## TDHCA ACTUAL OPERATING EXPENSE STATEMENTS AS OF YEAR END 2019

OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	AVERAGE (annual) 47 Units	AVERAGE (annual) 41,783 Sq. Ft.	CONTROLLABLE PER UNIT
General & Administrative	\$500	\$0.62	\$23,633	\$26,068	\$500
Management	453	0.57	\$21,412	\$23,835	
Payroll & Payroll Tax	1,059	1.31	\$50,023	\$54,699	1,059
Repairs & Maintenance	718	0.94	\$33,896	\$39,203	718
Utilities	242	0.31	\$11,404	\$12,973	242
Water, Sewer & Trash	579	0.77	\$27,350	\$32,170	579
Insurance	389	0.47	\$18,380	\$19,663	
Property Tax	510	0.61	\$24,084	\$25,330	
Reserve for Replacement	364	0.47	\$17,184	\$19,825	
Total Expenses	\$4,815	\$6.07	\$227,366	\$253,765	\$3,098
Expense to Income Ratio:	61.06%				

#### 16 Units to 75 Units (297 Developments, 14,025 Units)

 Expense to Income Ratio:
 61.06%

 Vacancy:
 10.21%

 Mgm/EGI:
 6.67%

 Average Development Age:
 12 years

OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	AVERAGE (annual) 107 Units	AVERAGE (annual) 96,983 Sq. Ft.	CONTROLLABLE PER UNIT
General & Administrative	\$462	\$0.53	\$49,459	\$51,573	\$462
Management	410	0.48	\$43,870	\$46,418	
Payroll & Payroll Tax	1,304	1.46	\$139,677	\$142,021	1,304
Repairs & Maintenance	726	0.83	\$77,787	\$80,875	726
Utilities	226	0.29	\$24,166	\$27,983	226
Water, Sewer & Trash	631	0.72	\$67,550	\$69,856	631
Insurance	397	0.45	\$42,528	\$44,036	
Property Tax	688	0.76	\$73,704	\$74,184	
Reserve for Replacement	380	0.45	\$40,660	\$43,706	
Total Expenses	\$5,223	\$5.99	\$559,401	\$580,651	\$3,348
Expense to Income Ratio:	56.38%				

# 76 Units to 150 Units (439 Developments, 47,019 Units)

Expense to Income Ratio: Vacancy: Mgm/EGI:

Average Development Age:

7.28%

4.87%

12 years

#### 151 Units to 280 Units (306 Developments, 64,341 Units)

OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	AVERAGE (annual) 210 Units	AVERAGE (annual) 194,367 Sq. Ft.	CONTROLLABLE PER UNIT
General & Administrative	\$411	\$0.55	\$86,330	\$107,019	\$411
Management	434	0.55	\$91,158	\$107,849	
Payroll & Payroll Tax	1,340	1.76	\$281,740	\$342,323	1,340
Repairs & Maintenance	731	0.95	\$153,704	\$185,357	731
Utilities	231	0.31	\$48,668	\$60,145	231
Water, Sewer & Trash	749	1.05	\$157,568	\$203,770	749
Insurance	400	0.52	\$84,110	\$100,981	
Property Tax	876	1.28	\$184,088	\$249,040	
Reserve for Replacement	404	0.55	\$84,967	\$107,519	
Total Expenses	\$5,576	\$7.53	\$1,172,334	\$1,464,002	\$3,462
Expense to Income Ratio:	50.05%				

 Vacancy:
 7.66%

 Mgm/EGI:
 4.32%

 Average Development Age:
 15 years

## TDHCA ACTUAL OPERATING EXPENSE STATEMENTS AS OF YEAR END 2019

OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	AVERAGE (annual) 349 Units	AVERAGE (annual) 309,905 Sq. Ft.	CONTROLLABLE PER UNIT
General & Administrative	\$373	\$0.41	\$129,900	\$126,916	\$373
Management	353	0.39	\$123,202	\$121,345	
Payroll & Payroll Tax	1,221	1.36	\$425,733	\$421,925	1,221
Repairs & Maintenance	657	0.74	\$229,038	\$229,570	657
Utilities	316	0.36	\$110,064	\$111,661	316
Water, Sewer & Trash	613	0.70	\$213,729	\$216,967	613
Insurance	380	0.43	\$132,355	\$131,899	
Property Tax	837	1.03	\$291,783	\$319,611	
Reserve for Replacement	368	0.40	\$128,182	\$124,588	
Total Expenses	\$5,118	\$5.82	\$1,783,985	\$1,804,483	\$3,180
Expense to Income Ratio:	48.93%				

#### Greater Than 280 Units (20 Developments, 6,972 Units)

Vacancy: 14.97% Mgm/EGI: 3.96% Average Development Age: 8 years

Total Units (1,080 Developments, 132,614 Units)

OPERATING EXPENSE	PER UNIT	PER Sq. Ft.	AVERAGE (annual) 123 Units	AVERAGE (annual) 111,939 Sq. Ft.	CONTROLLABLE PER UNIT
General & Administrative	\$456	\$0.56	\$55,933	\$62,537	\$456
Management	429	0.53	\$52,726	\$58,916	
Payroll & Payroll Tax	1,241	1.50	\$152,386	\$167,995	1,241
Repairs & Maintenance	729	0.90	\$89,538	\$100,945	729
Utilities	233	0.30	\$28,598	\$33,726	233
Water, Sewer & Trash	654	0.83	\$80,346	\$93,285	654
Insurance	396	0.48	\$48,663	\$53,460	
Property Tax	690	0.86	\$84,780	\$96,440	
Reserve for Replacement	382	0.49	\$46,909	\$54,442	
Total Expenses	\$5,211	\$6.45	\$639,880	\$721,745	\$3,313
Expense to Income Ratio:	51.03%				

Expense to Income Ratio: Vacancy: Mgm/EGI: Average Development Age:

8.15% 4.74%

14 years