EGI:

7.18%

27%

El Paso Region 13 Less Than 76 Units (44 developments 1,420 units)		AVERAGE(annual)		RANGE PER UNIT		RANGE PER FOOT		
OPERATING EXP	PER UNIT	PER Sq. Ft.	32.27 Units	27844 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$298	\$0.35	\$9,622	\$9,808	\$853	\$75	\$1.17	\$0.03
Management	\$359	\$0.45	\$11,587	\$12,405	\$612	\$171	\$1.09	\$0.06
Payroll & Payroll Tax	\$901	\$1.06	\$29,078	\$29,401	\$1,544	\$293	\$1.95	\$0.11
Repairs & Maintenance	\$422	\$0.51	\$13,635	\$14,217	\$1,190	\$96	\$1.54	\$0.05
Utilities	\$127	\$0.15	\$4,115	\$4,151	\$292	\$3	\$0.39	\$0.00
Water, Sewer & Trash	\$312	\$0.37	\$10,076	\$10,260	\$802	\$87	\$1.18	\$0.09
Insurance	\$231	\$0.27	\$7,471	\$7,549	\$648	\$112	\$0.69	\$0.11
Property Tax	\$527	\$0.58	\$17,023	\$16,058	\$1,892	\$59	\$1.75	\$0.06
Reserve for Replacement	\$200	\$0.22	\$6,456	\$6,020	\$333	\$14	\$0.50	\$0.01
Total Expenses	\$3,379	\$3.95	\$109,063	\$109,870	\$4,751	\$1,649	\$6.97	\$1.13
%exp-EGI / %Vac	68.92%	8.64%						

Mgm/EGI:	6.23%		Turnover:	27%				
0	13 More Than 7 pments 1,966 un		AVERAG	SE(annual)	RANGE I	PER UNIT	RANGE F	PER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	122.88 Units	113074 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$288	\$0.31	\$35,340	\$35,295	\$558	\$95	\$0.64	\$0.09
Management	\$299	\$0.32	\$36,693	\$36,487	\$494	\$7	\$0.49	\$0.01
Payroll & Payroll Tax	\$948	\$1.04	\$116,509	\$117,264	\$1,313	\$144	\$1.58	\$0.15
Repairs & Maintenance	\$270	\$0.30	\$33,157	\$33,414	\$532	\$6	\$0.63	\$0.01
Utilities	\$298	\$0.33	\$36,586	\$37,457	\$1,133	\$55	\$1.18	\$0.06
Water, Sewer & Trash	\$265	\$0.29	\$32,542	\$32,473	\$557	\$11	\$0.55	\$0.01
Insurance	\$156	\$0.17	\$19,154	\$18,858	\$260	\$3	\$0.27	\$0.00
Property Tax	\$380	\$0.41	\$46,686	\$46,907	\$862	\$4	\$0.98	\$0.00
Reserve for Replacement	\$205	\$0.22	\$25,142	\$24,900	\$300	\$147	\$0.36	\$0.15
Total Expenses	\$3,107	\$3.39	\$381,809	\$383,057	\$4,620	\$442	\$5.50	\$0.46
%exp-EGI / %Vac	67.07%	15.86%						

Mgm/EGI:	5.77%		Turnover:	41%				
-	TAL UNITS pments 147,681	units)	AVERAG	E(annual)	RANGE I	PER UNIT	RANGE P	ER FOOT
OPERATING EXP	PER UNIT	PER Sq. Ft.	118.05 Units	107944 Sq. Ft.	HIGH	LOW	HIGH	LOW
General & Administrative	\$296	\$0.36	\$34,941	\$38,365	\$1,976	\$8	\$6.13	\$0.01
Management	\$344	\$0.43	\$40,566	\$46,373	\$1,884	\$0	\$14.24	\$0.00
Payroll & Payroll Tax	\$850	\$1.05	\$100,293	\$113,162	\$1,948	\$3	\$66.08	\$0.00
Repairs & Maintenance	\$544	\$0.69	\$64,219	\$74,388	\$1,933	\$1	\$39.74	\$0.00
Utilities	\$246	\$0.31	\$29,036	\$33,236	\$1,900	\$0	\$5.27	\$0.00
Water, Sewer & Trash	\$390	\$0.48	\$46,019	\$52,340	\$1,399	\$2	\$25.69	\$0.00
Insurance	\$281	\$0.34	\$33,144	\$36,748	\$1,085	\$3	\$11.72	\$0.00
Property Tax	\$497	\$0.59	\$58,651	\$63,544	\$1,892	\$0	\$19.30	\$0.00
Reserve for Replacement	\$255	\$0.33	\$30,096	\$35,987	\$1,714	\$0	\$18.42	\$0.00
Total Expenses	\$3,702	\$4.58	\$436,966	\$494,143	\$5,982	\$139	\$27.04	\$0.14
%exp-EGI / %Vac	62.01%	14.25%						